

LOOSE LEAF | ORGANIC / FAIR TRADE | ICED TEA | TEAWARE | SPECIALS



Whether you own an online tea shop, a tea house, café or restaurant, two goals are key - enhancing the customer experience and running a thriving, profitable business. Finding ways to increase customer patronage as well as increasing sales can be challenging. We have a few tips that make it easy to bolster sales.

### **TIP #1**

# Re-Sell Teas That Are Already Pre-packaged

Our Ceremonial Grade Matcha Canister is an easy way to increase tea sales.

- Our 1 oz. can is Unbranded.
- Steeping directions are on the label.
- Ready to sell just unpack it!
- Has a high profit margin.
- Buy single or a Case of 6.

### Now On Sale!

### Matcha - 1 oz. Can



**BUY NOW** 

## **Tea Sample Envelopes**

### **TIP #2**



### Offer Customers Free Tea Samples!

It's a great way to let customers "try before they buy," building trust and increasing the likelihood that they'll choose to make a full purchase in the future.

# Get 10 FREE Sample Envelopes With EVERY Online Order!

**GET SAMPLE ENVELOPES** 

### **TIP #3**

# **Explore the Diversity of Non-Caffeinated Teas!**

All Black, Green, Oolong and White Teas have caffeine. Some customers, however, choose to avoid caffeine due to a health condition or sensitivity.

Go beyond just Decaf. Explore Herbal Blends, Rooibos (South African Red Bush) or Fruit Tisanes. These are entirely caffeinefree and still delicious.



## **ZERO-CAFFEINE TEAS ON SALE**



### **GRAND TISANE**

Rooibos with Cinnamon, Plum, Apple, Hibiscus, Almonds, Rosehips, and Berries. Sweet with Spicy Notes!





### **HERB REVIVE**

Herbal blend with Apple, Stinging Nettle, Verbena Leaves, Lemongrass, Cranberry slices, Sweet Black Leaf & flavoring.

**BUY NOW** 

**BUY NOW** 

change without notice. Limit one set of Sample Envelopes per Customer.

Email us at <a href="mailto:info@ecoprimatea.com">info@ecoprimatea.com</a>.









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