

# Over and Above—

Words by Sara Jacob • Photography by Ben D'ath

With years of extensive experience in providing custom bathware solutions for large-scale commercial projects, the Stonebaths team prides themselves on offering an 'over and above service' that has seen the company become not just a supplier but a design partner of choice for multi-residential developers. Led by Jim Bedwell, Director of Commercial Design and Project Management, Stonebaths offers access to cutting-edge design and manufacturing processes, facilitating both working to existing drawings and creating concepts from scratch.

Over 20 years in the business working on everything from hotels to shopping precincts, private maternity hospitals, apartment complexes and high-end single residential projects, the level of service the company offers has consistently set it apart. From a comprehensive understanding of the specific needs of the client, Stonebaths creates a custom proposal with product options, and Jim will travel anywhere in Australia or New Zealand at no charge to present ideas, materials, drawings and pricing. Once the products have been chosen and the designs finalised, a site measure is then conducted, also at no charge. Following installation, the company provides extensive after-sales support to builders and plumbers to ensure the best possible result.

The Stonebaths service is underpinned by the company's confidence in its manufacturer. With extensive understanding of customisation and access to advanced manufacturing techniques, custom designs are delivered with ease. Furthermore, the manufacturer's experience in supplying large quantities of products for hotels and resorts, shopping centres, sporting arenas and entertainment venues means that clients are assured of a seamless process from design through to completion.

Encompassing the design, supply and manufacturing of bathware, Stonebaths simplifies and streamlines. In a multi-residential setting, this gives developers access to well-priced products, perfectly-timed deliveries and straightforward installation. "We understand the requirements of working with large building sites and can liaise with all the stakeholders to ensure the entire process, from quote to handover, is seamless," says Jim. "The advantage of this is a single point of contact, limiting any room for error from design to delivery."

Complementing elevated products with quality service, Stonebaths has earned a reputation as a leader in its field. Supported by Jim's dedication to personally working with clients and overseeing the process, the company exceeds the role of a traditional supplier, becoming a collaborative partner from start to finish.

# Stonebaths

