

21-07 Borden Avenue  
Long Island City, NY 11101  
U.S.A.



Tel (718) 937-6055  
Fax (718) 937-6172  
Email: [info@manicpanic.com](mailto:info@manicpanic.com)

[www.MANICPANIC.com](http://www.MANICPANIC.com)

### **International Wholesale Account Application**

Please fill out and return this form and other required documents via fax to 718-937-6172 or email to [info@manicpanic.com](mailto:info@manicpanic.com) to complete the set up of your new wholesale account with Manic Panic. Once your account is approved, you will be able to place orders with your Sales Rep via phone, fax, or email. Please allow 5-7 business days for account approval.

Application Date: \_\_\_\_\_

#### **❖ Company Information**

Business Name: \_\_\_\_\_

Billing Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State (or Region): \_\_\_\_\_

Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Business Fax: \_\_\_\_\_

Website url (if available): \_\_\_\_\_

***If the shipping address is different than the billing address, please provide it below:***

Shipping Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State (or Region): \_\_\_\_\_

Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Shipping Phone: \_\_\_\_\_ Shipping Fax: \_\_\_\_\_

**Primary Contact Name:** (first) \_\_\_\_\_ (last) \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_ Title: \_\_\_\_\_

**Buyer's Name:** (first) \_\_\_\_\_ (last) \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

**A/P Department Contact:** (first) \_\_\_\_\_ (last) \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

D-U-N-S Number: \_\_\_\_\_ VAT Number: \_\_\_\_\_

Import License Number: \_\_\_\_\_

❖ **Trade References in United States**

1. Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_  
State (or Region): \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Country: \_\_\_\_\_ Account Number: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
\_\_\_\_\_

2. Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_  
State (or Region): \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Country: \_\_\_\_\_ Account Number: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
\_\_\_\_\_

3. Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_  
State (or Region): \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Country: \_\_\_\_\_ Account Number: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

❖ **Bank References**

1. **Your Bank Account**

Bank Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Account Number: \_\_\_\_\_ Phone Number: \_\_\_\_\_

2. **United States Bank Account, if any**

Bank Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Account Number: \_\_\_\_\_ Phone Number: \_\_\_\_\_

### ❖ Preferred Shipping Method

Please note that shipping charges are determined by the weight of each order. If you prefer a specific shipping method or if you have a UPS or FedEx account number you would like to use, please select and specify below. If you are unsure of which shipping method will be right for you, this can be determined with your assigned Sales Rep when you place your first order.

- ☐ UPS/FedEx Ground (suggested for orders within the USA and Canada)
- ☐ USPS Priority (suggested for international orders – delivery in approx 6-10 days. \*\*Excludes Russia, Ukraine and Czech Republic\*\*)
- ☐ USPS Express (suggested for international orders – delivery in approx 4-6 days)
- ☐ USPS Global Express (suggested for all international orders – delivery in approx 1-3 days)
- ☐ I prefer to use my UPS / FedEx (circle one) account number  
Account #: \_\_\_\_\_
- ☐ I prefer to use an independent freight forwarding company  
Freight Forwarder Company Name: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Freight Forwarder Tel #: \_\_\_\_\_

### ❖ Additional Information

Please answer all the following questions. This information will be kept confidential. These questions will give us a better idea of what your business is like, and ultimately help us to help you. Your satisfaction is our highest priority.

1) Type of business/store (please check all that apply)

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Chain Retailer   | <input type="checkbox"/> Boutique              | <input type="checkbox"/> Drugstore              |
| <input type="checkbox"/> Independent Shop | <input type="checkbox"/> Beauty Supply Store   | <input type="checkbox"/> Salon                  |
| <input type="checkbox"/> Online Shop      | <input type="checkbox"/> Novelty Shop          | <input type="checkbox"/> Other (please specify) |
| <input type="checkbox"/> Other            | <input type="checkbox"/> Halloween/Party Store |   |

2) Have you ever carried the Manic Panic brand in the past, or in a previous business?

- ☐ Yes (If yes, when and/or with which business? \_\_\_\_\_)
- ☐ No

3) How long has this company been in business? \_\_\_\_\_

4) How would you prefer to be contacted? ☐ Phone ☐ Email

5) Do you have more than one store location? Yes ☐ No ☐

If yes, how many? \_\_\_\_\_

6) What is your clientele like? Who would you say is your biggest demographic? (For example: sex, age range, etc.) What demographics are you trying to expand to?

---

---

7) Please list the top 3 brands that your business carries:

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

8) How did you hear about Manic Panic?

- \_\_\_\_\_ Word of mouth
- \_\_\_\_\_ Customer request
- \_\_\_\_\_ Saw in store/salon: *Which store/salon?* \_\_\_\_\_
- \_\_\_\_\_ Trade show: *Name of trade show:* \_\_\_\_\_ *When:* \_\_\_\_\_
- \_\_\_\_\_ Internet: *Which website?* \_\_\_\_\_
- \_\_\_\_\_ Press: *please specify:* \_\_\_\_\_
- \_\_\_\_\_ Other: *please specify:* \_\_\_\_\_

9) Is there anything else you would like for us to know about your business?

