



Estimator: Full-Time (40 hours per week)
\$19/hr for training period, promoted to \$22/hr

Reports To:

Estimator will report to the Director of Operations.

Job Overview:

Community Foodscapes is an edible landscaping company, serving Atlanta by helping people from all backgrounds to grow food, restore native habitats, and become environmental stewards of their communities. The Estimator position will give you experience with foodscape projects across Metro Atlanta. This position is hybrid with a requirement to attend multiple site visits per week, with the remainder of work being remote.

Responsibilities:

- Consult with clients to help them better understand their property and achieve their vision. Then, work with the Install Lead to create an itemized quote based on client needs.
- Conduct multiple site visits per week with clients.
- Work with the client to create a custom itemized quote for their budget and a "Napkin Sketch" - a rough, hand-rendered design of the client's property
- Host video calls with clients to review their quote and design.
- Collaborate with teams to problem-solve and accomplish daily, weekly, and monthly goals
- Participate in daily job preparation tasks/admin that precede and follow installation work

Minimum Qualifications

- Must live in the metro Atlanta area
- Sales/Estimating experience
- A passion for our mission, a growth mindset, responsible, and trustworthy
- Reliable transportation is a necessity. Must have a vehicle for attending site visits.
- A natural leader, go-getter, can-do attitude, skilled multi-tasker, can prioritize what's most important, can adapt to a changing environment, appreciates & welcomes transparency, takes accountability & can handle constructive criticism and is emotionally resilient
- Strong written and verbal communication skills, responsive, empathetic, respectful
- Standard tech knowledge to fulfill necessary communications and admin tasks
- Must use your own smartphone and computer
- A systems-thinking approach with the flexibility for constant and continued improvement

Preferred Qualifications:

- Experience in farming, gardening, landscaping, construction and/or permaculture, landscape design
- Customer service experience
- Experience driving large trucks, trailers, and heavy equipment.

Community Foodscapes is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Submit Resume and Cover Letter within our application form. You can find the form on our careers page at: <https://communityfoodscapes.org/pages/careers>