



# Eco-Prima Tea Quality. Variety. Green.









We accept







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Elmsford, NY 10523

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# **ECO-PRIMA TEA WHOLESALE ACCOUNT BENEFITS**

Extensive Range of Teas All Origins and Grades Organic & Fair Trade Teas

Focused, helpful advice - offered generously!

Free Samples
No Minimums
Same-day Shipping



#### **SAMPLES**

We provide 5 Free samples & Catalogue for potential new customers.

- Samples may also be purchased:
  - \$2 for teas priced under \$25/lb.
  - \$4 for teas priced over \$25/lb.

For all sample requests, some restrictions apply for premium teas.

### **ORDERING ECO-PRIMA TEAS**

We make it easy.

Order via phone, fax, e-mail or online!

We ship UPS, usually on the same day. First-time orders require a Credit Card.

#### WHY ECO-PRIMA?

Tea doesn't sell itself.

It requires knowledge –
how to store, how to steep,
how to serve.

We will guide you through
tea selection and serve
and support you with efficiency
and integrity. We enjoy what we
do and you will see
it in our interactions with you.

# **OPENING A TEA ROOM?**

We can develop a successful tea program for you and provide you with everything you need, including advice! Teas, accessories, instructions? No problem. Call us first. And most importantly, we will keep providing guidance and knowledge even after the first order.

#### **CREDENTIALS**

- Certified Organic & Fair Trade
- ▶ Official U.S. partner of Makaibari Tea Estates, Darjeeling, India
- Member, Organic Trade Association (OTA)
- ► Member, National Association of the Specialty Food Trade (NASFT)
- Established 1995
- Importer, Wholesaler, Tea Room Owner

# **ECO-RESPONSIBILITY**

We were early pioneers of the Organic, Biodynamic and Fair Trade movements. We have one of the largest selections of these teas. We are also honest about what we promise, what we procure and what we deliver. We aim to do it right the first time. If we make a mistake, we take care of it promptly and agreeably.

## WHAT OUR CUSTOMERS ARE SAYING

"Many thanks again for a great year, super service and a delight to do business with you."

"I have tried all of the samples you sent me and I'm thrilled. Finally a Chai I can enjoy."

"Thanks so much! You're my favorite vendor to order from!"

"You've played such a significant role in our growth, development, and success here."