Ch 6: Types of Financing (Chart 6.3)

Long Term Sources of Finance

III) Retained Earnings

- a) Long-term funds may also be provided by accumulating profits of company and by ploughing them back into business
- b) Such funds belong to ordinary shareholders & increase net worth of co.
- c) control of present owners is not diluted by retaining profits
- d) public ltd company must plough back a reasonable amt of profit every year keeping in view legal requirements in this regard & its own expansion plans
- e) Such funds entail almost no risk

a) Characteristics

- 1) Issued in different denominations ranging from ₹ 100 to ₹ 1,000 & carry different rates of interest.
- 2) Deb. are either secured or unsecured
- 3) May or may not be listed on stock exchange
- 4) cost of capital raised through debentures is quite low
- 5) Deb. offer a more attractive prospect than pref. shares since interest on debentures is payable whether or not company makes profits.
- 6) Debentures are thus instruments for raising long-term debt capital

b) Classification of Debentures on the basis of their convertibility:

IV) Debentures

- 1) Non-convertible debentures
- 2) Fully convertible debentures
- 3) Partly convertible debentures
- c) Other types of Debentures with their features are :
- 1) Bearer Transferable like negotiable instruments
- 2) Registered Interest payable to registered person
- 3) Mortgage Secured by a charge on Asset(s)
- 4) Naked or simple Unsecured
- 5) Redeemable Repaid after a certain period
- 6) Non-Redeemable Not repayable

c) Advantages

- 1) cost of debentures is much lower than the cost of preference or equity capital
- 2) investors consider debenture investment safer than equity or preferred investment
- 3) Debenture financing does not result in dilution of control
- 4) period of rising prices, debenture issue is advantageous

d) Disadvantage

- 1) Debenture financing enhances financial risk associated with firm
- 2) Protective covenants associated with a debenture issue may be restrictive

SPC KE SAARE AIR Of NOV-2018 EK HI SAATH EK HI PLATFORM PAR

Do You Want To Be The Next?



Ch 6: Types of Financing (Chart 6.4)



Long Term Sources of Finance



V) Bonds

i) Meaning

It is fixed income security created to raise fund. Bonds can be raised through Public Issue & through Private Placement

a) Foreign Currency Convertible Bond

- Very low rate of interest
- Issuer can get foreign currency at a very low cost.
- Risk It has to be redeemed on date of maturity

ii) Types of Bond

a) Callable bonds

It has a call option which gives issuer right to redeem bond before maturity at a predetermined price known as call price

b) Puttable bonds

It give investor a put option back to company before maturity

b) Plain Vanilla Bond

- Issuer would pay principal amount along with interest rate
- would not have any options
- can be issued in form of discounted bond or coupon bearing bond

c) Convertible Floating Rate Notes

- option for holder to convert it into longer term debt security with a specified coupon
- protects an investor against falling interest rate
- Capital gain is not applicable to FRN

d) Drop Lock Bond

- Floating Rate Note with a normal floating rate
- floating rate bond would be automatically converted into fixed rate bond if interest rate falls below a predetermined
- new fixed rate stays till drop | used to hedge interest lock bond reaches its maturity | rate

e) Variable Rate Demand

- normal floating rate note with a nominal maturity
- holder can sell obligation back to trustee at: At par, Plus & non- US corporations accrued interest
- gives investor an option to

f) Yield Curve Note (YCN)

iii) Foreign Bonds

- structured debt security
- Yield increases when prevailing interest rate declines
- Yield decreases when prevailing interest rate increases
- works like inverse floater

g) Yankee Bond

- denominated in dollars
 - issued by non- US banks

 - issued in USA
 - to be registered in SEC
 - Time taken can be up to 14 weeks Interest rate is dollar LIBOR

h) Euro Bond

- issued or traded in a country using a currency other than one in which bond is denominated
- bond uses a certain currency, but operates outside jurisdiction of central bank that issues that currency
- issued by multinational corp

i) Samurai Bond

- Denominated in Japanese Yen
- Issued in Tokyo
- Issuer Non- Japanese Company
- Regulations : Japanese
- Purpose : Access of capital available in Japanese market
- can also be used to hedge foreign exchange risk

j) Bulldog Bond

- Denominated in Bulldog Pound Sterling/Great Britain Pound
- Issued in London
- Issuer Non- UK Company
- Regulations : Great Britain
- Purpose : Access of capital available in UK market
- can be used to fund UK operation or to fund a company's local opportunities

