

**ZTEST ELECTRONICS INC.**  
523 McNicoll Avenue  
North York, ON M2H 2C9

**NOTICE OF ANNUAL GENERAL MEETING OF SHAREHOLDERS**

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of Shareholders (the “**Meeting**”) of ZTEST Electronics Inc. (“**ZTEST**” or the “**Corporation**”) will be held at the offices of the Corporation at **523 McNicoll Avenue, North York, Ontario, M2H 2C9, at the hour of 1:00 o'clock in the afternoon (Toronto time), on Tuesday, the 15<sup>th</sup> day of December, 2015**, for the following purposes:

1. to elect the directors as nominated by Management;
2. to appoint MNP LLP, Chartered Accountants, as auditors of the Corporation for the ensuing year and to authorize the directors to fix their remuneration; and
3. to transact such further and other business as may properly come before the said Meeting or any adjournment of adjournments thereof.

A copy of the Management Information Circular (the “**Circular**”), the Audited Financial Statements of the Corporation for the years ended June 30, 2015 and 2014 and the Management Discussion and Analysis for the year ended June 30, 2015 accompany this Notice of Meeting.

Shareholders entitled to vote who do not expect to be present at the Meeting are urged to date, sign and return the form of Proxy or voting instruction form delivered to them with the Notice-and-Access Notification (defined below).

**NOTICE-AND-ACCESS**

Notice is also hereby given that ZTEST has decided to use the notice-and-access method of delivery of meeting materials for the 2015 Annual General Meeting of Shareholders. The notice-and-access method of delivery of meeting materials allows the Corporation to deliver the meeting materials over the internet in accordance with the notice-and-access rules adopted by the Ontario Securities Commission under National Instrument 54-101 *Communication with Beneficial Owners of Securities of a Reporting Issuer*. Under the notice-and-access system, shareholders still receive a proxy or voting instruction form (as applicable) enabling them to vote at the Meeting. However, instead of a paper copy of the Circular, the annual financial statements and related management’s discussion and analysis and other meeting materials (collectively the “**Meeting Materials**”), shareholders receive a notification (the “**Notice-and-Access Notification**”) with information on how they may access such materials electronically. The use of this alternative means of delivery is more environmentally friendly as it will help reduce paper use and will also reduce the cost of printing and mailing materials to shareholders. **Shareholders are reminded to view the Meeting Materials prior to voting.**

**Websites Where Meeting Materials Are Posted:**

Meeting Materials can be viewed online under the Corporation's profile at [www.sedar.com](http://www.sedar.com) or on <http://noticeinsite.tmxequity.com/ztestAGM2015> or the Corporation's website at [www.ztest.com](http://www.ztest.com).

**How to Obtain Paper Copies of the Meeting Materials**

Registered holders or non-registered holders may request paper copies of the Meeting Materials be sent to them by postal delivery at no cost to them. Requests may be made up to one year from the date the Meeting Materials are posted on <http://noticeinsite.tmxequity.com/ztestAGM2015> or the Corporation's website. In order to receive a paper copy of the Meeting Materials or if you have questions concerning Notice-and-Access, please call Equity Financial Trust Company toll free at 1-866-393-4891 in North America or 416-361-0930 (outside North America).

**Requests should be received by 1:00 p.m. on Friday, December 4, 2015 in order to receive the Meeting Materials in advance of the Meeting.**

**RECORD DATE AND PROXY DELIVERY DATE**

The Board of Directors of the Corporation has, by resolution, fixed the close of business on November 2, 2015 as the Record Date, being the date for determination of the registered holders of Common Shares entitled to receive notice of, and to vote at, the Meeting or any adjournment thereof.

The Board of Directors of the Corporation has, by resolution, fixed the hour of 1:00 p.m. in the afternoon (Toronto time) on Friday, December 11, 2015, being not less than 48 hours, excluding Saturdays, Sundays and statutory holidays, preceding the day of the Meeting, or any adjournment thereof, as the time before which the instrument of proxy to be used at the Meeting must be deposited with the Transfer Agent of the Corporation, TMX Equity Transfer Services<sup>1</sup>, Suite 300, 200 University Avenue, Toronto, Ontario, M5H 4H1, provided that a proxy may be delivered to the Chairman of the Meeting on the day of the Meeting or any adjournment thereof prior to the time for voting to revoke a proxy previously delivered in accordance with the foregoing.

**Shareholders entitled to vote who do not expect to be present at the Meeting are urged to date, sign and return the form of proxy or voting instruction form delivered to them with the Notice-and-Access Notification.**

**DATED** the 2<sup>nd</sup> day of November, 2015.

**BY ORDER OF THE  
BOARD OF DIRECTORS**

“Wojciech Drzazga”

**WOJCIECH (TED) DRZAZGA**

Chief Executive Officer

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<sup>1</sup> TMX Equity Transfer Services is operating the transfer agency and corporate trust business in the name of Equity Financial Trust Company for a transition period.

**ZTEST ELECTRONICS INC.  
523 McNICOLL AVENUE  
NORTH YORK, ONTARIO  
M2H 2C9**

**INFORMATION CIRCULAR  
MANAGEMENT SOLICITATION**

**SOLICITATION OF PROXIES**

This Management Information Circular (the “Circular”) is furnished in connection with the solicitation of proxies by and on behalf of the management (the “Management”) of ZTEST Electronics Inc. (the “Corporation”) for use at the Annual General Meeting of Shareholders (the “Meeting”) of the Corporation to be held at the offices of the Corporation located at 523 McNicoll Avenue, North York, Ontario, M2H 2C9, at the hour of 1:00 o’clock in the afternoon (Toronto time), on Tuesday, the 15<sup>th</sup> day of December, 2015, for the purposes set out in the accompanying Notice of Meeting. The cost of solicitation will be borne by the Corporation.

Although it is expected that the solicitation of proxies will be primarily by mail, proxies may also be solicited personally by the Directors and/or officers of the Corporation at nominal cost. Arrangements have been made with brokerage houses and other intermediaries, clearing agencies, custodians, nominees and fiduciaries to forward solicitation materials to the beneficial owners of the common shares (“Common Shares”) held of record by such persons and the Corporation may reimburse such persons for reasonable fees and disbursements incurred by them in doing so. The costs thereof will be borne by the Corporation.

**NOTICE-AND-ACCESS**

The Corporation has elected to use the “notice-and-access” process under National Instrument 54-101 *Communications with Beneficial Owners of Securities of a Reporting Issuer* (“NI-54-101”) and National Instrument 51-102 *Continuous Disclosure Obligations*, for distribution of this Circular and other meeting materials to registered Shareholders of the Corporation and non-registered Shareholders of the Corporation as set out in the “Advice to Non-Registered Shareholders” section below.

Notice-and-access allows issuers to post electronic versions of meeting materials, including circulars, annual financial statements and management discussion and analysis, online, via SEDAR and one other website, rather than mailing paper copies of such meeting materials to Shareholders. The Corporation anticipates that utilizing the notice-and-access process will substantially reduce both postage and printing costs.

The Corporation has posted the Circular, the Corporation’s audited financial statements for the years ended June 30, 2015 and 2014 (the “Annual Financial Statements”) and the Corporation’s management discussion and analysis for the year ended June 30, 2015 (the “Annual MD&A”) on the websites, [www.ztest.com](http://www.ztest.com) and <http://noticeinsite.tmxequity.com/ztestAGM2015>.

Although the Circular, Annual Financial Statements and Annual MD&A (collectively, the “Meeting Materials”) will be posted electronically online, as noted above, the registered and non-registered Shareholders (subject to the provisions set out below under the heading “Advice to Non-Registered Shareholders”) (collectively the “Notice-and-Access Shareholders”) will receive a “notice package” (the “Notice-and-Access Notification”), by prepaid mail, which includes the information prescribed by NI 54-101, and a proxy form or voting instruction form from their respective intermediaries. Notice-and-Access Shareholders should follow the instructions for completion and delivery contained in the proxy or voting instruction form. Notice-and-Access Shareholders are reminded to review the Circular before voting.

Notice-and-Access Shareholders will not receive a paper copy of the Meeting Materials unless they contact TMX Equity Transfer Services<sup>1</sup> (“**Equity**”) in which case Equity will mail the requested materials within three business days of any request provided the request is made prior to the Meeting. Notice-and-Access Shareholders with questions about notice-and-access may contact Equity toll free at 1-866-393-4891 or the Corporation’s investor relations department by e-mail at info@ztest.com.com. **Requests for paper copies of the Meeting Materials must be received at least five (5) business days in advance of the proxy deposit date and time set out below, being 1:00 p.m. on, Friday, December 4, 2015, in order to receive the Meeting Materials in advance of the proxy deposit date and Meeting.**

## **APPOINTMENT AND REVOCATION OF PROXIES**

The persons named in the form of proxy or voting instruction form are officers or Directors of the Corporation (the “**Management Designees**”). **A SHAREHOLDER DESIRING TO APPOINT SOME OTHER PERSON, WHO NEED NOT BE A SHAREHOLDER OF THE CORPORATION, TO REPRESENT HIM OR HER AT THE MEETING MAY DO SO** by inserting such other person’s name in the blank space provided in the form of proxy or voting instruction form and depositing the completed proxy with the Transfer Agent of the Corporation, **Equity Financial Trust Company, 200 University Avenue, Suite 300, Toronto, Ontario, M5H 4H1**. A proxy can be executed by the Shareholder or his attorney duly authorized in writing, or, if the Shareholder is a corporation, under its corporate seal by an officer or attorney thereof duly authorized.

In addition to any other manner permitted by law, the proxy may be revoked before it is exercised by instrument in writing executed and delivered in the same manner as the proxy at any time up to and including the second last business day preceding the day of the Meeting or any adjournment thereof at which the proxy is to be used or delivered to the Chairman of the Meeting on the day of the Meeting or any adjournment thereof prior to the time of voting and upon either such occurrence, the proxy is revoked.

Please note that Shareholders who receive their Notice-and-Access Notification from Broadridge Investor Communication Solutions, Canada (“**Broadridge**”) or an Intermediary (as defined in the “Advice to Non-Registered Shareholders” section below) must return the proxy forms, once voted, to Broadridge or their Intermediary, as applicable, for the proxy to be dealt with.

## **DEPOSIT OF PROXY**

By resolution of the Directors duly passed, **ALL PROXIES TO BE USED AT THE MEETING MUST BE DEPOSITED BY 1:00 P.M. (TORONTO TIME) ON FRIDAY, DECEMBER 11, 2015, BEING NOT LESS THAN 48 HOURS, EXCLUDING SATURDAYS, SUNDAYS AND STATUTORY HOLIDAYS, PRECEDING THE DATE OF THE MEETING, OR ANY ADJOURNMENT THEREOF, WITH THE TRANSFER AGENT OF THE CORPORATION, EQUITY FINANCIAL TRUST COMPANY**, provided that a proxy may be delivered to the Chairman of the Meeting on the day of the Meeting or any adjournment thereof prior to the time for voting to revoke a proxy previously delivered in accordance with the foregoing.

## **ADVICE TO NON-REGISTERED SHAREHOLDERS**

Only registered Shareholders or the persons they appoint as their proxies are permitted to vote at the Meeting. However, in many cases, Common Shares owned by a person are registered either (a) in the name of an intermediary (an “**Intermediary**”) that the non-registered holder deals with in respect of the Common Shares (Intermediaries include, among others, banks, trust companies, securities dealers or brokers and trustees or administrators of self-administered registered savings plans, registered retirement income funds, registered education savings plans and similar plans); or (b) in the name of a clearing agency (such as The Canadian Depository for Securities Limited

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1 TMX Equity Transfer Services is operating the transfer agency and corporate trust business in the name of Equity Financial Trust Company for a transition period.

(“**CDS**”)) of which the Intermediary is a participant (a “**Non-Registered Holder**”).

The Corporation has decided to use Notice-and-Access in accordance with the requirement of NI 54-101 to deliver the Meeting Materials to Shareholders by posting the Meeting Materials on the Corporation’s website on [www.ztest.com](http://www.ztest.com) or on <http://noticeinsite.tmxequity.com/ztestAGM2015>. The Meeting Materials will be available on the websites on or before **November 13, 2015**, and will remain on the websites for a full year thereafter. The Meeting Materials will also be available on the Corporation’s profile on SEDAR at [www.sedar.com](http://www.sedar.com). The Corporation will only be mailing the Notice-and-Access Notification to Non-Registered Holders as set out below.

Non-Registered Holders fall into two categories – those who object to their identity being made known to the issuers of securities which they own (“**Objecting Beneficial Owners**” or “**OBOs**”) and those who do not object to their identity being made known to the issuers of the securities they own (“**Non-Objecting Beneficial Owners**” or “**NOBOs**”). Subject to the provisions of NI 54-101, issuers may request and obtain a list of their NOBOs from Intermediaries via their transfer agent. Pursuant to NI 54-101, issuers may obtain and use the NOBO list for distribution of proxy-related materials directly to such NOBOs.

If you are a Non-Objecting Beneficial Owner and the Corporation or its agent has sent the Notice-and-Access Notification directly to you, your name and address and information about your holdings of securities have been obtained in accordance with applicable securities regulatory requirements from the Intermediary holding on your behalf. By choosing to send these materials to you directly, the Corporation (and not the Intermediary holding on your behalf) has assumed responsibility for: (i) delivering these materials to you, and (ii) executing your proper voting instructions as specified in the request for voting instructions.

The Corporation’s decision to deliver proxy-related materials directly to its NOBOs will result in all NOBOs receiving a Voting Instruction Form (“**VIF**”) from Equity Financial Trust Company. Please complete and return the VIF to Equity Financial Trust Company in the envelope provided or by facsimile. In addition, instructions in respect of the procedure for internet voting can be found in the VIF. Equity Financial Trust Company will tabulate the results of the VIFs received from NOBOs and will provide appropriate instructions at the Meeting with respect to the Common Shares represented by the VIFs received by Equity Financial Trust Company. For purposes of the Meeting, NOBOs who deliver VIFs in accordance with the instructions on the VIF will be otherwise treated the same as registered Shareholders.

*Non-Registered Shareholders who are NOBOs may make their request for paper copies of the Meeting Materials without charge by calling Broadridge Investor Communication Solutions, Canada’s toll free number at 1-877-907-7643 on or before the day of the Meeting, or any adjournment thereof, or thereafter contact the Corporation at 416-297-5155 or by email at info@ztest.com.*

**Requests for paper copies of the Meeting Materials must be received at least six (6) business days in advance of the proxy deposit date and time set out above, being 11:00 a.m. on Thursday, December 3, 2015, in order to receive the Meeting Materials in advance of the proxy deposit date and Meeting.**

OBOs may expect to receive their materials related to the Meeting from Broadridge or other Intermediaries. If a reporting issuer does not intend to pay for an Intermediary to deliver materials to OBOs, OBOs will not receive the materials unless their Intermediary assumes the cost of delivery. The Corporation does not intend to pay for Intermediaries to deliver the proxy-related materials to OBOs.