---

---

---

**For office use only:**

Customer ID: \_\_\_\_\_ Assigned Rep: \_\_\_\_\_

Approved Date: \_\_\_\_\_ Signature: \_\_\_\_\_



21-07 Borden Avenue  
Long Island City, NY 11101  
U.S.A.

**N.Y.C.**  
[www.MANICPANIC.com](http://www.MANICPANIC.com)

Tel (718) 937-6055  
Fax (718) 937-6172  
Email: [info@manicpanic.com](mailto:info@manicpanic.com)

## **International Customer Terms Agreement**

Please read the terms listed below in full. Fill out and return this form via fax to 718-937-6172 or email to [info@manicpanic.com](mailto:info@manicpanic.com). **All pages are required to be returned with initials and a signature to complete the set-up and activation of a wholesale account.** Please keep a copy for your records.

**Please initial at the beginning of each item to indicate that you have read and understood all the terms and policies.**

\_\_\_\_ **Company:** Customer understands that proper and legitimate business identification is required to be disclosed to Tish and Snooky's NYC Inc. upon set-up and activation of a wholesale account. Customer understands that it is the right of Tish and Snooky's NYC Inc. to require that such information be provided and that Tish and Snooky's NYC Inc. has the right to refuse service should failure of proper and legitimate business identification be disclosed. Customer understands that Tish and Snooky's NYC Inc. is a licensed and trademarked brand and that any unauthorized use and/or misuse of the name, including, but not limited to false advertisement, illegal sale, illegal reproduction, or any other such trademark infringement that occurs domestically or internationally will result in legal action. Customer also understands that by purchasing goods wholesale from Tish and Snooky's NYC Inc., that only lawful export and resale of those goods in country identified is being granted. Any expansion to other countries or markets not previously granted is strictly prohibited without prior written approval by Tish & Snooky's NYC Inc.

\_\_\_\_ **Orders:** Minimum order value for all international shipments is \$500.00 USD. Any orders under \$500.00 USD will be charged a handling fee. Customer understands that products and/or prices and fees are subject to change. It is the customer's responsibility to inform Tish and Snooky's NYC Inc. of any changes in information such as billing/shipping address, phone/fax numbers, emails, etc.

Any orders over \$1000 USD before freight costs will require a freight quote from Warehouse Department and order total and shipping method must be confirmed by Customer prior to shipping.

Customer understands that no products considered HAZMAT ("Hazardous Materials") that are ordered such as bleach or nail polish will be shipped to any area outside of the continental United States, including Alaska and Hawaii, unless ordered within the necessary and required guidelines: Hazardous items must be ordered by the pallet, and the pallet(s) must be shipped via the customer's freight forwarder. Customer's freight forwarder is responsible for pallet shipments and all necessary documents upon leaving the Manic Panic warehouse.

\_\_\_\_ **Compliance:** Customer agrees to conform to their country's laws and tax regulations regarding goods purchased from Tish and Snooky's NYC Inc. Customer assumes full responsibility for knowledge of their country's compliance regulations and laws including, but not limited to, ingredients and labeling guidelines, should any exist.

\_\_\_\_ **Shipping:** Customer understands that there is a 2-3 week lead time, from receipt of order, on all orders being shipped internationally and that all orders are pulled, packed and shipped in the order

Customer understands that any claims (damaged/missing items) must be made and negotiated within 5 days of receipt of goods. Tish and Snooky's NYC Inc. is not responsible or liable for lost or damaged items incurred by delivery company or postal authority. It is the responsibility of the customer to file a claim directly with the delivery company or postal authority in such instances. Customer assumes full responsibility for shipping costs of returned, unclaimed and/or refused parcels. Unclaimed, returned and/or refused parcels need to be reported to Tish & Snooky's NYC Inc. within 5 days of being returned to Tish and Snooky's NYC Inc. warehouse headquarters. Cancellation by the customer of any order that has been processed will incur a 15% re-stocking fee.

**Payments:** Payments will be acceptable only by wire transfer or Western Union. Net Terms are not granted to any international customers. Personal checks are not accepted. No orders will be shipped until full payment is made and cleared through the banking system. Any and all payment information remains confidential. Tish and Snooky's NYC Inc. will charge an additional fee of \$25.00 USD for wire/fund transfers due to bank charges. This fee will be applied to the total on your invoice. Tish and Snooky's NYC Inc. is not responsible for any additional fees or charges to the Customer incurred by the customer's bank. To obtain bank information, you must contact the Accounting Department and all bank information must be kept confidential.

(signature) \_\_\_\_\_ mm / dd / yyyy