Ch 6: Types of Financing (Chart 6.5)

Bonds

Venture Capital Financing

Debt Securitisation

Lease Financing

iv) Indian Bonds

a) Masala Bond

- It is an Indian name used for Rupee denominated bond that Indian corporate borrowers can sell to investors in overseas markets
- issued outside India but denominated in Indian Rupees

b) Municipal Bonds

used to finance urban infrastructure are increasingly evident in India

c) Government or Treasury Bonds

 these bonds issued by Government of India, Reserve Bank of India, any state Government or any other Government department.

I) Meaning

- a) It refers to financing of new high risky venture promoted by qualified entrepreneurs who lack experience & funds to give shape to their ideas
- b) In venture capital financing venture capitalist make investment to purchase eq. or debt securities from in-experienced entrepreneurs who undertake highly risky ventures with a potential of success

II) Characteristics

- a) It is basically an equity finance in new companies
- b) It can be viewed as a long term investment in growthoriented small/medium firms

III) Methods of Venture Capital Financing

- a) Equity financing
- b) Conditional loan
- c) Income note
- d) Participating debenture

Meaning

- a) Securitisation is a process in which illiquid assets are pooled into marketable securities that can be sold to investors
- b) process leads to creation of financial instruments that represent ownership interest in, or are secured by a segregated income producing asset or pool of assets
- c) These assets are generally secured by personal or real property such as automobiles, real estate, or equipment loans but in some cases are unsecured

Meaning

- a) It is a general contract between owner & user of asset over a specified period of time.
- b) asset is purchased initially by lessor (leasing company) & thereafter leased to user (lessee company) which pays a specified rent at periodical intervals
- c) leasing is an alternative to purchase of an asset out of own or borrowed funds

Ch 6: Types of Financing (Chart 6.6)



Short Term Source of Finance

a) Trade Credit

- It represents credit granted by suppliers of goods, etc., as an incident of sale
- duration of such credit is 15 to 90 days
- it enhances automatically with increase in volume of business

b) Accrued Expenses & Deferred Income

- It represent liabilities which a co. has to pay for services which it has already received like wages, taxes, interest & dividends
- these receipts increase a company's liquidity

c) Advances from Customers

- a) Manufacturers & contractors engaged in producing or constructing costly goods demand advance money from their customers at time of accepting their orders for executing their contracts or supplying goods
- b) It is a cost free source of finance

d) Commercial Paper

- It is an unsecured money market instrument issued in form of a promissory note.
- issued in denominations of ₹ 5 lakhs or multiples thereof & interest rate is generally linked to yield on one-year government bond

e) Treasury Bills

- class of CG Securities.
- meet short term borrowing requirements with maturities ranging between 14 to 364 days

f) Certificates of Deposit (CD)

• It is basically a savings certificate with a fixed maturity date of not less than 15 days up to a maximum of one year

f) Bank Advances Facilities provided by banks:

i) Short Term Loans

It is a single advance & given

against securities like shares, government securities, life

ii) Overdraft

Under this facility, customers are allowed to withdraw in excess of credit balance standing in their Current Account

iii) Clean Overdrafts

clean advance is granted for a short period & must not be continued for safe & liquid llong.

