

GLOBAL BUSINESS DEVELOPMENT MANAGER GROW OUR GLOBAL OPERATIONS (m/f – immediately)

REVOLUTIONIZING THE EUROPEAN HANDBAG MARKET

We are Buckle & Seam, the fastest growing direct-to-consumer bag brand in Europe. Located right in the center of Berlin we aim to make a difference in people's lives, be it for our customer, our manufacturers or the children's school that we support in Pakistan with 3% of our revenue. We are the odd one out in the industry. We do not outsource. We do it ourselves, as a team, here and abroad. With you we want to go the next step. Your combination of analytical and strategic mindset paired with a sense of humor will be an ideal fit to join our dynamic & international team.

YOUR ROLE

- Assessment of business opportunities in the operational field
- End-to-end ownership of international growth and efficiency projects that extend from conceptualization to implementation
- Creation of new business units and set up of controlling tools
- KPI controlling and reporting with consequent decision making
- Close collaboration of the management – may include travel
- P&L responsibility

YOUR PROFILE

- 1-3 years working experience in consulting, business development or top 5% student in economics or engineering
- Microsoft Office, data base & digital native
- Data driven, self-starter with experience in project management & execution as well as team management
- German native or at least fluent (B2), and english proficiency

PERKS

- High degree of responsibility from day one & steep learning curve
- Close interaction with the founders and the international team
- Potential to move up to team management swiftly
- Competitive salary, free bags & an amazing & sunflooded office in the center of Berlin

Send your application, including a CV and your letter of motivation to georg.wolff@buckleandseam.com

About Buckle & Seam – We offer today's modern man a leather bag, that not only caters to his every day professional needs but, most of all, a bag that he feels comfortable wearing. Made out of vegetable tanned leather with a purpose in mind our bags offer a maximum of functionality with minimalistic design while serving a purpose. To learn more visit us @ www.buckleandseam.com

AWARDS & PRESS