Intermediaries are required to forward the Notice-and-Access Notification to Non-Registered Holders unless a Non-Registered Holder has waived the right to receive them. Very often, Intermediaries will use service companies such as Broadridge to forward the Notice-and-Access Notification to Non-Registered Holders. Generally, Non-Registered Holders who have not waived the right to receive Notice-and-Access Notification will either:

- a) be given a form of proxy which has already been signed by the Intermediary (typically by a facsimile stamped signature), which is restricted as to the number and class of securities beneficially owned by the Non-Registered Holder but which is not otherwise completed. Because the Intermediary has already signed

the form of proxy, this form of proxy is not required to be signed by the Non-Registered Holder when submitting the proxy. In this case, the Non-Registered Holder who wishes to vote by proxy should otherwise properly complete the form of proxy and deliver it as specified; or

- b) be given a form of proxy which is not signed by the Intermediary and which, when properly completed and signed by the Non-Registered Holder and returned to the Intermediary or its service company, will constitute voting instructions (often called a "**Voting Instruction Form**") which the Intermediary must follow. Typically the Non-Registered Holder will also be given a page of instructions which contains a removable label containing a bar code and other information. In order for the form of proxy to validly constitute a Voting Instruction Form, the Non-Registered Holder must remove the label from the instructions and affix it to the Voting Instruction Form, properly complete and sign the Voting Instruction Form and submit it to the Intermediary or its service company in accordance with the instructions of the Intermediary or its service company.

In any case, the purpose of this procedure is to permit Non-Registered Holders including NOBOs to direct the voting of the Common Shares they beneficially own. Should a Non-Registered Holder who receives a form of proxy, VIF or Voting Instruction Form wish to vote at the Meeting in person, the Non-Registered Holder should strike out the persons named in such form of proxy and insert the Non-Registered Holder's name in the blank space provided. Non-Registered Holders should carefully follow the instructions on the VIF or the instructions received from their Intermediary including those regarding when and where the form of proxy, VIF or Voting Instruction Form is to be delivered.

All references to Shareholders in this Circular, the accompanying Notice of Meeting and any proxy or voting instruction form sent to Shareholders with the Notice-and-Access Notification are to Shareholders of record unless specifically stated otherwise.

#### **EXERCISE OF DISCRETION BY PROXIES**

The persons named in the form of proxy or voting instruction form for use at the Meeting will vote the Common Shares in respect of which they are appointed in accordance with the directions of the Shareholders appointing them. **IN THE ABSENCE OF SUCH DIRECTIONS, SUCH SHARES SHALL BE VOTED "FOR":**

- (a) the election of the Directors as nominated by Management;
- (b) the appointment of MNP LLP, Chartered Accountants, as auditors of the Corporation for the ensuing year and authorizing the Directors to fix their remuneration; and
- (c) to transact such further or other business as may properly come before the said meeting or any adjournment or adjournments thereof.

#### **ALL AS MORE PARTICULARLY DESCRIBED IN THIS CIRCULAR.**

The form of proxy or voting instruction form confers discretionary authority upon the persons named therein with respect to any amendment, variation or other matters to come before the Meeting other than the matters referred to in the Notice of Meeting. **HOWEVER, IF ANY SUCH AMENDMENTS, VARIATIONS OR OTHER MATTERS WHICH ARE NOT NOW KNOWN TO THE MANAGEMENT DESIGNEES SHOULD PROPERLY COME BEFORE THE MEETING, THE COMMON SHARES REPRESENTED BY THE PROXIES HEREBY SOLICITED WILL BE VOTED THEREON IN ACCORDANCE WITH THE BEST JUDGMENT OF THE PERSON OR PERSONS VOTING SUCH PROXIES.**

## EFFECTIVE DATE

The effective date of the Circular is November 2, 2015.

## VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF

Each Shareholder of record will be entitled to one (1) vote for each Common Share held at the Meeting.

Holders of record of the Common Shares of the Corporation on November 2, 2015 (the “**Record Date**”) will be entitled either to attend and vote at the Meeting in person shares held by them or, provided a completed and executed proxy shall have been delivered to the Corporation as described herein, to attend and vote thereat by proxy the shares held by them.

The Common Shares of the Corporation are listed and posted for trading on the Canadian Securities Exchange (the “CSE”), under the symbol “ZTE”.

To the knowledge of the Directors and senior officers of the Corporation, there are no parties who beneficially own, directly or indirectly, or exercise control or direction over 10% or more of any class of outstanding voting securities of the Corporation other than as follows:

Name of Shareholder	Number of Common Shares	Percentage of Class
J.T. Risty Limited	1,745,790	16.39%
The Estate of Arn Schoch	1,695,000	15.92%

## INTEREST OF CERTAIN PERSONS IN MATTERS TO BE ACTED UPON

None of the Directors or executive officers of the Corporation, no proposed nominee for election as a Director of the Corporation, none of the persons who have been Directors or executive officers of the Corporation since the commencement of the Corporation’s last completed financial year, and no associate or affiliate of any of the foregoing has any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, in any matter to be acted upon at the Meeting other than the election of Directors and the appointment of officers except as disclosed herein.

## EXECUTIVE COMPENSATION

The information contained below is provided as required under Form 51-102F6 for Venture Issuers (the “**Form**”) as such term is defined in National Instrument 51-102.

### Compensation Discussion and Analysis

This Compensation Discussion and Analysis provides information about the Corporation’s executive compensation objectives and processes and discusses compensation decisions relating to its named executive officers (“**Named Executive Officers**”) listed in the Summary Compensation Table that follows. During its fiscal year ended June 30, 2015, the following individuals were Named Executive Officers (as determined by applicable securities legislation) of the Corporation:

- Wojciech Drzazga, Chairman and Chief Executive Officer; and
- Mike Kindy, CPA, CA, Chief Financial Officer and V.P. Finance

The Corporation does not employ or retain any other individuals who would qualify as a "Named Executive Officer" because no executive officer or employee of the Corporation receives total compensation (including without limitation salary and bonus) in excess of \$150,000.

The Corporation's Compensation Committee, which is comprised of two independent Directors of the Corporation, being K. Michael Guerreiro and Mike Hiscott, is responsible for the compensation program for the Corporation's Named Executive Officers.

### **Compensation Objectives and Principles**

The Corporation is a manufacturing company with operations located in Ontario. The Corporation has limited revenue and financial resources. As a result, to ensure that funds are available for operations, the Compensation Committee has to consider not only the financial situation of the Corporation at the time of the determination of executive compensation, but also the estimated financial condition of the Corporation in the future.

Since the preservation of cash is an important goal of the Corporation, an important element of the compensation awarded to the Named Executive Officers is the granting of stock options, which do not require cash disbursement by the Corporation. The granting of stock options also helps to align the interests of the Named Executive Officers with the interests of the Corporation. The other two elements of the compensation the Corporation awards to its Named Executive Officers are: (i) base cash salary and/or consulting fees; and (ii) cash bonus payments for achievement of stated milestones or benchmarks. The Corporation does not provide its Named Executive Officers with perquisites or personal benefits that are not otherwise available to all of its employees.

### **Compensation Processes and Goals**

The deliberations of the Compensation Committee are conducted in a special session from which management is absent. These deliberations are intended to advance the key objectives of the compensation program for the Corporation's Named Executive Officers. At the request of the Compensation Committee, the Named Executive Officers may, from time to time, provide advice to the Compensation Committee with respect to the compensation program for the Corporation's Named Executive Officers. The Compensation Committee makes recommendations regarding the compensation to be awarded to the Named Executive Officers to the full Board of Directors (either on its own volition or based upon the advice it receives from the Named Executive Officers).

The Corporation relies on its Compensation Committee and its Board of Directors, through discussion without any formal objectives, targets, criteria or analysis, in determining the compensation of its Named Executive Officers. The Board of Directors is responsible for determining all forms of compensation, including the provision of long-term incentives through the granting of stock options to the Named Executive Officers of the Corporation, and to others, including, without limitation, to the Corporation's Directors, and for reviewing the Compensation Committee's recommendations regarding the compensation to be awarded to any other officers of the Corporation from time to time, to ensure such arrangements reflect the responsibilities and risks associated with each such officer's position. The Board of Directors incorporates the following goals when it makes its compensation decisions with respect to the Corporation's Named Executive Officers : (i) the recruiting and retaining of executives who are critical both to the success of the Corporation and to the enhancement of Shareholder value; (ii) the provision of fair and competitive compensation; (iii) the balancing of the interests of Management with the interests of the Corporation's Shareholders; (iv) the rewarding of performance, both on an individual basis and with respect to the operations of the Corporation as a whole; and (v) the preservation of available financial resources.

### **The Implementation of the Corporation's Compensation Policies**

#### **Base Employment/Consulting Fee**

Up to December 31, 2013, the Corporation was contractually obligated to pay the Chief Executive Officer a base salary of \$98,000 per annum. Effective January 1, 2014, the base salary was increased to \$107,800 per annum. This

amount was agreed upon between the Chief Executive Officer and the Corporation taking into account the following considerations:

- the Chief Executive Officer's public company and regulatory experience gained through his involvement with the Corporation;
- the total number of years of the Chief Executive Officer's relevant experience; and
- the financing raised by the Corporation while the Chief Executive Officer has been in office.

The payment of this salary was not dependent on the Chief Executive Officer's fulfillment of any specific performance goals or similar criteria.

During the year ended June 30, 2015, the Corporation paid the Chief Financial Officer a consulting fee at a per hour rate based upon the number of hours of service provided by the Chief Financial Officer. This amount was agreed upon between the Chief Financial Officer and the Corporation taking into account the following considerations:

- the Chief Financial Officer's prior public company and specialized financial reporting experience gained through his senior financial management roles at a number of public companies;
- the Chief Financial Officer's experience as a Chartered Professional Accountant and Chartered Accountant for over 25 years; and
- the Chief Financial Officer's previous record of success with junior public companies in creating value for Shareholders.

The payment of this consulting fee was not dependent on the Chief Financial Officer's fulfillment of any specific performance goals or similar criteria.

### **Stock Options**

The granting of options to the Named Executive Officers under the Corporation's Stock Option Plan provides an appropriate long-term incentive to management to create Shareholder value. The number of options the Corporation grants to each Named Executive Officer reasonably reflects the Named Executive Officer's specific contribution to the Corporation in the execution of such person's responsibilities. However, the number of options granted does not depend upon nor does it reflect the fulfillment of any specific performance goals or similar conditions. Previous grants of options to Named Executive Officers are taken into consideration by the Compensation Committee in developing its recommendations with respect to the granting of new options. No options were granted to the Named Executive Officers in the year ended June 30, 2015.

The granting of options to the non-management Directors of the Corporation under the Corporation's Stock Option Plan provides an appropriate long-term incentive to these Directors to provide proper independent oversight to the Corporation with a view to maximizing Shareholder value. The number of options the Corporation grants to each of these Directors reasonably reflects each Director's contributions to the Corporation in his capacity as a Director and as a member of one or more committees of the Board of Directors (if applicable), including without limitation the Compensation Committee and the Audit Committee. Previous grants of options awarded to the independent Directors of the Corporation are taken into consideration when the Corporation considers the granting of new options to the independent Directors. No options were granted to the Corporation's independent Directors during the year ended June 30, 2015.

The compensation of Directors, which, effective July 1, 2012, includes a Director's fee of \$750 per month for independent Directors and \$150 per month for independent members of a committee of the Board of Directors and \$250 per month for the independent chair of a committee, and the granting of options under the Corporation's Stock

Option Plan, is determined by the full Board of Directors. The payment of the Directors' fees to the independent Directors recognizes their contributions to the Corporation in their capacities as independent Directors and members of one or more committees of the Board of Directors (if applicable), including without limitation the Compensation Committee and the Audit Committee.

#### **Summary Compensation Table**

The following table contains information about the compensation paid to, earned by and payable to, the Corporation's Chief Executive Officer, Wojciech Drzazga, and Chief Financial Officer, Mike Kindy, for the fiscal years ending June 30, 2015 and June 30, 2014. In accordance with the Form, the Corporation does not have any other "Named Executive Officers" given that no executive officer receives total salary and bonus in excess of \$150,000. Specific aspects of compensation payable to the Named Executive Officers of the Corporation are dealt with in further detail in subsequent tables.

Name and Principal Position	Year	Summary Compensation Table							
		Salary (\$)	Share-Based Awards (\$)	Option-Based Awards (\$)	Non-Equity Incentive Plan Compensation (\$)		Pension Value (\$)	All Other Compensation (\$)	Total Compensation (\$)
Wojciech Drzazga, Chairman and C.E.O.	2015	131,893	Nil	Nil	Nil	Nil	4,895 <sup>(3)</sup>	136,788	
	2014	126,993	Nil	8,284 <sup>(1)</sup>	1,412	Nil	Nil	5,043 <sup>(3)</sup>	141,732
	2013	122,000	Nil	4,116 <sup>(2)</sup>	4,880	Nil	Nil	4,976 <sup>(3)</sup>	135,972
Mike Kindy, C.F.O. and V.P. Finance	2015	Nil	Nil	Nil	Nil	Nil	38,400 <sup>(4)</sup>	38,400	
	2014	Nil	Nil	6,213 <sup>(1)</sup>	Nil	Nil	Nil	40,609 <sup>(4)</sup>	46,822
	2013	Nil	Nil	4,116 <sup>(2)</sup>	Nil	Nil	Nil	32,348 <sup>(4)</sup>	36,464

Notes:

- (1) The fair value of the options was estimated using the Black-Scholes Option pricing model with the following assumptions: expected dividend yield of Nil; risk free interest rate of 1.93%; estimated life of 5 years and expected volatility of 119.90%.
- (2) The fair value of the options was estimated using the Black-Scholes Option pricing model with the following assumptions: expected dividend yield of Nil; risk free interest rate of 1.40%; estimated life of 5 years and expected volatility of 106.53%. During the year ended June 30, 2013 the Chairman and CFO exercised 100% of these options.
- (3) Life insurance and group health benefits
- (4) Mr. Kindy is retained as consultant and therefore does not receive a salary.

#### **Outstanding Share-Based and Option-Based Awards Granted to Named Executive Officers as of June 30, 2015**

The following table summarizes all share-based and option-based awards granted by the Corporation to its Named Executive Officers which are outstanding as of June 30, 2015.

Name	Option-Based Awards				Share-Based Awards	
	Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date	Value of Unexercised In-The-Money Options \$( <sup>(1)</sup> )	Number of Shares or Units of Shares that have not Vested	Market or Payout Value of Share-Based Awards that have not Vested (\$)
Wojciech Drzazga, Chairman and C.E.O.	100,000	0.10	December 31, 2018	Nil	Nil	Nil
Mike Kindy, C.F.O. and V.P. Finance	75,000	0.10	December 31, 2018	Nil	Nil	Nil

Notes:

- (1) Based on the closing price of the Common Shares on the Exchange on June 30, 2015 (being the last day of the fiscal year on which the shares were traded) of \$0.045 per Common Share.

#### **Value Vested or Earned by Named Executive Officers During the Years Ended June 30, 2015 Under Option-Based Awards, Share-Based Awards and Non-Equity Incentive Plan Compensation**

The following table summarizes the value vested or earned during the year by Named Executive Officers in respect of option-based awards, share-based awards and non-equity incentive plan compensation during the year ended June 30, 2015.

Name	Option-Based Awards- Value Vested During the Year \$( <sup>(1)</sup> )	Share-Based Awards- Value Vested During the Year \$( <sup>(1)</sup> )	Non-Equity Incentive Plan Compensation- Value Earned During the Year \$( <sup>(1)</sup> )
Wojciech Drzazga	Nil	Nil	Nil
Mike Kindy	Nil	Nil	Nil

Note:

- (1) Determined based on the difference between the market price of the underlying Common Shares on the vesting date and the exercise price of the options.

#### **Employment/Consulting Contracts**

The Corporation has a written employment agreement with Wojciech Drzazga to employ Mr. Drzazga as the Corporation's Chairman and Chief Executive Officer at an annual salary of \$98,000 per year which was changed to \$107,800 effective January 1, 2014 plus a performance bonus effective from July 1, 2012 calculated as 5% of Net Income of Permatech Electronics Corporation, plus non-cash expenses less corporate income tax and changes in debt. The agreement provides for severance pay of fifteen (15) months' salary in lieu of notice plus one (1) additional month for each full year of employment after January 1, 2002 to a total maximum severance of twenty (20) months' salary. There is no written agreement between the Corporation and Mike Kindy. Mr. Kindy bills his time for being the C.F.O. at a fixed hourly rate on an as needed basis.