Request for clean advances are entertained only from parties which are financially sound & reputed for their integrity

It is an arrangement under which a customer is allowed an advance up to certain limit insurance policies & FD receipts, etc | against credit granted by bank

iv) Cash Credits

limits are sanctioned against security of tradable goods by way of pledge or hypothecation

v) Advances against goods provide a reliable source of

repayment.

vi) Bills Purchased/Discounted

These advances are allowed against security of bills which may be clean or documentary

g) Financing of Export Trade by Banks

i) Pre-shipment finance

Types of Packing Credit

- Clean packing credit
- Packing credit against hypothecation of goods
- Packing credit against pledge of goods
- E.C.G.C. guarantee
- Forward exchange contract
- ii) Post-shipment Finance
- Purchase/discounting of documentary export bills
- E.C.G.C. Guarantee
- Advance against export bills sent for collection
- Advance against duty draw backs, cash subsidy, etc

h) Inter Corporate Deposits

companies can borrow funds for a short period say 6 months from other companies which have surplus liquidity

i) Certificate of Deposit (CD)

It is a document of title similar to a time deposit receipt issued by a bank except that there is no prescribed interest rate on such funds

j) Public Deposits

A company can accept public deposits subject to stipulations of RBI from time to time maximum up to 35% of its paid up capital & reserves, from public & shareholders

accepted for a period of 6 months to 3 years

Ch 6 :- Types of Financing (Chart 6.7)



Other source of Financing

i) Seed Capital Assistance

It is designed by IDBI for professionally or technically qualified entrepreneurs &/or persons possessing relevant experience, skills & entrepreneurial traits but lack adequate financial resources

v) Capital Incentives

These incentives usually consist of a lump sum subsidy & exemption from or deferment of sales tax & octroi duty

ix) Zero Coupon Bonds

It does not carry any interest but it is sold by issuing company at a discount.

ii) Internal Cash Accruals

surplus generated from operations, after meeting all the contractual, statutory & working requirement of funds, is available for further capital expenditure

vi) Deep Discount Bonds

It is a form of zero-interest bonds.
These bonds are sold at a
discounted value and on maturity
face value is paid to investors

x) Option Bonds

These are cumulative & noncumulative bonds where interest is payable on maturity or periodically

iii) Unsecured Loans

provided by promoters to meet promoters' contribution norm. These loans are subordinate to institutional loans

vii) Secured Premium Notes

It is issued along with a detachable warrant & is redeemable after a notified period of say 4 to 7 years

xi) Inflation Bonds

Inflation Bonds are the bonds in which interest rate is adjusted for inflation

iv) Deferred Payment Guarantee

Many a time suppliers of machinery provide deferred credit facility under which payment for purchase of machinery can be made over a period of time

viii) Zero Interest Fully Convertible Debentures

These are fully convertible debentures which do not carry any interest

xii) Floating Rate Bonds

It is bond where interest rate is not fixed & is allowed to float depending upon market conditions

Ch 6: Types of Financing (Chart 6.8)

Loans from Financial Institutions

American Depository Receipts (ADRs)

Global Depository Receipts (GDRs)

Indian Depository Receipts (IDRs)

i) Financial Institution: National

- a) Industrial Finance Corporation of India (IFCI)
- b) State Financial Corporations
- c) Industrial Development Bank of India (IDBI)
- d) National Industrial Development Corporation (NIDC)
- e) Industrial Credit and Investment Corporation of India (ICICI)
- f) Life Insurance Corporation of
- g) Unit Trust of India (UTI)
- h) Industrial Reconstruction Bank of India (IRBI)
 - ii) Financial Institution:
- a) The World Bank/ International Bank for Reconstruction & Development (IBRD)
- b) The International Finance Corporation (IFC)
- c) Asian Development Bank (ADB)

- a) offered by non-US companies who want to list on any of US exchange
- b) represents a certain number of a company's regular shares
- c) issued by an approved New York bank or trust company against deposit of original shares.
- d) most onerous aspect of a US listing for companies is to provide full, half yearly and quarterly accounts in accordance with, or at least reconciled with US GAAPs.

- a) These are negotiable certificate held in bank of one country representing a specific number of shares of a stock traded on exchange of another country
- b) used by companies to raise capital in either dollars or Euros
- c) first Indian firm to issue sponsored GDR or ADR was Reliance industries Limited
- a) concept of depository receipt mechanism which is used to raise funds in foreign currency has been applied in Indian Capital Market through issue of Indian Depository Receipts
- b) IDRs are listed and traded in India in the same way as other Indian securities are traded.



