

KEY ACCOUNT MANAGEMENT OUR UNIVERSE IN YOUR HANDS(m/f – immediately)

REVOLUTIONIZING THE EUROPEAN HANDBAG MARKET

We are Buckle & Seam, the fastest growing direct-to-consumer bag brand in Europe. Located right in the center of Berlin we aim to make a difference in people's lives, be it for our customer, our manufacturers or the children's school that we support in Pakistan with 3% of our revenue. We are the odd one out in the industry. We do not outsource. We do it ourselves, as a team, here and abroad. With you we want to go the next step. Your combination of analytical and strategic mindset paired with a sense of humor will be an ideal fit to join our dynamic & international team.

YOUR ROLE

- Lead the expansion of our products into DACH and the EU
- Representation of Buckle & Seam to the outside retail world
- Form part of a performance oriented sales team
- Help scale our retail operations 450% year on year
- Maintain our relationships with close communication, support and sales to our strategic partners across the world.
- Maintenance of relationships with existing partners

YOUR PROFILE

- You have shown a performance oriented approach
- You completed a bachelor and love to communicate
- You have had 3+ years experience in a regional sales role or key account management.
- You have a detailed eye for text and images and an impeccable presentation and performance drive
- You have a great sense of humor, are outgoing and fun-loving

PERKS

- High degree of responsibility and inside into a dynamic team
- Close interaction with the founders and the international team
- Competitive salary, free bags & an amazing & sun flooded office in the center of Berlin

Send your application, including a CV and your letter of motivation to
georg.wolff@buckleandseam.com

About Buckle & Seam – We offer today's modern man a leather bag, that not only caters to his every day professional needs but, most of all, a bag that he feels comfortable wearing. Made out of vegetable tanned leather with a purpose in mind our bags offer a maximum of functionality with minimalistic design while serving a purpose. To learn more visit us @ www.buckleandseam.com

AWARDS & PRESS