#### **Termination and Change of Control Benefits**

Other than as noted above, the Corporation has no compensatory plan or arrangement with respect to the Named Executive Officers that results or will result from the resignation, retirement or any other termination of employment of any such officer's employment with the Corporation, from a change of control of the Corporation or a change in the responsibilities of a Named Executive Officer following a change in control.

### Compensation of Directors

The following table contains information about the compensation awarded to, earned by, paid to or payable to, the Corporation's Directors, other than its Named Executive Officers, the compensation of whom is detailed above under "Summary Compensation Table", for the fiscal year ended June 30, 2015.

Name	Fees Earned (\$)	Share-Based Awards (\$)	Option-Based Awards (\$)	Non-Equity Incentive Plan Compensation (\$)		Pension Value (\$)	All Other Compensation (\$)	Total (\$)
				Annual Incentive Plans	Long-Term Incentive Plans			
John Perreault <sup>(1)</sup> , President and COO	125,869	Nil	Nil	Nil	Nil	Nil	Nil	125,869
K Michael Guerreiro	15,000	Nil	Nil	Nil	Nil	Nil	Nil	15,000
Mike Hiscott	12,600	Nil	Nil	Nil	Nil	Nil	Nil	12,600

Notes:

- (1) Mr. Perreault is not an independent Director. He is the President and Chief Operating Officer of the Corporation but is not a Named Executive Officer as his total compensation does not exceed \$150,000 per annum.
- (2) Compensation earned in his capacity as President and Chief Operating Officer.

The independent Directors of the Corporation are entitled to receive Directors' fees in the amount of \$750 per month and \$150 per month for independent members of a committee of the Board of Directors and \$250 per month for the independent chair of a committee. Non-independent Directors were entitled to a fee in the amount of \$250 for each meeting of the Board of Directors, a committee of the Board of Directors or of Shareholders attended or \$150 if attendance is by teleconference until July 1, 2012. All Directors are reimbursed by the Corporation for travel and other out-of-pocket expenses incurred in attending Directors and Shareholders meetings and meetings of Board committees. Directors are also entitled to receive compensation to the extent that they provide services to the Corporation at rates that would be charged by such Directors for such services to arm's length parties.

### **Outstanding Share-Based and Option-Based Awards Granted to Directors (Other Than Directors Who Are Named Executive Officers) as of June 30, 2015**

The following table summarizes all share-based and option-based awards granted by the Corporation to its Directors (other than Directors who are Named Executive Officers whose share-based and option-based awards outstanding as of June 30, 2015 are detailed above) which are outstanding as of June 30, 2015.

Name	Option-Based Awards			Share-Based Awards			Market or Payout Value of Share-Based Awards that have not Vested (\$)
	Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date	Value of Unexercised In-The-Money Options (\$) <sup>(1)</sup>	Number of Shares or Units of Shares that have not Vested		
John Perreault	100,000	0.10	December 31, 2018	Nil	Nil	Nil	Nil
	50,000	0.10	September 14, 2017	Nil	Nil	Nil	Nil
	100,000	0.10	November 30, 2015	Nil	Nil	Nil	Nil

Name	Option-Based Awards			Share-Based Awards		Market or Payout Value of Share-Based Awards that have not Vested (\$)
	Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date	Value of Unexercised In-The-Money Options (\$) <sup>(1)</sup>	Number of Shares or Units of Shares that have not Vested	
K Michael Guerriero	100,000	0.10	December 31, 2018	Nil	Nil	Nil
	50,000	0.10	September 14, 2017	Nil	Nil	Nil
	75,000	0.10	November 30, 2015	Nil	Nil	Nil
Mike Hiscott	100,000	0.10	December 31, 2018	Nil	Nil	Nil

Notes:

- (1) Based on the closing price of the Common Shares on the Exchange on June 30, 2015 (being the last day of the fiscal year on which the shares were traded) of \$0.045 per Common Share.

**Value Vested or Earned During the Year Ended June 30, 2015 by Directors (Other Than Directors Who Are Named Executive Officers) Under Option-Based Awards, Share-Based Awards and Non-Equity Incentive Plan Compensation**

The following table summarizes the value vested or earned during the year ended June 30, 2015 by Directors of the Corporation (other than Directors who are Named Executed Officers whose value vested or earned during the year ended June 30, 2015 under option-based awards, share-based awards and non-equity incentive plan compensation is detailed above) in respect of option-based awards, share-based awards and non-equity incentive plan compensation.

Name	Option-Based Awards-Value Vested During the Year (\$) <sup>(1)</sup>	Share-Based Awards-Value Vested During the Year (\$)	Non-Equity Incentive Plan Compensation- Value Earned During the Year (\$)
John Perreault	Nil	Nil	Nil
K Michael Guerreiro	Nil	Nil	Nil
Mike Hiscott	Nil	Nil	Nil

Note:

- (1) Determined based on the difference between the market price of the underlying Common Shares on the vesting date and the exercise price of the options.

**SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS**

The following table sets out information as of June 30, 2015 with respect to compensation plans under which equity securities of the Corporation are authorized for issuance.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights(a) <sup>(1)</sup>	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column)(a)
Equity compensation plans approved by security holders	905,000	\$0.10	1,224,728
Equity compensation plans not approved by security holders	Nil	Nil	Nil
Total	905,000	\$0.10	1,224,728

Note:

- (1) Currently, the only applicable plan is the Plan (as defined in heading "Stock Option Plan")

## STOCK OPTION PLAN

The Directors of the Corporation adopted a Stock Option Plan (the "Plan") to encourage Common Share ownership in the Corporation by Directors, officers, employees (full or part-time) and consultants of the Corporation or its subsidiaries from time to time which was approved by the majority of disinterested Shareholders at the annual and special meeting of Shareholders held on June 28, 1996. The Plan permits the number of shares reserved for issuance pursuant to stock options granted to insiders to exceed 10% of the outstanding issue and the issuance to insiders within a one (1) year period of a number of shares to exceed 10% of the outstanding issue. The maximum number of options that can be granted to any person in any twelve (12) month period cannot exceed 5% of outstanding capital. Options granted to any one consultant in any twelve (12) month period or employee providing investor relations services cannot exceed more than 2% of the Corporation's outstanding capital. Options granted to persons providing investor relation activities must vest over a twelve (12) month period with no more than 25% of the options vesting in any quarter.

The Plan provides that eligible persons thereunder include any Director, employee, (full-time or part-time), officer or consultant of the Corporation or any subsidiary thereof. A consultant means an individual (including an individual whose services are contracted through a personal holding corporation) with whom the Corporation or a subsidiary has a contract for substantial services. The Plan allows the Corporation to attract new officers and Directors by allowing it to offer stock options as inducements to join the Corporation.

The Plan is administered by the Board of Directors of the Corporation. The Board of Directors has the authority to determine, among other things, subject to the terms and conditions of the Plan, the terms, limitations, restrictions and conditions respecting the grant of stock options under the Plan.

Pursuant to Shareholder approval on June 28, 1996, Shareholders of the Corporation authorized the reservation of up to 20% of outstanding capital for stock options based upon a fixed number of shares reserved under the Plan. On December 10, 2013, the Shareholders approved amendments to certain terms of the Plan and approved an increase in the Plan to a total of 2,129,728 Common Shares (being approximately 20% of outstanding capital) reserved under the Plan, by returning 795,000 previously exercised options to the Plan and by adding an additional 717,231 Common Shares to the Plan. The principal changes in the plan include the addition of a provision automatically extending the expiry date of an option, which would otherwise expire during a blackout period, for ten (10) days following the end of the blackout period in accordance with the provisions of TSX Venture Exchange Policy 4.4 Section 3.8 and minor administrative and wording changes. Any options granted subject to the Plan that are cancelled or terminated without having been exercised shall again be available to be granted under the Plan.

The Board of Directors has the authority under the Plan to establish the option price at the time each stock option is granted which shall in all cases be not less than the closing price of the Common Shares on the trading day immediately preceding the date of the grant. Common shares of the Corporation currently trade on the CSE. Any repricing of stock options granted to insiders must be approved by a majority of the disinterested Shareholders of the Corporation.

Options granted under the Plan must be exercised no later than ten (10) years after the date of grant and options are not transferable other than by will or the laws of descent and distribution. If an optionee ceases to be an eligible person for any reason whatsoever other than death, each option held by such optionee will cease to be exercisable in a period not exceeding one hundred and eighty (180) days following the termination of the optionee's position with the Corporation. If an optionee dies, the legal representative of the optionee may exercise the optionee's options for a period of one (1) year after the date of the optionee's death but only up to and including the original option expiry date.

The Corporation will not provide any optionee with financial assistance in order to enable such optionee to exercise

stock options granted under the Plan.

There are currently 905,000 stock options outstanding under the Plan, and 1,224,728 options are available to be granted under the Plan. The details of the stock options granted under the Plan that remain outstanding are as follows:

Name and Position	Common Shares Under Option	Exercise Price Range (per Common Share)	Expiry Date
Directors	325,000	\$0.10	November 30, 2015 to December 31, 2018
Directors who are also Executive Officers	350,000	\$0.10	November 30, 2015 to December 31, 2018
Senior Officers	230,000	\$0.10	November 30, 2015 to December 31, 2018
<b>TOTAL</b>	<b>905,000</b>		

Effective November 30, 2015 a further 275,000 options will be available under the Plan.

#### **INDEBTEDNESS OF OFFICERS AND DIRECTORS**

No officer or Director of the Corporation is indebted to the Corporation for any sum.

#### **MANAGEMENT CONTRACTS**

No management functions of the Corporation are performed to any substantial degree by a person other than the Directors or executive officers of the Corporation.

#### **INTEREST OF INFORMED PERSONS IN MATERIAL TRANSACTIONS**

No insider of the Corporation, no proposed nominee for election as a Director of the Corporation, and no associate or affiliate of any of the foregoing, has any material interest, direct or indirect, in any transaction since the commencement of the Corporation's last financial year or in any proposed transaction, which, in either case, has materially affected or will materially affect the Corporation or any of its subsidiaries, other than disclosed under the headings "Executive Compensation" and "Stock Option Plan" and as disclosed below.

#### **AUDIT COMMITTEE AND RELATIONSHIP WITH AUDITORS**

National Instrument 52-110 of the Canadian Securities Administrators ("NI 52-110") requires the Corporation, as a Venture Issuer, to disclose annually in its information circular certain information relating to the Corporation's audit committee and its relationship with the Corporation's independent auditors.

##### **The Audit Committee's Charter**

The Corporation's Audit Committee is governed by its Audit Committee Charter, a copy of which is annexed hereto as **Schedule "A"**.

##### **Composition of the Audit Committee**

The Corporation's Audit Committee is comprised of three (3) Directors, K. Michael Guerreiro (Chairman), Mike Hiscott and John Perreault. As defined in NI 52-110, Mike Hiscott and K. Michael Guerreiro are independent. Also as defined in NI 52-110, all members of the Audit Committee are financially literate.

### **Audit Committee Oversight**

Since the commencement of the Corporation's most recently completed fiscal year, the Corporation's Board of Directors has not failed to adopt a recommendation of the Audit Committee to nominate or compensate an external auditor.

### **Relevant Education and Experience**

The following is a summary of the relevant education and experience of each of the members of the Corporation's Audit Committee:

#### **K. Michael Guerreiro**

Mr. Guerreiro is a sales representative in the real estate industry and has been a Director of the Corporation for over 18 years. Mr. Guerreiro's principal occupation demands the ability to review and analyze financial statements and discuss financial issues with accountants. This educational and practical experience has resulted in Mr. Guerreiro being able to understand accounting principles and review and evaluate financial statements of the Corporation.

#### **Mike Hiscott**

Mr. Hiscott is a Chartered Professional Accountant and member of CPA Ontario. He was the Vice President – Finance of M&M Meat Shops Ltd until his retirement in 2004. Mr. Hiscott has vast experience with all areas of accounting and therefore has understanding of accounting principles and the ability to analyze and evaluate the financial statements of the Corporation.

#### **John Perreault**

Mr. Perreault has worked in the electronic manufacturing industry for many years. Mr. Perreault has been the President of Permotech Electronics Corporation (a wholly-owned subsidiary of the Corporation), since 2002. During this time he has reviewed financial statements and management discussion and analysis of the financial statements and discussed financial issues with management, accountants and auditors. As a result, he has gained an understanding of accounting principles and the ability to analyze and evaluate the financial statements of the Corporation.

### **Reliance on Certain Exemptions**

Since the effective date of NI 52-110, the Corporation has not relied on the exemptions contained in sections 2.4 or 8 of NI 52-110. Section 2.4 provides an exemption from the requirement that the audit committee must pre-approve all non-audit services to be provided by the auditors, where the total amount of fees related to the non-audit services are not expected to exceed 5% of the total fees payable to the auditors in the fiscal year in which the non-audit services were provided. Section 8 permits a company to apply to a securities regulatory authority for an exemption from the requirements of NI 52-110, in whole or in part.

### **Pre-Approval Policies and Procedures**

The Committee has not adopted specific policies and procedures for the engagement of non-audit services. The Committee will review the engagement of non-audit services as required.

### External Auditors Service Fees (By Category)

The fees paid to the Corporation's external auditors in each of the last two (2) fiscal years for audit fees are as follows:

Financial Year Ending	Audit Fees	Audit Related Fees <sup>(1)</sup>	Tax Fees <sup>(2)</sup>	All Other Fees <sup>(3)</sup>
2015	\$35,310	Nil	Nil	Nil
2014	\$37,100	Nil	Nil	Nil

Notes:

- (1) Fees charged for assurance and related services reasonably related to the performance of an audit, and not included under Audit Fees.
- (2) Fees charged for tax compliance, tax advice and tax planning services.
- (3) Fees for services other than disclosed in any other column.

### Exemption

The Corporation is relying upon the exemption in section 6.1 of NI 52-110 for venture issuers which allows for an exemption from Parts 3 (Composition of the Audit Committee) and 5 (Reporting Obligations) of NI 52-110 and allows for the short form of disclosure of audit committee procedures set out in Form 52-110F2.

## CORPORATE GOVERNANCE

The securities regulatory authorities in Canada adopted National Instrument 58-101-Disclosure of Corporate Governance Practices (“NI-58-101”), which requires the Corporation to provide disclosure in this Circular of its corporate governance practices, and National Policy 58-201 Corporate Governance Guidelines (“NP-58-201”), which contains a series of guidelines for effective corporate governance relating to such matters as the constitution and independence of corporate boards, their functions and the experience and education of board members. Pursuant to NI-58-101, and in accordance with Form 58-101F2, the following disclosure is provided:

1. **Board of Directors** – There are currently four (4) members of the Corporation’s Board of Directors. Mike Hiscott and K. Michael Guerreiro are independent Directors of the Corporation. Wojciech Drzazga is the C.E.O., John Perreault is the President and C.O.O.
2. **Directorships** - No Director of the Corporation is presently a Director of any other issuer that is a reporting issuer (or the equivalent) in a jurisdiction or a foreign jurisdiction.
3. **Orientation and Continuing Education** - To date, the Board of Directors has not developed a policy for orienting new directors due to the small size of the Corporation. The Board of Directors continues to monitor the needs of the Corporation and will implement such a policy when appropriate. Currently, the Board of Directors is responsible for vetting potential new Directors and ensuring they are provided with proper orientation. The Board of Directors has not currently established criteria for continuing education for Directors.
4. **Ethical Business Conduct** - The Directors understand their fiduciary obligations as Directors of a public company. The Corporation has only a few employees and the Corporation instructs them in appropriate business practices. The Corporation has implemented an Insider Trading Policy, which imposes basic trading restrictions on all officers, directors, employees and consultants of the Corporation. All Directors are required to notify fellow Directors of any material personal interest in any matter under the Board’s consideration. Having regard to the nature and extent of such interest, the affected Director may be required to remove himself from discussion and consideration of, and voting on, such matter.