Best & Comprehensive Books for Revision of Vast Syllabus in Short Time

Features:-

* Colored * RTP * ICAI Exam * Amendments

By CA Swapnil Patni









CA INTER **PENDRIVE**

(Inc.4 Colored Module & FM ROCKS For Revision)

Total Duration - 164 Hours Views - 1.5 Validity - 6 Months

CA FINAI

Now Finish Entire Portion Of Law In Just 60 Lectures

Corporate Law - 34 Lect

Securities Laws - 8 Lect

Economic Laws - 20 Lect

Including MCQ Book

*Cumulative Revision For Retention *Solution of All Past Exam Question Pape

Lectures Available In

FAST TRACK PENDRIVE

- * Sufficient To Score High

Total Duration - 40-50 Hours Views - 1.5

Watch Demo Lectures on You Tube





By CA Swapnil Patni 🏿



Ch 7 – Lease Financing (Chart 7.1)

Two Prospective

Lessor Prospective

Lessing Decision is exactly same as a capital budgeting

(Investment Decision)

Two Prospective

Lessees Prospective

Decision to procure the asset has already been made. The only decision pending is the mode of procurement i.e. Lease or Hire Purchase.

(Financing Decision)





Important Concepts

Equal Principal Repayment

Loan Amount No. of years

Total Cash Flow = Equal Principal Repayment + After Tax Interest

Equated Monetary Installment

Loan Amount PVAF @ r% for n years

Total Cash Flow = EMI (-) Tax savings on Interest

WDV Depreciation

i)Depreciation under WDV = Depreciation for the previous year × (1 - Depreciation rate) ii)WDV after n years =

Cost of the Asset × (1 – Depreciation rate)ⁿ

Break Even Lease Rental

At which Lease Rental per annum, PV of Lease Rental + PV of Tax savings on Depreciation

- + Present value of Salvage Proceeds
- = Cost of Asset.

How to Solve Lease Problems

Buy

- Step 1 Identify Discount Rate, Interest Rate & Tax Rate
- Step 2 Identify value of Assets
- Step 3 Identify amount of bank installment inclusive of Bank Interest
- Step 4 Identify amount of Interest
- Step 5 Find out depreciation; do not forget to consider salvage.
- Step 6 Take total of Interest and Depreciation
- Step 7 Calculate Tax Saving
- Step 8 Calculate cashflow after tax -(Bank installment – Tax saving)
- Step 9 Find out Net Present value
- Step 10 Do not forget to consider effect of salvage.

Lease

- Step 1 Find out the Lease amount
- Step 2 Less Tax benefit
- Step 3 Find out Present value by using Discounting factor (NPV)

Designed By- Swapnil Patni

- oesigned by Gwaphin Athi-- CA, CS, LLB, B.Com, CISA, DISA Expertise Knowledge in ISCA, EIS, SM, LAW. Presence all over India at the age of 30. Also Known as the " Motivational Guru".
- Youtube Subscriber- 2,00,000 Facebook- CA Swapnil Patni Instagram- swapnil_patni
 - You 1000 swapnilpatni

Prepared By- Pallavi Shrotri

SPC Has 160 Branches Across INDIA. Buy Books & Pendrive From www.swapnilpatni.com



Ch 8 – Risk Analysis in Capital Budgeting (Chart 8.1)



Application of Various Possible Probabilities to Cash Flows

Steps

- 1) Multiply cash flow with the probabilities to get expected cash flows.
- 2) Use expected cash flows to calculate NPV or IRR.



Simulation

- 1)Define the problem or system intended to be simulated.
- 2)Formulate the model intended to be used.
- 3)Test the model and compare its behavior with the behavior of the actual problem environment.
- 4)Identify and collect the data needed to test the model.
- 5)Run the simulation.
- 6)Analyse the results of the simulation and, if desired, change the solution that is being evaluated.
- 7)Return the simulation to test the new solution.
- 8)Validate the simulation, i.e. increase the chances that any interference that may be drawn about the real situation from running the simulation will be valid.



