

TENZING INTERNSHIP

TENZING has set out to change the way we energise ourselves. One that is good for mind, body and planet. Your role will be extremely diverse, giving you the chance to learn from some of the best in the food and drinks industry.

WHAT ARE WE LOOKING FOR IN YOU?

Two key things. Energy and adventure. We are looking for people that are energetic, adventurous, spontaneous and always have a smile on their face. And like the rest of us you should have a love for the outdoors and the environment.

YOUR ROLE:

We are a small team so you will be involved in everything. But if we were to break your role down we would describe it as the below...

- **50% field sales**
 - Developing a thorough understanding of our target channels and the multiple accounts within each
 - Developing new business and existing client accounts
 - Identifying significant scaling opportunities
- **25% sampling**
 - Telling the public about our brand, product and story - you'll need to know the details inside out
 - Sampling at top retailers such as Whole Foods to educate customers about TENZING
 - Evaluating your sampling tools and providing feedback to the wider team on how we can improve our sampling and in-store presence
 - A credible and enthusiastic ambassador of our brand
- **25% ad hoc projects**
 - Attend key events & trade shows
 - Assisting with the day-to-day running of the office
 - Supporting the marketing team on campaigns
 - Anything involved in the daily life of a start up!

WHAT'S IN IT FOR YOU?

You don't often get the opportunity to be part of one of the fastest growing start-ups. The team behind this brand are some of the best in the business, so you will learn a lot. But nothing at TENZING is set in it's ways, you have an opportunity to help define and create this brand and always the potential to become part of the permanent team.

THE IDEAL CANDIDATE:

You have a passion for the food and drinks industry and are interested in sales, marketing, events, the lot! You have to be a driven and positive individual who is able to pick things up quickly and confident enough to tackle tasks on a solo basis. Most importantly? ENERGY.