5. **Nomination of Directors** - The Board of Directors is currently responsible for identifying new candidates for the Board of Directors including members to fill any vacancies on the Board of Directors. It will consider candidates submitted by Directors, officers, employees, Shareholders and others and may retain search firms for the purpose of identifying suitable candidates who meet the level of personal and professional integrity and ability the Board of Directors deems appropriate for Directors of the Corporation.

6. **Compensation** - The Corporation has a Compensation Committee which reviews the compensation of Directors and officers including the granting of stock options, and makes recommendations to the full Board of Directors. The committee is to be comprised of two (2) independent Directors being Mike Hiscott and K. Michael Guerreiro. Compensation will be determined with reference, in part, to compensation of officers and Directors in similar industries performing similar functions.

7. **Other Board Committees** - The Board of Directors assessed the Corporation's needs and at this point in time is not applicable for the Corporation to have any other standing committees of the Board.

8. **Assessments** - The full Board of Directors will establish procedures for satisfying itself that the Board, its committees, and its individual Directors are performing effectively.

#### PARTICULARS OF MATTERS TO BE ACTED UPON

#### PRESENTATION OF FINANCIAL STATEMENTS

The Annual Financial Statements for the fiscal years ended June 30, 2015 and 2014 and the report of the auditors thereon will be submitted to the Meeting. Receipt at the Meeting of the auditors' report and the Annual Financial Statements for the Corporation's last completed fiscal period will not constitute approval or disapproval of any matters referred to therein. The Annual Financial Statements and the Annual MD&A can be obtained from the Corporation's profile on the SEDAR website at [www.sedar.com](http://www.sedar.com) and on the Corporation's website at [www.ztest.com](http://www.ztest.com). Shareholders may receive paper copies of the Circular and the Annual Financial Statements and Annual MD&A by following the procedure referred to under the heading "Notice-and-Access" on the first page of this Circular. In the alternative, upon receiving a written request to the address on the first page of this Circular, the Corporation will mail a copy of the Annual Financial Statements and Annual MD&A to you.

#### ELECTION OF THE BOARD OF DIRECTORS

The Board of Directors of the Corporation currently consists of four (4) Directors. The Directors have passed a resolution fixing the number of Directors to be elected at four (4). The persons named in the enclosed form of proxy intend to vote for the election as Directors of each of the four (4) nominees of management whose names are set forth in the table below. The Board of Directors has adopted a majority voting policy in order to promote enhanced Director accountability. Each Shareholder is entitled to cast their votes for, or withhold their votes from, the election of each Director. If the number of shares "withheld" for any nominee exceeds the number of shares voted "for" the nominee, then, notwithstanding that such Director was duly elected as a matter of corporate law, he shall tender his written resignation to the Corporation. The Board will consider such offer of resignation and the Director's suitability to continue to serve as a Board member after considering, among other things, the stated reasons, if any, why certain Shareholders "withheld" votes for the Director, the qualifications of the Director and whether the Director's resignation from the Board would be in the best interests of the Corporation.

These nominees have consented to being named in this Circular and to serve if elected. The Corporation's management does not contemplate that any of the nominees will be unable or unwilling to serve as a Director, but if that should occur for any reason prior to the Meeting, the Common Shares represented by properly submitted

proxies given in favour of such nominee(s) may be voted by the persons whose names are printed in the form of proxy, in their discretion, in favour of another nominee.

The following table and notes thereto state the names of all the persons proposed to be nominated for election as Directors, all of the positions and offices with the Corporation now held by them, their present principal occupations or employments for the last five (5) years and the number of shares of the Corporation beneficially owned, directly or indirectly, or over which control or direction is exercised, by each of them as of November 2, 2015. The information as to shares beneficially owned has been furnished to the Board of Directors by the respective nominees.

Name and Municipality of Residence	Position with Corporation	Principal Occupation or Employment for the Last Five Years	Director From	Number of Shares Beneficially Owned or Controlled
Wojciech Drzazga Brampton, Ontario	Chairman, C.E.O. and Director	C.E.O. of the Corporation and its subsidiary Permatech Electronics Corporation, President of the Corporation until January 2002	June 28, 1996	572,512 Common Shares
John Perreault <sup>(1)</sup> Scarborough, Ontario	President, C.O.O. and Director	President of the Corporation and its subsidiary, Permatech Electronics Corporation	February 19, 2002	98,439 Common Shares
K. Michael Guerreiro <sup>(1)(2)</sup> Cambridge, Ontario	Director	Employed as a Sales Representative, Royal LePage Real Estate Services Ltd.	June 28, 1996	316,728 Common Shares
Mike Hiscott <sup>(1)(2)</sup> Kitchener, Ontario	Director	Retired Business Executive	April 24, 2008	225,000 Common Shares

Notes:

- (1) Member of the Audit Committee.  
(2) Member of the Compensation Committee.

The Shareholders are urged to elect Management's nominees as Directors of the Corporation.

#### **Cease Trade Orders, Bankruptcies, Penalties or Sanctions**

##### **Cease Trade Orders**

To the knowledge of the Corporation, no Director or proposed Director of the Corporation is, as at the date of this Circular, or has been in the last 10 years before the date of this Circular, a Director, chief executive officer or chief financial officer of any company (including the Corporation) that, while that person was acting in that capacity,

- (a) was subject to an order that was issued while the Director or executive officer was acting in the capacity as Director, chief executive officer or chief financial officer; or
- (b) was subject to an order that was issued after the Director or executive officer ceased to be a Director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in the capacity as Director, chief executive officer or chief financial officer.

For the purposes of subsections (a) and (b) above, "order" means (i) a cease trade order; (ii) an order similar to a cease trade order; or (iii) an order that denied the relevant company access to any exemption under securities legislation, that was in effect for a period of more than 30 consecutive days.

### **Bankruptcies**

To the knowledge of the Corporation, no Director or proposed Director of the Corporation:

- (a) is, as at the date of this Circular, or has been within the 10 years before the date of this Circular, a Director or executive officer of any company (including the Corporation) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets; or
- (b) has, within 10 years before the date of this Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the Director or proposed Director.

### **Penalties or Sanctions**

To the knowledge of the Corporation, none of the Directors or proposed Directors of the Corporation have been subject to any penalties or sanctions imposed by a court relating to Canadian securities legislation or by a Canadian securities regulatory authority or have entered into a settlement agreement with a Canadian securities regulatory authority or been subject to any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable investor making an investment decision.

### **Conflict of Interest**

To the best of the Corporation's knowledge and other than as disclosed herein, there are no existing or potential conflicts of interest among the Corporation, its promoters, Directors, officers or other members of management of the Corporation except that certain of the Directors, officers, promoters and other members of management serve as Directors, officers, promoters and members of management of other public companies and therefore it is possible that a conflict may arise between their duties as a Director, officer, promoter or member of management of such other companies and their duties as a Director, officer, promoter or management of the Corporation.

The Directors and officers of the Corporation are aware of the existence of laws governing accountability of Directors and officers for corporate opportunity and requiring disclosure by Directors of conflicts of interest and the Corporation will rely upon such laws in respect of any Directors' and officers' conflicts of interest or in respect of any breaches of duty by any of its Directors and officers.

### **APPOINTMENT OF AUDITORS**

The persons named in the enclosed form of proxy intend to vote for the appointment of MNP LLP, Chartered Accountants, of Toronto, Ontario, as auditors of the Corporation to hold office until the next annual meeting of Shareholders and to authorize the Directors of the Corporation to fix the auditors' remuneration.

On the representations of the said auditors, neither that firm nor any of its partners has any direct financial interest nor any material indirect financial interest in the Corporation or any of its subsidiaries nor has had any connection during the past three (3) years with the Corporation or any of its subsidiaries in the capacity of promoter, underwriter, voting trustee, Director, officer or employee.

The Shareholders are urged by Management to appoint MNP LLP, Chartered Accountants, as the Corporation's auditors and to authorize the Board of Directors to fix their remuneration.

## **ADDITIONAL INFORMATION**

Additional information concerning the Corporation can be obtained from [www.sedar.com](http://www.sedar.com).

Financial information concerning the Corporation is provided in the Corporation's comparative financial statements and Management Discussion and Analysis for its fiscal year ended June 30, 2015. Copies of these documents may be obtained from the Corporation by making a request in writing to the Corporation at 523 McNicoll Avenue, North York, Ontario, M2H 2C9, fax (416) 297-5156 Attention: Chief Executive Officer.

## **APPROVAL OF DIRECTORS**

The Circular and the mailing of same to Shareholders have been approved by the Board of Directors of the Corporation.

**DATED** the 2<sup>nd</sup> day of November, 2015.

**BY ORDER OF THE  
BOARD OF DIRECTORS**

*"Wojciech Drzazga"*

**WOJCIECH (TED) DRZAZGA**  
Chief Executive Officer

**SCHEDULE “A”**  
**ZTEST ELECTRONICS INC.**  
**(the “Corporation”)**  
**AUDIT COMMITTEE CHARTER**

**Purpose of the Audit Committee**

The purpose of the Audit Committee (the “Committee”) of the Board of Directors (the “Board”) of the Corporation is to assist the Board in fulfilling its responsibility for the oversight of the financial reporting process. The purpose of this Charter is to ensure that the Corporation maintains a strong, effective and independent audit committee, to enhance the quality of financial disclosure made by the Corporation and to foster increased investor confidence in both the Corporation and Canada’s capital markets. It is the intention of the Board that through the involvement of the Committee, the external audit will be conducted independently of the Corporation’s Management to ensure that the independent auditors serve the interests of shareholders rather than the interests of Management of the Corporation. The Committee will act as a liaison to provide better communication between the Board and the external auditors. The Committee will review financial reports or other financial information provided by the Corporation to regulatory authorities and shareholders and review the integrity, adequacy and timeliness of the financial reporting and disclosure practices of the Corporation. The Committee will monitor the independence and performance of the Corporation’s independent auditors.

**Composition and Procedures of the Audit Committee**

The Committee shall consist of at least three (3) directors. Members of the Committee shall be appointed by the Board and may be removed by the Board in its discretion. While the Board may recommend a Chairman for the Committee, the Committee shall have the discretion to appoint the Chairman from amongst its members. The Committee shall establish procedures for quorum, notice and timing of meetings subject to the proviso that a quorum shall be no less than two (2) Committee members. Meetings shall be held no less regularly than once per quarter to review the audited financial statements and interim financial statements of the Corporation. At least one (1) member of the Committee shall be independent and the Board and the Committee shall endeavor to appoint a majority of independent directors to the Committee, who in the opinion of the Board, would be free from a relationship which would interfere with the exercise of the Committee members’ independent judgment. At least one (1) member of the Committee shall have accounting or related financial management expertise. All members of the Committee that are not financially literate will work towards becoming financially literate to obtain a working familiarity with basic finance and accounting practices applicable to the Corporation. For the purposes of this Charter, an individual is financially literate if he or she has the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Corporation’s financial statements.

## **Specific duties and responsibilities of the Audit Committee**

- (1) The Committee shall recommend to the Board:
  - (a) the external auditors to be nominated for the purpose of preparing or issuing an auditors' report or performing other audit, review or attest services for the Corporation; and
  - (b) the compensation of the external auditors.
- (2) The Committee shall be directly responsible for overseeing the work of the external auditors engaged for the purpose of preparing or issuing an auditors' report or performing other audit, review or attest services for the Corporation, including the resolution of disagreements between Management and the external auditors regarding financial reporting.
- (3) The Committee shall pre-approve all non-audit services to be provided to the Corporation or its subsidiary entities by the Corporation's external auditors.
- (4) The Committee satisfies the pre-approval requirement in subsection (3) if:
  - (a) the aggregate amount of all the non-audit services that were not pre-approved is reasonably expected to constitute no more than five per cent of the total amount of fees paid by the Corporation and its subsidiary entities to the Corporation's external auditors during the fiscal year in which the services are provided;
  - (b) the Corporation or the subsidiary entity of the Corporation, as the case may be, did not recognize the services as non-audit services at the time of the engagement; and
  - (c) the services are promptly brought to the attention of the Committee and approved, prior to the completion of the audit, by the Committee or by one or more of its members to whom authority to grant such approvals has been delegated by the Committee.
- (5)
  - (a) The Committee may delegate to one or more independent members the authority to pre-approve non-audit services in satisfaction of the requirement in subsection (3).
    - (b) The pre-approval of non-audit services by any member to whom authority has been delegated pursuant to subsection (5)(a) must be presented to the Committee at its first scheduled meeting following such pre-approval.
- (6) The Committee satisfies the pre-approval requirement in subsection (3) if it adopts specific policies and procedures for the engagement of the non-audit services, if:
  - (a) the pre-approval policies and procedures are detailed as to the particular service;
  - (b) the Committee is informed of each non-audit service; and
  - (c) the procedures do not include delegation of the Committee's responsibilities to Management.
- (7) The Committee shall review the Corporation's financial statements, MD&A and annual and interim earnings press releases before the Corporation publicly discloses this information.

- (8) The Committee must be satisfied that adequate procedures are in place for the review of the Corporation's public disclosure of financial information extracted or derived from the Corporation's financial statements, other than the public disclosure referred to in subsection (7), and must periodically assess the adequacy of those procedures.
- (9) The Committee must establish procedures for:
  - (a) the receipt, retention and treatment of complaints received by the Corporation regarding accounting, internal accounting controls, or auditing matters; and
  - (b) the confidential, anonymous submission by employees of the Corporation of concerns regarding questionable accounting or auditing matters.
- (10) The Committee must review and approve the Corporation's hiring policies regarding partners, employees and former partners and employees of the present and former external auditors of the Corporation.
- (11) The Committee shall have the authority:
  - (a) to engage independent counsel and other advisors as it determines necessary to carry out its duties,
  - (b) to set and pay the compensation for any advisors employed by the Committee; and
  - (c) to communicate directly with the internal and external auditors.
- (12) The Committee shall review with Management and independent auditors the quality and the appropriateness of the Corporation's financial reporting and accounting policies, standards and principles and significant changes in such standards or principles or in their application, including key accounting decisions affecting the financial statements, alternatives thereto and the rationale for decisions made.
- (13) The Committee shall review the clarity of the financial statement presentation with a view to ensuring that the financial statements provide meaningful and readily understandable information to shareholders and the investing public.
- (14) The Committee shall monitor the independence of the independent auditors and establish procedures for confirming annually the independence of the independent auditors and any relationships that may impact upon the objectivity and the independence of the external auditors.\
- (15) The Committee shall review with Management and the external auditors the audit plan for the year-end financial statements prior to the commencement of the year end audit.
- (16) The Committee shall review the appointments of the Corporation's Chief Financial Officer and any other key financial executives involved in the financial reporting process.
- (17) The Committee shall review with Management and the external auditors significant related party transactions and potential conflicts of interest.

- (18) The Committee shall review in consultation with the external auditors and Management the integrity of the Corporation's financial reporting process and internal controls.
- (19) The Committee shall meet with the external auditors in the absence of Management to discuss the audit process, any difficulties encountered, any restrictions on the scope of work or access to required information, any significant judgments made by Management and any disagreement among Management and the external auditors in the preparation of the financial statements and such other matters that may arise as a result of the audit or review by the external auditors.
- (20) The Committee shall conduct or authorize any review or investigation and consider any matters of the Corporation the Committee believes is within the scope of its responsibilities and shall establish procedures for such review or investigation as may be required.
- (21) The Committee shall make recommendations to the Board with respect to changes or improvements to financial or accounting practices, policies and principles and changes to this Charter.