Varying the discounting rate or Risk adjusted discount rate

- A situation where actual outcome may deviate from expected outcome, risk can be measured by assigning probabilities.
- 2) Joint probability of two events happening together
- 3) Standard deviation measures how much the actual data varies from expected data

Standard deviation = (When Probability is not given)

$$S = \sqrt{\frac{\sum (x - \bar{x})^2}{n - 1}}$$

Where, X is a variable
X is a mean or expected value
N is No. of years

Standard deviation = (When Probability is given)

$$S = \sqrt{\Sigma P (X - \bar{X})^2}$$

- 4) Square of Standard Deviation is called as variance.
- Coefficient of Variance (CV) is a relative measure of deviation useful for comparison of risk of two projects, with different expected NPVs.

CV = Standard Deviation
Mean

Higher the CV, higher the relative riskiness.



Adjusting the Cash Flows or certainty equivalent approach (CEC)

Steps-

- 1) Risky cash flow × certainty equivalent factor to arrive at riskless cash flows
- 2) Riskless cash flow are then discounted at risk free rate (RF) to get the present value.
- 3) NPV is then calculated as

PV of cash inflows – PV of cash outflows Certainty equivalent co-efficient

> = Risk less cash flow Risky cash flow

Designed By- Swapnil Patni

- CA, CS, LLB, B.Com, CISA, DISA
- Expertise Knowledge in ISCA, EIS, SM, LAW.
- Presence all over India at the age of 30.
- Also Known as the " Motivational Guru".

Youtube Subscriber- 2,00,000 Follow us on

Facebook- CA Swapnil Patni Instagram- swapnil_patni

You swapnilpatni

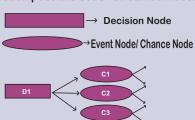
Prepared By- Pallavi Shrotri

SPC Has 160 Branches Across INDIA.
Buy Books & Pendrive From www.swapnilpatni.com



Decision Tree Analysis

It is a graphical device that shows a sequence of strategic decisions & expected consequence under each possible set of circumstances.



Rule 1 – A decision tree begins with a decision point. A decision point (also known as decision node) is represented by a rectangle. An outcome point (also known as chance node) is denoted by circle.
Rule 2 – Decision alternatives (e.g. sales volume in the preceding example) are shown by a straight line originating from the decision node.
Rule 3 – A decision tree diagram is drawn from left to right. The rectangles and the circles are sequentially numbered.

Rule 4 – Values and probabilities for each branch are then incorporated.
Rule 5 – The value of each circle and each rectangle is computed by evaluating from right to left and marked.
Rule 6 – The expected value at a chance node is the aggregate of the expected values of the various branches that emanate from the chance node.
Rule 7 – The expected value at a decision node is the highest amongst the expected values of the various branches that emanate from the decision node.



Ch 9 – Ratio Analysis (Chart 9.1)

No.	Ratio	Formula	
1	Current Ratio	Current Assets Current Liabilities	
2	Quick Ratio (Also called as Liquid Ratio or Acid Test Ratio)	Quick Assets Quick Liabilities	
3	Absolute Cash Ratio or Absolute Liquidity Ratio	Cash + Marketable Securities Current liabilities	
4	Debt to Total Funds Ratio (or) Debt Ratio	Debt Total Funds	
5	Equity to total Funds Ratio (or) Equity Ratio	Equity Total Funds	
6	Debt – Equity Ratio	<u>Debt</u> Equity	
7	Capital Gearing Ratio	Preference capital + Debt Equity Shareholders Funds	
8	Proprietary Ratio	Proprietary Funds Total Assets	
9	Debt total Assets Ratio	Debt Funds Total Assets	
10	Fixed Asset to Long Term Fund Ratio	Fixed Assets Long Term Funds	

