# ZTEST ELECTRONICS INC <br> CONSOLIDATED STATEMENTS OF INCOME AND DEFICIT (Unaudited) For the Six Months Ended December 31 

|  |  | 1999 |  | 1998 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |
| Design services | \$ | 52,019 | \$ | 55,780 |
| Product sales |  | 929,097 |  | 2,729,329 |
| Other revenue |  | 141,829 |  | 81,814 |
|  |  | 1,122,945 |  | 2,866,923 |
| Expenses |  |  |  |  |
| Amortization |  | 119,610 |  | 189,545 |
| Cost of goods sold |  | 727,362 |  | 1,116,049 |
| Selling, general and administrative expenses |  | 289,671 |  | 599,820 |
| Interest expense |  | 41,298 |  | 105,844 |
| Dividends on preferred shares |  | 17,828 |  |  |
|  |  | 1,195,769 |  | 2,011,258 |
| Net (loss) income before non-controlling interest and income taxes |  | $(72,824)$ |  | 855,665 |
| Income taxes |  | - |  |  |
| Net (loss) income before non-controlling interest |  | $(72,824)$ |  | 855,665 |
| Non-controlling interest in net loss (income) of subsidiary |  | $(56,075)$ |  | $(412,406)$ |
| Net (loss) income for the period | \$ | $(128,899)$ | \$ | 443,259 |

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) For the Six Months Ended December 31

| Cash Provided by (used in) | 1999 |  | 1998 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |
| Net (loss) income for the period |  |  | \$ | $(128,899)$ | \$ | 443,259 |
| Items not involving cash |  |  |  |  |
| Amortization of goodwill |  | 58,472 |  | 58,472 |
| Amortization of capital assets |  | 38,619 |  | 46,736 |
| Amortization of deferred development costs |  | 22,519 |  | 84,337 |
| Gain on sale of capital assets |  |  |  | 4,194 |
| Non-controlling interest in net (loss) income of subsidiary |  | 56,075 |  | 412,406 |
| Changes in non-cash working capital items: |  |  |  |  |
| Accounts and investment tax credits receivable |  | $(197,554)$ |  | $(804,893)$ |
| Inventories |  | $(117,199)$ |  | 117,370 |
| Prepaid expenses |  | $(65,394)$ |  | $(4,240)$ |
| Amounts receivable |  | $(2,351,690)$ |  | 1,329,684) |
| Accounts payable and accrued liabilities |  | $(327,743)$ |  | 405,520 |
| Deferred income |  | 159,637 |  | 645,044 |
|  |  | $(2,853,157)$ |  | 78,521 |
| Investing Activities |  |  |  |  |
| Funds in trust |  |  |  | 40,032 |
| Purchase of capital assets |  | $(186,354)$ |  | $(34,057)$ |
| Investments and advances |  | 174,415 |  | $(63,573)$ |
|  |  | $(11,939)$ |  | $(57,598)$ |
| Financing Activities |  |  |  |  |
| Capital lease obligation |  | 23,391 |  | $(5,801)$ |
| Long-term debt |  | $(87,063)$ |  | $(496,397)$ |
| Notes payable and other advances |  | $(242,062)$ |  | 178,375 |
| Issuance of preferred shares |  | 2,555,755 |  |  |
| Dividends on preferred shares |  | $(3,143)$ |  |  |
| Issuance of common shares |  | 1,899,492 |  | 226,100 |
|  |  | 4,146,370 |  | $(97,723)$ |
| Increase (decrease) in cash |  | 1,281,274 |  | $(76,800)$ |
| Cash, beginning of period |  | 143,419 |  | 129,538 |
| Cash, end of period | \$ | 1,424,693 | \$ | 52,738 |