**ZTEST Electronics Inc.**  
**Consolidated Financial Statements**  
**June 30, 2015 and 2014**  
**(Stated in Canadian Dollars)**



**Independent Auditors' Report**

**To the Shareholders of ZTEST Electronics Inc.**

We have audited the accompanying consolidated financial statements of ZTEST Electronics Inc., which comprise the consolidated statements of financial position as at June 30, 2015 and 2014, and the consolidated statements of changes in equity, comprehensive income (loss) and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of ZTEST Electronics Inc. as at June 30, 2015 and 2014, and its consolidated financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

**MNP LLP**  
Chartered Professional Accountants  
Licensed Public Accountants

Mississauga, Ontario  
October 22, 2015

**ZTEST Electronics Inc.**

**Consolidated Statements of Financial Position**  
(Stated in Canadian Dollars)  
*June 30, 2015 and 2014*

	2015	2014
<b>Assets</b>		
<b>Current assets</b>		
Cash	\$ 112,409	\$ 53,723
Restricted cash equivalents	-	250,000
Accounts receivable	690,386	413,485
Inventories ( <i>note 2</i> )	382,545	662,941
Prepaid expenses	10,071	8,254
<b>Lease deposit (<i>note 9</i>)</b>	<b>1,195,411</b>	<b>1,388,403</b>
<b>Equipment (<i>note 4</i>)</b>	<b>55,000</b>	<b>35,000</b>
	<b>540,588</b>	<b>674,697</b>
	<b>\$ 1,770,999</b>	<b>\$ 2,098,100</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Bank operating loan ( <i>note 5</i> )	\$ 19,683	\$ 25,000
Customer deposits	539,976	594,609
Accounts payable and accrued liabilities ( <i>notes 6 and 11</i> )	-	263,337
Dividends payable ( <i>note 7</i> )	-	473,855
Preferred shares ( <i>notes 7 and 10</i> )	39,493	123,689
Current portion of long-term debt ( <i>note 8</i> )	-	-
<b>Long-term debt (<i>note 8</i>)</b>	<b>599,152</b>	<b>1,480,490</b>
	<b>121,769</b>	<b>158,244</b>
	<b>720,921</b>	<b>1,638,734</b>
<b>Commitment (<i>note 9</i>)</b>		
<b>Shareholders' Equity</b>		
<b>Share capital (<i>note 10</i>)</b>	<b>22,151,406</b>	<b>22,343,053</b>
<b>Warrants (<i>note 10</i>)</b>	<b>80,896</b>	<b>80,896</b>
<b>Contributed surplus (<i>note 10</i>)</b>	<b>835,845</b>	<b>613,819</b>
<b>Deficit</b>	<b>(22,018,069)</b>	<b>(22,578,402)</b>
	<b>1,050,078</b>	<b>459,366</b>
	<b>\$ 1,770,999</b>	<b>\$ 2,098,100</b>

*The accompanying notes are an integral part of these consolidated financial statements*

Approved by the Board:

Signed: "Wojciech Drzazga"  
Director

Signed: "John Perreault"  
Director



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**ZTEST Electronics Inc.**

**Consolidated Statement of Changes in Equity**  
(Stated in Canadian Dollars)  
June 30, 2015

	Share Capital	Warrants	Contributed Surplus	Deficit	Total
Balance, June 30, 2013	\$ 22,330,215	\$ 76,677	\$ 569,452	\$ (22,559,823)	\$ 416,521
Stock options exercised	12,838	-	(5,338)	-	7,500
Warrants granted	-	4,219	-	-	4,219
Share based payments	-	-	49,705	-	49,705
Net loss for the year	-	-	-	(18,579)	(18,579)
Balance, June 30, 2014	22,343,053	80,896	613,819	(22,578,402)	459,366
Settlement of preferred shares	(191,647)	-	222,026	-	30,379
Net income for the year	-	-	-	560,333	560,333
Balance, June 30, 2015	<b>\$ 22,151,406</b>	<b>\$ 80,896</b>	<b>\$ 835,845</b>	<b>\$ (22,018,069)</b>	<b>\$ 1,050,078</b>

*The accompanying notes are an integral part of these consolidated financial statements*

**ZTEST Electronics Inc.**

**Consolidated Statements of Comprehensive Income (Loss)**  
(Stated in Canadian Dollars)  
For the years ended June 30, 2015 and 2014

	2015	2014
Product sales	\$ 3,945,720	\$ 4,014,268
Cost of product sales (note 3)	2,758,477	2,643,284
	<b>1,187,243</b>	<b>1,370,984</b>
Expenses		
Selling, general and administrative (note 15)	1,120,502	1,307,047
Stock-based compensation (note 11)	-	49,705
Interest expense - long-term debt (note 11)	15,637	30,785
Interest expense - other	1,523	4,614
Depreciation of equipment	3,761	3,735
Foreign exchange gain	(5,783)	(3,581)
	<b>1,220,640</b>	<b>1,392,305</b>
Loss before other income and income taxes	(33,397)	(21,321)
Other income		
Debt forgiven (note 6)	51,545	-
Gain on settlement of preferred shares (note 7)	540,435	-
Interest and other income	1,750	2,742
	<b>593,730</b>	<b>2,742</b>
Income (loss) before provision for income taxes	560,333	(18,579)
Provision for income taxes (note 12)	-	-
<b>Net income (loss) and comprehensive income (loss) for the year</b>	<b>\$ 560,333</b>	<b>\$ (18,579)</b>
Net income (loss) per share		
Basic	\$ 0.05	\$ (0.00)
Fully diluted	\$ 0.05	\$ (0.00)
Weighted average shares outstanding		
Basic	10,648,696	10,644,175
Fully diluted	10,648,696	11,847,917

*The accompanying notes are an integral part of these consolidated financial statements*

**ZTEST Electronics Inc.****Consolidated Statements of Cash Flows**  
(Stated in Canadian Dollars)  
For the years ended June 30, 2015 and 2014

	2015	2014
<b>Cash flow from operating activities</b>		
Net income (loss) for the year	\$ 560,333	\$ (18,579)
Items not involving cash		
Stock-based compensation	4,473	9,149
Interest accretion	136,119	145,090
Depreciation of equipment	(51,345)	-
Debits forgiven	(50,435)	-
Gain on settlement of preferred shares		
Changes in non-cash working capital items		
Accounts receivable	(276,901)	93,314
Inventories	280,396	(30,482)
Prepaid expenses	(1,817)	(310)
Customer deposits	19,683	(5,113)
Accounts payable and accrued liabilities	(42,688)	29,085
	<u>87,618</u>	<u>271,859</u>
<b>Cash flow from investing activities</b>		
Purchase of equipment	(2,010)	(196,414)
<b>Cash flow from financing activities</b>		
Recovery of restricted cash equivalents	250,000	-
Change in operating loan	(25,000)	25,000
Redemption of preferred shares	(166,378)	-
Repayment of notes payable	197,463	(144,735)
Proceeds from long-term debt	(233,007)	200,000
Repayment of long-term debt	-	(230,101)
Proceeds from share issuances	-	7,500
	<u>(26,922)</u>	<u>(142,336)</u>
<b>Increase (decrease) in cash</b>	<b>58,686</b>	<b>(66,891)</b>
<b>Cash, beginning of year</b>	<b>53,723</b>	<b>120,614</b>
<b>Cash, end of year</b>	<b>\$ 112,409</b>	<b>\$ 53,723</b>

**Supplemental Disclosure of Cash Flow Information:**

During the year the Company had cash flows arising from interest and income taxes paid as follows:

Interest	\$ 12,261	\$ 24,921
Income taxes	\$ -	\$ -

*The accompanying notes are an integral part of these consolidated financial statements***ZTEST Electronics Inc.****Notes to Consolidated Financial Statements**  
(Stated in Canadian Dollars)  
June 30, 2015 and 2014**1. Business of the Company**

ZTEST Electronics Inc. ("the Company") amalgamated under the laws of Ontario and carries on business at 523 McNicoll Avenue, Toronto, Ontario designing, developing, and assembling printed circuit boards and other electronic equipment. The Company's shares trade on the Canadian Securities Exchange under the symbol "ZTE".

**2. Significant Accounting Policies****Statement of compliance**

The Company has prepared these consolidated financial statements in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). These consolidated financial statements were authorized for issuance by the Board of Directors of the Company on October 22, 2015.

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

**Basis of presentation**

These consolidated financial statements have been prepared on a historical cost basis using the accrual basis of accounting, except for cash flow information.

**Basis of consolidation**

These consolidated financial statements include the accounts of the Company as well as the following subsidiaries' assets and liabilities and revenues and expenses, arising subsequent to the date of acquisition:

Permatech Electronics Corporation ("PEC")  
Northern Cross Minerals Inc.

**Changes in accounting policies**

The Company's accounting policies will typically change only when there is a relevant change in IFRS. There were no changes in IFRS during the current year that were required to be adopted by the Company.

**Significant accounting judgments and estimates**

The preparation of these consolidated financial statements requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual outcomes could differ from these estimates. These consolidated financial statements include estimates which, by their nature, are uncertain. The impacts of such estimates are pervasive throughout the consolidated financial statements, and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimate is revised and also in future periods if the revision affects both current and future periods. These estimates are based on historical experience, current and future economic conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Significant estimates and judgments include, but are not limited to, the recoverability of inventory and the recognition and valuation of deferred tax amounts.

**Financial instruments**

The Company's financial instruments are comprised of the following:

<u>Classification</u>	<u>Financial assets:</u>	<u>Classification</u>
Cash	Restricted cash equivalents	Fair value through profit and loss
Accounts receivable		Loans and receivables
		Fair value through profit and loss
		Bank operating loan
		Accounts payable and accrued liabilities
		Customer deposits
		Long-term debt
		Other financial liabilities
		Other financial liabilities
		Other financial liabilities

## ZTEST Electronics Inc.

### Notes to Consolidated Financial Statements (Stated in Canadian Dollars) June 30, 2015 and 2014

## 2. Significant Accounting Policies - continued

### Financial instruments - continued

#### *Fair value through profit and loss:*

Financial assets are designated as fair value through profit and loss if they were acquired principally for the purpose of selling in the short term. Fair value through profit and loss assets are recognized and carried at their fair value. Such assets are initially recognized at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortized cost using the effective interest method, less any impairment losses.

#### *Other financial liabilities:*

Other financial liabilities are recognized initially at fair value, net of any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortized cost using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial instrument and of allocating interest and any transaction costs over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial instrument to the net carrying amount on initial recognition. Other financial liabilities are de-recognized when the obligations are discharged, cancelled or expired.

#### *Impairment of financial assets:*

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the assets have been negatively impacted.

##### Evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organization.

The carrying amount of financial assets is reduced by any impairment loss directly for all financial assets with the exception of accounts receivable, where the carrying amount is reduced through the use of an allowance account. When an account receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in income for the period.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through income for the period to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

#### *Financial instruments recorded at fair value:*

Financial instruments recorded at fair value on the consolidated statement of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. derived from prices);
- Level 3 valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs).

As of June 30, 2015 and 2014 cash and restricted cash equivalents are measured at fair value and are classified within Level 1 of the fair value hierarchy.

## 2. Significant Accounting Policies - continued

### Financial instruments - continued

#### *Financial instruments recorded at amortized cost:*

Financial instruments recorded at amortized cost on the consolidated statement of financial position are amortized using the market rates of interest prevailing at the inception of the financial instrument applied to expected future cash flows. The amortized cost is recomputed in the event that the underlying terms, and therefore the expected future cash flows, of the financial instrument are altered with any change in the amortized cost being charged to income of the period. Dividends payable and preferred shares are each carried at historical cost as the future cash flows cannot be reasonably estimated.

#### *Impairment of non-financial assets*

At the end of each reporting period, the Company reviews the carrying amounts of its non-financial assets with finite lives to determine whether there is any indication that those assets or cash generating unit (CGU) have suffered an impairment loss. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or groups of assets. Where such an indication exists, the recoverable amount of the asset or CGU is estimated in order to determine the extent of the impairment loss. The recoverable amount is the higher of an asset's or CGU's fair value less cost to sell or its value in use. Fair value is determined as the amount that would be obtained from the sale of the asset or CGU in an arm's length transaction between knowledgeable and willing parties. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount and the impairment loss is recognized in the income for the period.

Where an impairment loss subsequently reverses, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined for the asset or CGU in prior years. A reversal of an impairment loss is recognized immediately in income for the period. The Company has assessed the assets of all its operating entities and has determined that there is no impairment of its non-financial assets.

#### *Cash equivalents*

Cash equivalents consist of highly liquid short-term interest bearing securities with maturity at the date of purchase of three months or less. The Company held no cash equivalents at June 30, 2015 and held only restricted cash equivalents at June 30, 2014.

#### *Inventories*

Inventories are valued at the lower of cost and net realizable value. Cost is determined using the weighted average cost method. Net realizable value is the amount, net of the estimated costs to complete assemblies and sell them, which the Company expects to realize from the sale of inventory in the ordinary course of business. An assessment of net realizable value is completed at the end of each reporting period and any resulting write-downs, or recovery of previous write-downs, are reflected in income for the period. Current assessments have determined that net realizable values equal or exceed the corresponding costs and accordingly all inventories are currently carried at cost.

**Equipment**  
Equipment is stated at cost. Depreciation is provided over the related assets' estimated useful lives using the following methods and annual rates:

Computer equipment	-	30%	declining balance
Office equipment	-	20%	declining balance
Manufacturing equipment	-	20%	straight-line
Leasehold improvements	-	10 yrs	straight-line

The Company reviews the estimated useful lives, residual values and depreciation method at the end of each reporting period, accounting for the effect of any changes in estimate on a prospective basis.

**ZTEST Electronics Inc.**

**Notes to Consolidated Financial Statements**  
 (Stated in Canadian Dollars)  
*June 30, 2015 and 2014*

**2. Significant Accounting Policies - continued**

**Revenue recognition**

Revenue is recognized when the risks and rewards of ownership pass to the customer, the amount of revenue can be measured reliably, and the ability to collect is reasonably assured, which typically arises when the product is delivered.

**Share based payment transactions**

The fair value of share options granted to employees is recognized as an expense over the vesting period with a corresponding increase in equity. An individual is classified as an employee when the individual is an employee for legal or tax purposes (direct employee) or provides services similar to those performed by a direct employee, including directors of the Company. The fair value is measured at grant date and recognized over the period during which the options vest. The fair value of the options granted is measured using the Black-Scholes option pricing model, taking into account the terms and conditions upon which the options were granted. At the end of each financial reporting period, the amount recognized as an expense is adjusted to reflect the actual number of share options that are expected to vest.

**Income taxes**

Income tax expense consists of current and deferred tax expense. Income tax expense is recognized in profit and loss except to the extent that it relates to items recognized directly in equity or other comprehensive income.

Current tax is recognized and measured at the amount expected to be recovered from or payable to the taxation authorities based on the income tax rates enacted or substantively enacted at the end of the reporting period and includes any adjustment to taxes payable in respect of previous years.

Deferred tax is recognized on any temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable earnings. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized and the liability is settled. The effect of a change in the enacted or substantively enacted tax rates is recognized in profit and loss and comprehensive income (loss) or in equity depending on the item to which the adjustment relates.

Deferred tax assets are recognized to the extent future recovery is probable. At each reporting period end, deferred tax assets are reduced to the extent that it is no longer probable that sufficient taxable earnings will be available to allow all or part of the asset to be recovered.