No.	Ratio	Formula	
11	Gross Profit Ratio	Gross Profit Sales	
12	Operating Profit Ratio	Operating Profit Sales	
13	Net Profit Ratio	Net Profit Sales	
14	Contribution Sales Ratio or PV Ratio	Contribution Sales	
15	Raw Material Turnover Ratio	Cost of Raw Material Consumed Average Stock of Raw Material	
16	WIP Turnover Ratio	Factory Cost Average Stock of WIP	
17	Finished Goods or Stock Turnover Ratio	Cost of Goods Sold Avg. Stock of Finished Goods	
18	Debtors Turnover Ratio	Credit Sales Average Accounts Receivable	
19	Creditors Turnover Ratio	Credit Purchases Average Accounts Payable	
20	Working Capital Turnover Ratio (also called Operating Turnover or Cash Turnover Ratio)	Turnover Net Working Capital	
21	Fixed Assets Turnover Ratio	Turnover Net Fixed Assets	

No.	Ratio	Formula	
22	Capital Turnover Ratio	Turnover Capital Employed	
23	Return on Investment (ROI) or Return on Capital Employed (ROCE)	Pre-Tax ROCE EBIT Equity + Debt Post-Tax ROCE EAT + Interest Equity + Debt	
24	Return on Equity (ROE) or Return on Net Worth (RONW)	Pre -Tax ROEEBTEquity Post -Tax ROEEATEquity	
25	Return on Assets (ROA) (Note 3)	Pre - Tax ROA EBT Average Total Assets Post - Tax ROA EAT Average Total Assets	
26	Earnings per share (EPS)	Residual Earnings Number of Equity Shares	
27	Dividend Per Share (DPS)	Total Equity Dividend Number of Equity Share	
28	Dividend Payout Ratio	Dividend Per Share Earnings per share	
29	Price Earnings Ratio (PE Ratio)	Market Price Per Share Earnings per share	
30	Book Value per share	Net Worth Number of Equity Shares	



Ch 9 – Ratio Analysis (Chart 9.2)

	Term	Alternative Term	Formula for Computation	
a)	Debt	Borrowed funds (or) Loan Funds	= Debenture + Long term loans from banks, financial Institutions, etc.	
b)	Equity	Net worth (or) Shareholders funds (or) Proprietors funds (or) Owners funds (or) Own funds	= Equity Share Capital +Preference Share Capital + Reserves & Surplus – Miscellaneous expenditure (as per balance sheet) – Accumulated losses.	
c)	Equity Shareholders Funds	_	 = Equity as above – preference share capital, i.e. = Equity Share Capital + Reserves & Surplus - Miscellaneous expenditure (as per balance sheet) – Accumulated losses. 	
d)	Total Funds	Long Term funds (or) Capital employed (or) Investment	= Debt + Equity (i.e. a + b as above)/ Liability Route = Fixed !ssets + Net Working Capital// !sset Route	

	Item	Computation
a)	Number of days Average Stock of Raw Materials held	365
		Raw Material T/O Ratio
b)	Number of days Average Stock of WIP held	<u>365</u>
		WIP T/O Ratio
c)	Number of days Average stock of Finished gods held	365
	(Or) Number of days sales in inventory or Average stock velocity	Finished Goods T/O Ratio
d)	Average collection period (of debtors)	365
	(or) Number of days sales in Receivable	Debtors T/O Ratio
e)	Average Payment period (of Creditors)	365
	(Or) Average payment velocity	Creditors T/O Ratio
f)	Number of days working capital held	365
	(also called Operating Cycle or Cash cycle or Working Capital Cycle)	Working Capital T/O Ratio

Designed By- Swapnil Patni

- CA, CS, LLB, B.Com, CISA, DISA
- Expertise Knowledge in ISCA, EIS, SM, LAW.
- Presence all over India at the age of 30.
 Also Known as the "Motivational Guru".

