

GYM SALES MANAGER

TENZING has set out to change the way we energise ourselves. One that is good for mind, body and planet. Your role will be need you to shape our strategy for the gym and fitness channel and concentrate on building our contacts and distribution across this channel.

WHAT ARE WE LOOKING FOR IN YOU?

Two key things. Energy and adventure. We are looking for people that are energetic, adventurous, spontaneous and always have a smile on their face. And like the rest of us you should have a love for the outdoors and the environment.

YOUR ROLE:

We are a small team so, although your primary role will be sales, you will be involved in everything. But if we dive into the details of day to day, you'll be...

- Building collaborations with fitness related companies and events to spread the word about TENZING
- Keeping up to date on new gym openings and industry events - always seeking new opportunities
- Identifying significant scaling opportunities across the whole channel
- Making TENZING available in key gyms across London and the rest of the country
- Regularly working on partnership plans with gyms to ensure constant growth
- Managing sampling missions and events in our gyms to keep up brand awareness and loyalty
- Selling the product in to the most premium and influential gyms around
- Identifying key gym opinion leaders for potential influencer collaboration
- Attending key industry trade shows and events to ensure TENZING's profile across the channel continues to grow

WHAT'S IN IT FOR YOU?

You don't often get the opportunity to be part of one of the fastest growing start-ups. The team behind this brand are some of the best in the business, so you will learn a lot. But we will also want to learn from you. Nothing at TENZING is set in it's ways, you have the opportunity to help define and create this brand.

THE IDEAL CANDIDATE:

You must have experience (1 year) within the food and drinks or fitness industry. You must be confident in completing tasks both in a team setting and on an individual basis and should be interested in sales. If you are a driven and positive person who thinks strategically and is looking for a rewarding job in a fast-pace environment, then this is the job for you!