**Income per share**

The Company presents basic and diluted income per share data for its common shares, calculated by dividing the income attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the period. Diluted income per share is determined by adjusting the income attributable to common shareholders and the weighted average number of common shares outstanding for the effects of all dilutive potential common shares.

Stock options and warrants outstanding are excluded in the computation of diluted earnings per share if their inclusion would increase the income per share, or decrease the loss per share, or if their exercise price exceeds the average market price for the period of the Company's shares.

**Foreign exchange**

As at the transaction date all asset, liability, revenue, and expense amounts denominated in foreign currencies are translated into Canadian dollars using the exchange rate in effect as at that date. At the end of each financial reporting period all monetary assets and liabilities are translated into Canadian dollars using the exchange rate in effect as at that date. The resulting foreign exchange gains and losses are included in income for the period.

**Segment disclosure**

The Company has a single location and operating segment accordingly, all revenues are generated in Canada and all assets are located in Canada.

**ZTEST Electronics Inc.**

**Notes to Consolidated Financial Statements**  
 (Stated in Canadian Dollars)  
*June 30, 2015 and 2014*

**2. Significant Accounting Policies - continued**

**Accounting standards effective for future periods**

**IFRS 9, Financial Instruments:** effective for annual periods beginning on or after January 1, 2018, with early adoption permitted, establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of the financial statements for their assessment of the amounts, timing and uncertainty of future cash flows. Management anticipates that this standard will be adopted in the Company's financial statements for the year beginning July 1, 2018 and has not yet considered the potential impact of its adoption.

**IFRS 15, Revenue from Contracts with Customers:** effective for annual periods beginning on or after January 1, 2018, with early adoption permitted, replaces existing revenue standards and interpretations with a single standard and provides additional guidance on revenue recognition for contracts with customers. Management anticipates that this standard will be adopted in the Company's financial statements for the year beginning July 1, 2018 and has not yet considered the potential impact of its adoption.

**3. Inventories**

**The carrying value of inventories is comprised of:**

	2015	2014
Raw materials and supplies <sup>(1)</sup>	\$ 363,740	\$ 636,612
Work in process	10,908	12,393
Finished goods	7,897	13,926
	<b>\$ 382,545</b>	<b>\$ 662,941</b>

(1) The raw materials and supplies is presented net of provisions for obsolete and/or slow moving items in the amount of \$30,891 (2014 - \$56,045). Management makes estimates of future demand when establishing appropriate provisions. To the extent that actual inventory losses differ from these estimates both inventories and net income (loss) will be affected.

**Inventory utilization during the year was as follows:**

	2015	2014
Raw materials and supplies used	\$ 1,837,993	\$ 1,588,919
Labour costs	645,467	761,263
Depreciation	132,358	141,355
Repairs and maintenance	44,753	33,451
Stencils and tooling	35,466	41,279
Shipping costs	47,594	56,643
Other costs	7,322	6,912
Net change in finished goods and work in process	7,524	13,462
Cost of product sales	<b>\$ 2,758,477</b>	<b>\$ 2,643,284</b>

**4. Equipment**

	Computer Equipment	Office Equipment	Manufacturing Equipment	Leasethold Improvements	Total
<b>Cost:</b>					
Balance, June 30, 2013	\$ 169,152	\$ 71,277	\$ 2,369,053	\$ 61,003	\$ 2,670,485
Additions	4,259	-	192,155	-	196,414
Balance, June 30, 2014	173,411	71,277	2,561,208	61,003	2,866,899
Additions	2,010	-	-	-	2,010
Balance, June 30, 2015	<b>\$ 175,421</b>	<b>\$ 71,277</b>	<b>\$ 2,561,208</b>	<b>\$ 61,003</b>	<b>\$ 2,868,909</b>

**ZTEST Electronics Inc.**

**Notes to Consolidated Financial Statements**  
 (Stated in Canadian Dollars)  
*June 30, 2015 and 2014*

**4. Equipment - continued**

	Computer Equipment	Office Equipment	Manufacturing Equipment	Leasehold Improvements	Total
<b>Accumulated Depreciation:</b>					
Balance, June 30, 2013	\$ (163,533)	\$ (66,842)	\$ (1,755,734)	\$ (61,003)	\$ (2,047,112)
Depreciation	(2,325)	(886)	(141,879)	-	(145,090)
Balance, June 30, 2014	\$ (165,858)	\$ (67,728)	\$ (1,897,613)	\$ (61,003)	\$ (2,192,202)
Depreciation	(2,690)	(710)	(132,719)	-	(136,119)
Balance, June 30, 2015	<b>\$ (168,548)</b>	<b>\$ (68,438)</b>	<b>\$ (2,030,332)</b>	<b>\$ (61,003)</b>	<b>\$ (2,328,321)</b>
<b>Carrying Amounts:</b>					
June 30, 2014	\$ 7,553	\$ 3,549	\$ 663,595	\$ -	\$ 674,697
June 30, 2015	<b>\$ 6,873</b>	<b>\$ 2,839</b>	<b>\$ 530,876</b>	<b>\$ -</b>	<b>\$ 540,588</b>

**5. Bank operating loan**

	2015	2014
The line of credit, which can be drawn to a maximum of \$250,000, bears interest at the TD Bank prime lending rate plus 2.5%, is due upon demand, and is secured by a general security agreement covering the assets of PEC.	\$ -	\$ 25,000
Interest payable	\$ 11,945	\$ 39,600
Non-interest bearing debenture ( <i>note 8</i> )	-	-
Total debts determined to have been forgiven	<b>\$ 51,545</b>	

**6. Debts forgiven**

During the year the Company determined that certain unsecured obligations, due to their age and being unenforceable, were to be treated as having been forgiven. These obligations were as follows:

Interest payable	\$ 11,945
Non-interest bearing debenture ( <i>note 8</i> )	\$ 39,600
Total debts determined to have been forgiven	<b>\$ 51,545</b>

**7. Settlement of preferred shares**

During the year the Company negotiated settlement with the holders of the Series A and Series C preferred shares whereby, for aggregate cash payments of \$166,378, all outstanding shares were redeemed and all accrued but unpaid dividends were waived. In accordance with IFRS in effect when the preferred shares were issued, the issuance proceeds were segregated between paid in capital, included in share capital, and a liability. The associated accrued dividends were allocated in proportion to the proceeds with pro-rata amounts charged against equity and against income for the period. The settlement of these obligations has resulted in the recognition of contributed surplus and settlement gains as follows:

Liability Portion	Equity Portion	Total
Proceeds of Series A shares	\$ 136,024	\$ 23,976
Proceeds of Series C shares	337,831	167,671
Redemption price of preferred shares	473,855	191,647
Settlement amount paid	(118,466)	(47,912)
Redemption price in excess of settlement amount paid	355,389	143,735
Dividends waived	185,046	78,291
Aggregate settlement of preferred shares	<b>\$ 540,435</b>	<b>\$ 222,026</b>
		<b>\$ 762,461</b>

**8. Long-Term Debt**

	2015	2014
Term loan bearing interest at the TD Bank prime lending rate plus 1.75% matures July 2019. Monthly payments of \$3,291 plus interest are required until maturity. <sup>(1)</sup>		
Non-interest bearing debenture ( <i>note 6</i> ).	\$ 161,262	\$ 39,600
Term loan, bore interest at 11.00%, was secured by a general security agreement covering the assets of PEC, matured April 2015. <sup>(2)</sup>	-	45,789
Term loan, bore interest at 9%, was repaid July 2014. At the time the funds were advanced the creditor was granted 300,000 warrants, with an exercise price of \$0.10, and an expiry date of October 31, 2017. <sup>(2)</sup>	-	147,408
Term loan, bore interest at 9%, was repaid July 2014. At the time the funds were advanced the creditor was granted 100,000 warrants, with an exercise price of \$0.10, and an expiry date of October 31, 2017. <sup>(2)</sup>	-	49,136
Total long-term debt	<b>161,262</b>	<b>281,933</b>
Less: Current portion	<b>39,493</b>	<b>123,689</b>
	<b>\$ 121,769</b>	<b>\$ 158,244</b>

(1) The proceeds of this term loan were used to repay existing term loans.  
 (2) Payable to a related party (*note 11*).

The minimum annual future principal repayments are as follows:

2016	\$ 39,493
2017	39,493
2018	39,493
2019	39,493
2020	3,290
	<b>\$ 161,262</b>

**9. Commitments**

The Company leases its operating facility under a lease that is due to expire March 31, 2021. A lease deposit in the amount of \$35,000 was paid and will be applied at the end of the lease. Minimum monthly rental payments ranging from \$7,696 to \$8,979 are required over the remaining term of the lease as follows:	\$ 95,972
2016	100,952
2017	103,668
2018	106,385
2019	107,743
2020	80,807
	<b>\$ 595,527</b>

**10. Share Capital**

(a) Authorized	Unlimited Common shares
	Unlimited Preferred shares in one or more series.
During the year the Company filed articles of amendment to cancel the Class A Special Shares as well as the Series A, B, C and D Preferred shares that had been previously authorized.	

**ZTEST Electronics Inc.**

**Notes to Consolidated Financial Statements**  
 (Stated in Canadian Dollars)  
*June 30, 2015 and 2014*

**10. Share Capital - continued**

**(b) Issued:**

	<b>2015</b>	<b>2014</b>
Common shares	\$ 22,151,406	\$ 22,343,053
Number of Shares		
<b>Common shares:</b>		
Amount		
Balance June 30, 2013	10,573,696	\$ 22,330,215
Stock options exercised	75,000	12,838
Balance June 30, 2014	10,648,696	22,343,053
Redemption of Series A and Series C preferred shares ( <i>note 7</i> )	-	(191,647)
Balance June 30, 2015 <sup>(1)</sup>	<u>10,648,696</u>	<u>\$ 22,151,406</u>

(1) In the 2013 fiscal year the Company's shareholders approved the issuance of 99,454 common shares in exchange for 100% of the Class A Special Shares outstanding. 9,208 common shares have been issued, representing the entitlement of the identifiable Class A shareholders. 8,246 common shares have been reserved to be issued if and when the remaining Class A shareholders identify themselves to the Company.

**(c) Preferred shares**

	<b>Balance June 30, 2013 and June 30, 2014</b>	<b>Redemption of Series A and Series C preferred shares (<i>note 7</i>)</b>	<b>Balance June 30, 2015</b>
	\$ 473,855	(473,855)	\$ -

**(d) Details of warrants outstanding:**

	Number of Warrants	Exercise Price	Expiry Date
Balance June 30, 2013	2,000,000	\$ 76,677	Mar. 24, 2016
Issued during the year	400,000	4,219	Feb. 4, 2016
Balance June 30, 2014	2,400,000	<u>\$ 80,896</u>	Oct. 31, 2017

	Number of Warrants	Weighted Average Price per Warrant	Expiry Date
Issued Mar. 24, 2011	900,000	\$ 0.10	June 7, 2016
Issued Feb. 4, 2013	1,100,000	\$ 0.10	Mar. 24, 2016
Issued Jan. 10, 2014	400,000	\$ 0.10	Feb. 4, 2016
Balance June 30, 2014 and June 30, 2015	<u>2,400,000</u>	<u>\$ 80,896</u>	Oct. 31, 2017

**(e) Details of options outstanding:**

	Common Shares Under Option	Number of Options Vested	Exercise Price	Expiry Date
Granted Nov. 30, 2010	275,000 <sup>(1)</sup>	\$ 0.10	Nov. 30, 2015	\$ 389,487
Granted Sept. 14, 2012	130,000 <sup>(1)</sup>	\$ 0.10	Sept. 14, 2017	\$ 49,705
Granted December 31, 2013	500,000 <sup>(1)</sup>	\$ 0.10	Dec. 31, 2018	\$ -

	<b>2015</b>	<b>2014</b>
Dividend yield	None issued	Nil
Risk free interest rate (%)	None issued	1.93
Expected stock volatility (%)	None issued	119.90
Expected life (years)	None issued	5

The following weighted average assumptions were used to calculate the fair value of the stock options granted during the year:

	<b>2015</b>	<b>2014</b>
Dividend yield	\$ 22,151,406	\$ 22,343,053
Risk free interest rate (%)	-	- 49,705
Expected stock volatility (%)	- (5,338)	- (5,338)
Expected life (years)	-	- 2,325

	<b>2015</b>	<b>2014</b>
Contributed surplus, beginning of year	\$ 613,819	\$ 569,452
Redemption of Series A and Series C preferred shares ( <i>note 7</i> )	222,026	-
Compensation expense related to stock options granted	-	49,705
Stock options exercised	-	(5,338)
Contributed surplus, end of year	<b>\$ 838,845</b>	<b>\$ 613,819</b>

**11. Related Party Transactions and Balances**

	<b>2015</b>	<b>2014</b>
Employee and consultant compensation <sup>(1)</sup>	\$ 333,766	\$ 329,715
Production wages <sup>(1)</sup>	-	3,569
Professional fees <sup>(1)</sup>	24,080	38,053
Interest expense – long-term debt <sup>(1)</sup>	6,408	15,825
Interest expense – long-term debt <sup>(1)</sup>	999	2,325
	<b>\$ 365,253</b>	<b>\$ 389,487</b>

<sup>(1)</sup> Stock-based compensation <sup>(1)</sup>

(1) Transactions with key management personnel. As at June 30, 2015 \$90,306 (2014 - \$51,722) was payable to key management personnel and included in accounts payable and accrued liabilities.



**ZTEST Electronics Inc.****Notes to Consolidated Financial Statements**(Stated in Canadian Dollars)  
*June 30, 2015 and 2014***14. Capital disclosures - continued**

	2015	2014
Long-term debt	\$ 161,262	\$ 281,933
Share Capital	22,151,406	22,343,053
Warrants	80,896	80,896
Contributed surplus	835,845	613,819
Deficit	(22,018,69)	(22,578,402)
<b>Net capital under management</b>	<b>\$ 1,211,340</b>	<b>\$ 741,299</b>

**15. Selling, general and administrative expenses**

Selling, general and administrative expenses are comprised of the following amounts:

	2015	2014
Employee and consultant compensation ( <i>note 11</i> )	\$ 782,492	\$ 856,871
Insurance	33,906	33,694
Occupancy costs	261,829	264,970
Professional fees ( <i>note 11</i> )	62,684	75,703
Shareholder services	21,742	25,390
Other	42,849	50,419
	<b>\$ 1,205,502</b>	<b>\$ 1,307,047</b>

**ZTEST Electronics Inc.**Management's Discussion and Analysis  
For The Year Ended June 30, 2015  
(Prepared as at October 22, 2015)**General**

The following management's discussion and analysis ("MD&A") of the financial condition and results of operations of ZTEST Electronics Inc. ("ZTEST" or the "Company") constitutes management's review of the factors that affected the Company's consolidated financial and operating performance for the year ended June 30, 2015. The MD&A was prepared as of October 22, 2015 and was approved by the Board of Directors on October 22, 2015. It should be read in conjunction with the consolidated financial statements of the Company for the year ended June 30, 2015, including the notes thereto. Unless otherwise stated, all amounts discussed herein are denominated in Canadian dollars.

Additional information about the Company can be found at [www.sedar.com](http://www.sedar.com).**The Company**

The Company operates a single business segment involving the design, development, and assembly of printed circuit boards. The Company's shares trade on the Canadian Securities Exchange under the symbol "ZTE".