Youtube Subscriber- 2,00,000 Follow us on

Facebook- CA Swapnil Patni Instagram- swapnil_patni

You Tube swapnilpatni

Prepared By- Pallavi Shrotri

SPC Has 160 Branches Across INDIA.
Buy Books & Pendrive From www.swapnilpatni.com



Ch 10 – Working Capital Management (Chart 10.1)

Gross Working Capital (i.e. current assets only)

Based on Concept

Classification of Working Capital

Permanent Working Capital

Temporary Working Capital

Net Working Capital (i.e. Current Assets Less Current Liabilities)

Operating Cycle

Raw Material Storage period + WIP holding period + Finished goods storage period + Debtors collection periodCreditors payment Period

0

Working Capital Estimation Approaches Rates of valuation of various items

Component	Total Approach	Cash Cost Approach	
Raw Materials	Purchase price net of Discount	Purchase price net of Discount	
Work – in Progress	Raw Materials + 50% of (Direct Labour + Direct Expenses + All production OH)	+ Raw Materials + 50% of (Direct Labour + Direct Expenses + Production OH excluding depreciation)	
Finished Goods	Cost of Production	Cost of Production Less Depreciation	
Sundry Debtors	Selling Price	Selling Price Less Profit Margin Less Depreciation	
Sundry Creditors	Purchase price net of Discount	Purchase price net of Discount	

Note – For WIP valuation, it is assumed that materials are fully issued and conversion (i.e. Labour and POH) is 50% complete.

D

BAUMOI Model

Optimum investment size = $\sqrt{\frac{2AT}{I}}$

- A = Annual Cash requirement
- T = Transaction cost per purchase / sale of investment
- I = Interest rate per rupee per annum
- Note Average Cash balance = ½ of optimum investment size (as computed above)

Associated costs of optimum investment size = Transaction costs p.a. + Interest costs p.a.

= [(No. of transactions × Cost per Transaction) + (Average Cash Balance × Interest rate p.a.)]

At the optimum investment size level, Transaction costs p.a. = Interest cost p.a. = ½ of associated costs p.a.



Ch 10 – Working Capital Management (Chart 10.2)



Debtors Decision Making

The following cost benefit analysis procedure should be adopted

- a) **Compute Gross benefit** = Contribution or profit. (Compute profit if total fixed costs are specifically given in the question, otherwise contribution may be used)
- b) **Compute costs relating to debtors** = Interest on average debtors + bad debts + discount allowed + Specific costs
 - i) Interest = Cost of debtors p.a. × <u>Collection Period</u> × Interest Rate 360
 - ii) Bad debts = Sales × Bad debts percentage, if any
 - iii) **Discount allowed** = Sales × Percentage of debtors availing discount × Percentage of discount, if any.
 - iv) Specific collection costs should be considered only if given in the question, e.g. collection costs, etc.
- c) **Compute Net benefit** = Gross benefit Less Cost of Debtors = Step 1 Less Step 2. The credit policy with the maximum Net Benefit should be selected by the firm.

F

Working Capital Funding Approach

Approach	Matching Approach	Conservative Approach	Aggressive Approach
Long term funds used in	Fixed Assets & Permanent Working Capital	Fixed Assets, Permanent Working Capital & part of Temporary Working Capital	Fixed Assets & Part of Permanent Working Capital
Short term funds used in	Temporary Working Capital	Balance part of Temporary Working Capital	Balance part of Permanent Working Capital & entire Temporary Working Capital
Effect on Liquidity	Well - balanced	High Liquidity	Low Liquidity
Effect on Profitability	Comparatively Well - balanced	Low profitability & return on Assets	High return on assets but risky

Designed By- **Swapnil Patni**- CA, CS, LLB, B.Com, CISA, DISA
- Expertise Knowledge in ISCA, EIS, SM, LAW.
- Presence all over India at the age of 30.
- Also Known as the "Motivational Guru".

Youtube Subscriber- 2,00,000 Follow us on Facebook- CA Swapnil Patni Instagram- swapnil_patni ‱ swapnilpatni

Prepared By- Pallavi Shrotri

SPC Has 160 Branches Across INDIA.
Buy Books & Pendrive From www.swapnilpatni.com

Let's Make EIS-SM & FM Very Interesting