The management of the Company is comprised of the following individuals:

Name	Position(s)
Wojciech Drzazga	Director and CEO
John Pereault	Director and President
K. Michael Gierreiro	Director
Mike Hiscox	Director
Michael D. Kindy	VP Finance & CFO
William R. Johnstone	Secretary

- (1) Denotes member of audit committee  
(2) Denotes member of compensation committee

**Corporate Performance**

The 2015 fiscal year provided some operational challenges while generating positive cash flow from operations as well as significant improvements in the Company's liquidity and capital.

Cash management has long been a focal point for the Company and 2015 represents the tenth consecutive fiscal year for which cash flows from operations have been positive. The positive cash flows throughout this extended period have enabled the Company to invest in its future through strategic equipment additions while also retiring the debts from its past. This emphasis on cash management now enables the Company to go forward into 2016 with financial burdens, and the associated risks, at an all-time low. Cash management will continue to be a point of emphasis and it is anticipated that positive cash flows will continue.

Challenges certainly did arise in 2015 with mergers and acquisitions having a tangible impact upon the Company's marketplace. This includes the acquisition of certain of the Company's customers by U.S. based entities and the redistribution of much of the demand from those customers to U.S. based competitors. The greatest impact of this market activity was experienced in the second quarter when revenues dropped approximately 30% below what had become the quarterly norm. This was followed by a third quarter sale of excess materials, which had been acquired to service a then significant customer, to that customer under the expectation that they would no longer be used in production. The Company not only withstood this challenge but succeeded in replacing departed revenues such that annual revenues declined by less than 2% and annual operating profits were only marginally below break-even. It is anticipated that there will continue to be changes in the market place however management is optimistic that the greatest impact has already been absorbed and that future changes will be less challenging.

**ZTEST Electronics Inc.**  
 Management's Discussion and Analysis  
 For The Year Ended June 30, 2015  
 (Prepared as at October 22, 2015)

**Corporate Performance - continued**

During that challenging second quarter the Company successfully concluded negotiations with its former preferred shareholders. Preferred shares had been issued from 2001 to 2003 as a means of funding the Company's capital position at that time. These preferred shares had dividend and redemption rights which carried costs their existence was still impactful upon the Company including their effect upon the availability and cost of business financing. As at June 30, 2015 the Company has a working capital surplus, current financial assets that exceed its current and total liabilities, and is financed exclusively through commercial working capital and term debt with market-based carrying costs.

The overall financial health of the Company has never been better and management is eager to move forward and to continue efforts to maximize return for stakeholders and minimize business risks. The following data may provide some additional insights relative to the Company's operating performance and financial position:

For the fiscal years ended:			
June 15	June 14	June 13	
Total Revenues	3,945,720	4,014,268	4,601,698
Net income (loss) income from operations	(33,397)	(21,321)	141,007
Per share - basic	(0.003)	(0.002)	0.017
Net income (loss) for the year	560,333	(18,579)	148,319
Per share - basic	0.053	(0.002)	0.018
Total assets	1,770,999	2,098,100	2,176,189
Total long-term financial liabilities	121,769	158,244	45,788
Total liabilities	720,921	1,638,734	1,759,668
For the three month periods ended:			
Mar. 15	Dec. 14	Sept. 14	
Total Revenues	1,122,088	1,061,276	1,070,734
Net income (loss) from operations	111,838	(17,243)	(154,718)
Per share - basic	0.011	(0.002)	(0.015)
Net income (loss) for the period	111,838	(17,091)	438,159
Per share - basic	0.011	(0.002)	0.041
Total assets	1,770,999	1,600,781	1,715,098
Total long-term financial liabilities	121,769	131,642	141,516
Total liabilities	720,921	662,541	759,767
For the three month periods ended:			
Dec. 13	Sept. 12	June 13	
Total Revenues	Mar. 14	933,391	945,951
Net income (loss) from operations	(3,300)	(59,301)	1,134,250
Per share - basic	(0.000)	(0.006)	1,127,445
Net income (loss) for the period	(2,521)	(58,928)	1,288,374
Per share - basic	(0.000)	(0.006)	1,127,445
Total assets	2,190,139	1,859,824	2,102,184
Total long-term financial liabilities	177,893	18,830	32,198
Total liabilities	1,709,785	1,381,168	1,614,305

There were no cash dividends paid or accrued during any of the periods noted above.

**ZTEST Electronics Inc.**  
 Management's Discussion and Analysis  
 For The Year Ended June 30, 2015  
 (Prepared as at October 22, 2015)

**Results of Operations**

The final quarter of 2015 provided the largest profit from operations that the Company has realized since the all-time high reported for the quarter ended March 31, 2012. This profit, however, was not quite sufficient to overcome a particularly weak second quarter as, for the second consecutive year, operating results were just below the break-even level. There are many factors that contribute to the Company's operating results and the highlights are discussed below.

Revenues for the final quarter were almost 6% higher than they were in the preceding quarter and more than 12% greater than the final quarter of 2014. The two most recent quarters each provided revenues that were greater than reported for the comparable quarter one year earlier signaling the end to a five quarter period when revenues declined on that same year over year basis. In spite of the revenue growth realized over the final six months the annual revenues still declined in comparison to the prior year, albeit by less than 2%. The marginal decline in annual revenues was the direct result of the uncharacteristically low revenues realized in the second quarter. It is believed that the final six months signifies that the Company has successfully replaced production that departed to the U.S. however the marketplace remains highly competitive and additional market consolidation may still occur.

Gross margins for 2015 amounted to \$1,187,243 or 30% of revenues or lower than had been realized in the 2014 year when margins were \$1,570,964 or 34% of revenues. Although changes in the marketplace contributed to the 2015 decline there was also the 24% margins realized in the second quarter and the third quarter component sales to a departing customer that served to reduce margins for that quarter by 3%. Gross margins have fluctuated from period to period and have often been impacted by specific events just as they were in the final quarter of 2015 when equipment acquisitions led to increased periodic depreciation charges. Management constantly strives to control costs in order to maximize longer term margins and profitability and believes that the 36% gross margins realized in the most recent quarter are a solid indication of adherence to this objective. A better understanding of the margins can be achieved through review of the elements of the cost of product sales.

Years ended	June 15	June 14	Change
Raw materials and supplies consumed	\$ 1,837,993	\$ 1,588,919	\$ 249,074
Labour costs incurred	645,467	761,263	(115,796)
Depreciation	132,358	141,355	(8,997)
Other costs	135,135	138,285	(3,150)
Net change in finished goods and work in process	7,524	13,462	(5,938)
Total cost of product sales	\$ 2,758,477	\$ 2,643,284	\$ 115,193
Three month periods ended	June 15	June 14	Change
Raw materials and supplies consumed	\$ 502,105	\$ 402,125	\$ 99,980
Labour costs incurred	145,068	203,776	(58,708)
Depreciation	33,089	49,695	(16,606)
Other costs	35,655	47,776	(12,121)
Net change in finished goods and work in process	814	(4,089)	4,903
Total cost of product sales	\$ 716,731	\$ 699,283	\$ 17,448

**ZTEST Electronics Inc.**  
 Management's Discussion and Analysis  
 For The Year Ended June 30, 2015  
 (Prepared as at October 22, 2015)

**Results of Operations - continued**

The cost of materials consumed in the final quarter of 2015 was 25% higher than in the similar period ended June 30, 2014 signifying that, like the preceding quarter, a larger proportion of assemblies are being produced from components supplied by the Company as opposed to consignment items provided by customers. The inverse was true during the first 6 months of the 2015 fiscal year, however as material costs were lower during that period than they had been in fiscal 2014. Materials costs for the current year also include approximately \$125,000 on account of materials that were sold during the third quarter to departing customers. This type of transaction occurs from time to time but the 2015 transactions were of greater magnitude than the norm. The Company continuously promotes the supply of components as a cost effective solution for its customers however this service remains at the customers' discretion so the materials costs will always vary from period to period.

Labour cost incurred is a measure of labour paid for during the period and reflects a decrease of almost 29% for the quarter and over 15% for the year. Virtually all of the annual cost savings arose during the last six months of the year. In December 2014 the Company implemented a government approved work-share program which, generally speaking, resulted in a 20% reduction in work hours and the corresponding payroll costs without any permanent reduction in the work force. This provided the cost savings realized without impeding the Company's ability to react to increased labour demand, should it arise. The work-share program ended August 2015 at which time labour supply returned to 100%.

The total labour costs included in cost of product sales combine the labour cost incurred with the net change in finished goods and work in process, which is a measurement of the change in labour costs that are included as an element of inventory. The combined figures have declined by 27% for the quarter and 16% for the year. During the 2014 year the Company produced a number of labour intensive products, often resulting in the incurrence of overtime. There have been no comparable occurrences in 2015 as demand was below capacity as suggested by the existence of the work-share program.

Depreciation costs are lower in 2015 year than they were in the 2014 year even though fourth quarter costs were higher last year. The higher cost in the fourth quarter of 2014 was attributable to an equipment addition completed in January 2014 and installed and placed into use in the final quarter. This contributed to the annual decline in 2015 being less than the decline when comparing the final quarter of each year. Depreciation has no correlation with revenues as it is purely a function of time and the carrying value of the manufacturing equipment in use. There are no major equipment additions currently being investigated or considered although management remains diligent in monitoring the equipment market for opportunities that could help to further increase productivity or profitability.

Other costs include repairs and maintenance, stencils and tooling, packaging, and freight costs net of amounts recovered. Each of these costs is incurred on an as-needed basis without any specific correlation with revenues. These costs are closely monitored and are within management expectations so they will not be further elaborated upon.

Selling, general and administrative expenses for the periods ended June 30 were as follows:	Years ended	June 15	June 14	Change
Employee and consultant compensation		\$ 782,492	\$ 856,871	\$ (74,379)
Occupancy costs		261,829	264,970	(3,141)
Professional fees		62,684	75,703	(13,019)
Insurance		33,906	33,594	212
Shareholder services		21,742	25,390	(3,648)
Bad debts		-	3,169	(3,169)
Other costs		42,849	47,250	(4,401)
Total selling, general and administrative		\$ 1,205,502	\$ 1,307,047	\$ (101,545)

**Results of Operations - continued**

Three month periods ended	June 15	June 14	Change
Employee and consultant compensation	\$ 191,258	\$ 214,920	\$ (23,662)
Occupancy costs	65,203	64,278	925
Professional fees	15,773	14,595	1,178
Insurance	8,208	8,744	(536)
Shareholder services	1,800	2,393	(593)
Bad debts	-	3,169	(3,169)
Other costs	7,961	10,163	(2,202)
Total selling, general and administrative	\$ 290,203	\$ 318,262	\$ (28,059)

Compensation costs include salaries and benefits, consulting fees and directors' fees, each of which have declined in 2015. The number of independent directors declined from 3 to 2 resulting in a cost reduction. In 2014 there was \$44,000 paid to outside consultants in 2014 to investigate certain business opportunities and this did not recur in 2015. In addition, the effects of the work-share program, combined with lower sales commissions and employee benefit costs, more than offset annual pay rate changes that took effect in January.

Occupancy costs consist primarily of rent and utility charges for the Company's operating facility. Basic rental charges increase by approximately 2% in January of each year but these have been offset by reductions in utility charges. The lease for the Company's operating facility runs through March 2021 and these costs are expected to remain generally comparable throughout that lease term.

Professional fees are comprised of the cost of legal services as well as the cost of the annual financial statement audit. Audit expenses have remained comparable between the 2015 and 2014 periods however legal fees have declined in 2015 due to there being no securities based transactions in 2015 and lower costs associated with the annual shareholders' meeting held during the year.

Shareholder services include the cost of public disclosures, distribution of materials to shareholders, stock exchange fees, and transfer agent fees. The nature and cost of these services has remained reasonably comparable between the 2015 and 2014 periods except that filing fees incurred in 2014 in relation to the related party financing did not recur in 2015.

The Company has an excellent history with respect to the collection of its accounts receivable. The small bad debt that arose in 2014 was the anomaly as most years have no similar costs.

The remaining elements of SG&A are individually insignificant and, in aggregate, represent less than 5% of total SG&A for the periods presented. These expenses are continuously monitored by management and do not warrant detailed investigation or elaboration.

Years ended	June 15	June 14	Change
Interest expense – long term (cash based)	\$ 11,164	\$ 21,636	\$ (10,472)
Interest expense – long term (accretion)	4,473	9,149	(4,676)
Interest expense – other	1,523	4,614	(3,091)
Total financing expenses	\$ 17,160	\$ 35,399	\$ (18,239)

**ZTEST Electronics Inc.**  
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**Results of Operations - continued**

	June 15	June 14	Change
Three month periods ended			
Interest expense – long term (cash based)	\$ 1,944	\$ 6,042	\$ (4,098)
Interest expense – long term (accretion)	101	712	(611)
Interest expense – other	155	1,497	(1,342)
Total financing expenses	\$ 2,200	\$ 8,251	\$ (6,051)

The Company has been extremely diligent with respect to retiring its long-term debt and this has resulted in significant reductions in long term interest costs and on the associated cash flow burden. In the 2015 fiscal year the Company reduced its long term debt from 4 obligations aggregating \$281,933 with a weighted average interest rate of 8.06% to a single obligation of \$161,262 bearing interest at the TD Bank prime lending rate (currently 2.70%) plus 1.75%.

Interest accretion arises when the fair value of an obligation, at its inception, is determined to be different from its face value. All debts giving rise to accretion were retired during the 2015 fiscal year.

Interest expense – other includes any interest incurred except that related to long term debt. Interest arising in 2015 relates to modest use of the Company's operating loan facility plus the financing costs associated with paying its insurance policy monthly. In addition to these sources of other interest the Company also paid interest on a note payable from December 2013 through March.

**Liquidity**

The Company has a working capital surplus of \$596,259 representing an improvement of \$136,087 during the final quarter and \$688,346 greater than at June 30, 2014. Earlier in the fiscal year the Company settled \$980,384 in obligations, including \$788,737 in current liabilities, through cash payments of \$166,378. At June 30, 2015 the Company had current financial assets of \$802,795 available to settle current financial liabilities of \$599,152. This surplus of \$203,643 represents an improvement of \$134,102 during the quarter. The Company also has access to a \$250,000 bank operating line, which was not drawn upon as of June 30, 2015, to help fund working capital requirements.

The Company utilizes long term debt as a means of financing new equipment acquisitions. In July 2014 the Company obtained a commercial term loan and used the proceeds of that loan to pay out \$200,000 in loans obtained January 2014, from related parties, to finance an equipment purchase.

In addition to satisfying the cost of operations the Company must also address the payment or other settlement of the following amounts as at June 30, 2015:

	Due by	June 2018	Due by	June 2020	Due after	Total
Long-term debt	\$ 39,493	\$ 78,986	\$ 42,783	\$ -	\$ 161,262	
Operating leases	\$ 95,972	\$ 204,620	\$ 214,128	\$ 80,807	\$ 395,527	
	<b>\$ 135,465</b>	<b>\$ 283,606</b>	<b>\$ 256,911</b>	<b>\$ 80,807</b>	<b>\$ 756,789</b>	

**Capital Resources**

The Company has a \$250,000 commercial line of credit from which nothing was drawn as at June 30, 2015 and \$25,000 was drawn as at June 30, 2014. The loan bears interest at the prime lending rate plus 2.5%, is due upon demand, and is secured by a general security agreement covering the assets of PEC.

In July 2014 this line of credit was restructured to increase the interest rate from the prime lending rate plus 0.5% and to remove the requirement for term deposit security. The \$250,000 term deposit, previously classified as restricted cash equivalents, became available for general use on July 7, 2014.

**Related Party Transactions**

During the final quarter of 2015 a loan payable to 1114377 Ontario Inc. ("1114377"), a company controlled by the spouse of Mr. W. Drzazza, the CEO and a Director of the Company, matured. An option granted to 1114377 at the inception of this loan, to acquire a 24% interest in Permatech Electronics Corporation, also expired during the year.

In July 2014 the Company received \$197,463 from its bank under a 5-year term loan with interest at the TD Bank prime lending rate (currently 2.70%) plus 1.75%. The proceeds were used to retire term loans payable to 1114377 and to Mike Kindy, the Company's CFO, which had been negotiated when commercial financing was not available to the Company. At the inception of the term loans the creditors received 400,000 share purchase warrants with each warrant having an exercise price of \$0.10 and an expiry date of October 31, 2017.

The Company compensates its key management personnel for services rendered. These include salaries and benefits paid to Wojciech Drzazga (CEO) and John Perrault (President), consulting fees paid to Michael D. Kindy (CFO), legal fees paid to a legal firm in which William R. Johnstone (Corporate Secretary) is a partner, Directors' fees, and share-based payments. The Compensation rates are agreed to by the key management personnel and are predicated upon prevailing market rates.

The following balances are due to related parties as at June 30 of each year:

	2015	2014
Loan payable to 1114377 Ontario Inc. at prime +8% <sup>(1)</sup>		
Loan payable to 1114377 Ontario Inc. at 9% <sup>(1)</sup>		
Loan payable to the Company's CFO at 9% <sup>(1)</sup>		
Salaries and benefits payable <sup>(2)</sup>		
Consulting fees payable <sup>(2)</sup>		
Legal fees payable <sup>(2)</sup>		
Reported in the consolidated financial statements as a discounted value included as an element of long-term debt. <sup>(2)</sup>		
Reported in the consolidated financial statements as an element of accounts payable and accrued liabilities. Aggregate value of \$90,306 (2014 - \$51,722)		
Salaries and benefits <sup>(1)</sup>		
Production wages <sup>(2)</sup>		
Consulting fees <sup>(1)</sup>		
Directors' fees <sup>(1)</sup>		
Legal fees <sup>(3)</sup>		
Interest expense – long term		
Cash based expenditures		
Share-based payments		
Reported in the consolidated financial statements as an element of employee and consultant compensation. <sup>(1)</sup>		
Reported in the consolidated financial statements as an element of cost of goods sold. <sup>(2)</sup>		
Reported in the consolidated financial statements as an element of professional fees. <sup>(3)</sup>		

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**Related Party Transactions - continued**

The following stock options have been issued to Directors and/or Officers of the Company and were outstanding as at June 30, 2015:

Description	Expiry Date	Number of Common shares
Stock options @ \$0.10 per share	Nov. 2015	275,000
Stock options @ \$0.10 per share	Sept. 2017	130,000
Stock options @ \$0.10 per share	Dec. 2018	500,000

There were 300,000 stock options held by the estate of a former Director, having exercise prices ranging from \$0.10 to \$0.15, which expired April 27, 2015.

**Convertible Instruments and Other Securities**

The Company has the following securities issued and outstanding:

Share capital	Quantity	Amount
Common shares, June 30, 2014	10,648,696	\$ 22,343,053
Less: paid up capital of preferred shares redeemed		

Common shares, June 30, 2015 and as at the date of this document

Preferred shares	Quantity	Amount
Series A preferred shares	166,667	\$ 160,000
Series C preferred shares	288,358	505,501

Less: amount accounted for as paid in capital

Liability element of preferred shares at June 30, 2014

Preferred shares redeemed

Preferred shares as at June 30, 2015 and as at the date of this document

Shares reserved	Expiry Date	Number of Common shares
Common shares to be issued for Class A shares <sup>(1)</sup>	Nov. 2015	8,246
Stock options @ \$0.10 per share	Feb. 2016	275,000
Warrants @ \$0.10 per share	Mar. 2016	1,100,000
Warrants @ \$0.10 per share	Sept. 2017	900,000
Stock options @ \$0.10 per share	Oct. 2017	130,000
Warrants @ \$0.10 per share	Mar. 2018	400,000
Stock options @ \$0.10 per share		500,000
Shares reserved as at June 30, 2015 and as at the date of this document		<u>3,313,246</u>

In addition to the shares issued and outstanding the Company has issued share purchase warrants and stock options as incentives to various parties. The following list itemizes the common shares that have been reserved to satisfy the conversions and exercise of warrants and options along with the expiry date associated therewith.

Shares reserved	Expiry Date	Number of Warrants
Common shares to be issued for Class A shares <sup>(1)</sup>	Nov. 2015	8,246
Stock options @ \$0.10 per share	Feb. 2016	275,000
Warrants @ \$0.10 per share	Mar. 2016	1,100,000
Warrants @ \$0.10 per share	Sept. 2017	900,000
Stock options @ \$0.10 per share	Oct. 2017	130,000
Stock options @ \$0.10 per share	Mar. 2018	400,000
Shares reserved as at June 30, 2015 and as at the date of this document		<u>3,313,246</u>

Shares issued	Expiry Date	Number of Warrants
Common shares to be issued for Class A shares <sup>(1)</sup>	Nov. 2015	8,246
Stock options @ \$0.10 per share	Feb. 2016	275,000
Warrants @ \$0.10 per share	Mar. 2016	1,100,000
Warrants @ \$0.10 per share	Sept. 2017	900,000
Stock options @ \$0.10 per share	Oct. 2017	130,000
Stock options @ \$0.10 per share	Mar. 2018	400,000
Shares issued as at June 30, 2015 and as at the date of this document		<u>3,313,246</u>

<sup>(1)</sup> In the 2013 fiscal year the Company's shareholders approved the issuance of 99,454 common shares in exchange for 100% of the Class A Special Shares outstanding. 91,208 common shares have been issued, representing the entitlement of the identifiable Class A shareholders. 8,246 common shares have been reserved to be issued if and when the remaining Class A shareholders identify themselves to the Company.

**Convertible Instruments and Other Securities - continued**

Fully diluted position	Shares issued	Exercised Price	Expiry Date
Fully diluted position as at June 30, 2015 and as at the date of this document		<u>13,961,942</u>	

Fully diluted position	Shares issued	Exercised Price	Expiry Date
Fully diluted position as at June 30, 2015 and as at the date of this document		<u>13,961,942</u>	

Additional disclosures relative to stock options are as follows:

Common Shares Under Option	Number of Options Vested	Exercise Price	Expiry Date
Granted Nov. 30, 2010	275,000 <sup>(1)</sup>	\$ 0.10	Nov. 30, 2015
Granted Sept. 14, 2012	130,000 <sup>(1)</sup>	\$ 0.10	Sept. 14, 2017
Granted December 31, 2013	500,000 <sup>(1)</sup>	\$ 0.10	Dec. 31, 2018

All stock options are held by Directors and Officers of the Company and have vested. The Company has no ability to cause these options to be exercised.

Common Shares Under Option	Number of Options Vested	Exercise Price	Expiry Date
Balance, June 30, 2014	1,205,000	\$ 0.108	Mar. 28, 2017
Expired April 27, 2015	(300,000)	\$ 0.132	Apr. 27, 2015
Balance, June 30, 2015 and as at the date of this document	<u>905,000</u>	\$ 0.100	Nov. 15, 2017

Additional disclosures relative to share purchase warrants are as follows:

Number of Warrants	Value of Warrants	Exercise Price	Expiry Date
Issued Mar. 24, 2011	900,000	\$ 38.818	Mar. 24, 2016
Issued Feb. 4, 2013	1,100,000	37.859	Feb. 4, 2016
Issued Jan. 10, 2014	400,000	42.19	Oct. 31, 2017

Number of Warrants

Number of Warrants	Value of Warrants	Exercise Price	Expiry Date
Balance, June 30, 2014, June 30, 2015 and as at the date of this document	<u>2,400,000</u>	\$ 0.10	June 7, 2016

**Changes in Accounting Policy**

The accounting policies followed by the Company are established in accordance with International Financial Reporting Standards (IFRS) and once policies are established they will not, as a matter of policy, be revised unless IFRS changes. There were no changes in accounting policy during the current period.

**Accounting Standards Effective For Future Periods**

IFRS 9, *Financial Instruments*, effective for annual periods beginning on or after January 1, 2018, with early adoption permitted, establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of the financial statements for their assessment of the amounts, timing and uncertainty of future cash flows. Management anticipates that this standard will be adopted in the Company's financial statements for the year beginning July 1, 2018 and has not yet considered the potential impact of its adoption.

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# ZIESI Electronics Inc.

## Management's Discussion and Analysis For The Year Ended June 30, 2015

## Accounting Standards Effective For Future Periods - continued

**FRS 15, Revenue from Contracts with Customers:** effective for annual periods beginning on or after January 1, 2018, with early adoption permitted, replaces existing revenue standards and interpretations with a single standard and provides additional guidance on revenue recognition for contracts with customers. Management anticipates that this standard will be adopted in the Company's financial statements for the year beginning July 1, 2018 and has not yet considered the potential impact of its adoption.

Financial Instruments

The Company's financial instruments are comprised of the following:	<i>Classification</i>
<u>Financial assets:</u>	
Cash	Fair value through profit and loss
Restricted cash equivalents	Fair value through profit and loss
Accounts receivable	Loans and receivables
<u>Financial liabilities:</u>	<i>Classification</i>
Bank operating loan	Other financial liabilities
Accounts payable and accrued liabilities	Other financial liabilities
Customer deposits	Other financial liabilities
One-term debt	Other financial liabilities

Fair value through profit and loss

**Financial assets** are designated as fair value through profit and loss if they were acquired principally for the purpose of selling in the short term. Fair value through profit and loss assets are recognized and carried at their fair value.

effective interest method, less

**Other financial liabilities.** Other financial liabilities are recognized initially at fair value net of any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortized cost using the amortized cost method. The effective interest method is a method of calculating the amortized cost of a financial instrument and of allocating interest and any transaction costs over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial instrument to the net carrying amount on initial recognition. Other financial liabilities are measured at amortized cost, using the effective interest method. A break-down of the amortized cost of financial liabilities is as follows:

Die dezentrale Wirtschaft

Financial instruments are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired when there is objective evidence that, as a result of one or more events that occurred during the initial recognition of the financial assets, the estimated future cash flows of the assets have been reduced below their carrying amount.

negatively impacted.

Evidence of impairment could include:

- The carrying amount of financial assets is reduced by any impairment loss directly for all financial assets except accounts receivable, where the carrying amount is reduced through the allowance account. When an account receivable is considered uncollectible, it is written off to the allowance account. Subsequent recoveries of amounts previously written off are credited to the allowance account. Changes in the carrying amount of the allowance account are recognized in the period in which they occur.

### Financial instruments - continued

***Impairment of financial assets - continued:***  
If, in a subsequent period, the amount of objectively to an event occurring, after impairment loss is reversed through income statement at the date the impairment is reversed the impairment not been recognized

The implementation of the new segmentation

**Financial instruments recorded at fair value**  
Financial instruments recorded at fair value on the consolidated statement of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. A fair value hierarchy has the following levels:

- Level 1 valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities;
  - Level 2 valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
  - Level 3 valuation techniques using inputs for the asset or liability that are not based on observable

As of June 30, 2015 and 2014 cash and restricted cash equivalents are measured at fair value and are market data (unobservable inputs).

classified within Level 1 of the fair value hierarchy.

*Financial instruments recorded at amortized cost.*

Financial instruments recorded at amortized cost on the consolidated statement of financial position are amortized using the market rates of interest prevailing at the inception of the financial instrument applied to expected future cash flows. The amortized cost is recomputed in the event that the underlying terms, and therefore the expected future cash flows, of the financial instrument are altered with any change in the amortized cost being charged to income of the period. Dividends payable and preferred shares are each

**Risk Factors**

Events seemingly unrelated to the Company, or to its industry, may adversely affect its finances or operations in ways that are hard to predict or defend against. For example, credit contraction in financial markets may hamper the Company's ability to access credit when needed or rapid changes in foreign exchange rates may adversely affect its financial results. Finally, a reduction in credit, combined with reduced economic activity, may adversely affect businesses and industries that constitute a significant portion of the Company's customer base. As a result, these customers may need to reduce their purchases, or the Company may experience greater difficulty in collecting amounts due from them. Any of these events, or others caused by uncertainty in world financial markets, may have a material adverse effect on the Company's business, operating results, and financial condition.

In addition to the foregoing, the Company is exposed to credit risk, concentration of credit risk, liquidity risk, and currency risk. The Company's primary risk management objective is to protect earnings and cash flow and, ultimately, shareholder value. Risk management strategies, as discussed below, are designed and implemented to ensure that the Company's risks and the related exposure are consistent with its business objectives and risk tolerance. There have been no changes to the risk management strategies during the

Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is in its accounts receivable. In an effort to mitigate this risk, management actively monitors and monitors its receivables and obtains pre-payments where warranted. Bad debt experience has not been significant and it has been determined that no allowances are required as all amounts outstanding are considered collectible.

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**Risk Factors - continued**

***Concentration of credit risk***

Concentration of credit risk arises when one or more customers, defined as a major customer, individually account for 10% or more of the Company's revenues during a reporting period. During the current year the Company had major customers which represented 13% and 12% of total revenues. In the prior year one major customer accounted for 25% of revenues. Amounts due from major customers represented 13% of accounts receivable at June 30, 2015 (2014 - 9%). The loss of a major customer, or significant curtailment of purchases by such customer, could have a material adverse effect on the Company's results of operations and financial condition. The Company monitors the relationship with all customers closely and ensures that every customer is subject to the same risk management criteria.

***Market risks***

The Company is exposed to interest rate risk due to obligations that have floating interest rates as well as currency risk related to cash, accounts receivable and accounts payable denominated in US dollars. Market risks give rise to the potential for future cash flows to fluctuate because of changes in interest rates or foreign exchange rates. Market risks are closely monitored and attempts are made to match foreign cash inflows and outflows. During the current fiscal year the Company has reported a foreign exchange gain of \$5,783 (2014 - gain of \$3,581).

***Sensitivity to market risks***

At June 30, 2015 the Company had \$161,262 (2014 - \$891) which bears interest at the TD Bank prime lending rate plus 1.75%. A 1% increase in the TD Bank prime lending rate as at the financial reporting date would result in additional interest expense of \$1,432 over the next 12 month period.

At June 30, 2015 the Company had US\$129,966 (2014 - US\$99,330) included in accounts receivable. A 5% increase in the value of the Canadian dollar relative to the US dollar would result in a reduction of \$1,658 in future cash inflow.

At June 30, 2015 the Company had US\$128,894 (2014 - US\$233,439) included in accounts payable. A 5% decrease in the value of the Canadian dollar relative to the US dollar would result in an increase of \$1,645 in future cash outflow.

At June 30, 2015 the Company had US\$20,825 (2014 - US\$38,607) included in cash. A 5% increase in the value of the Canadian dollar relative to the US dollar would result in a reduction of \$266 in carrying value.

Based upon observations of recent market trends management believes that each of these outcomes is possible but most likely exceed the Company's immediate market risk exposures.

**Forward-looking Information**

Certain statements in this MD&A may constitute "forward-looking" statements which involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company and its subsidiary, or the industry in which they operate, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. When used in this report, the words "estimate", "believe", "anticipate", "intend", "expect", "plan", "may", "should", "will", the negative thereof or other variations thereon or comparable terminology are intended to identify forward-looking statements. Such forward-looking statements reflect the current expectations of the management of the Company with respect to future events based on currently available information and are subject to risks and uncertainties that could cause actual results, performance or achievements to differ materially from those expressed or implied by those forward-looking statements, such as reduced funding, long sales cycles, currency and interest rate fluctuations, increased competition and general economic and market factors and including the risk factors summarized below under the heading "Risk Factors." New risk factors may arise from time to time and it is not possible for management of the Company to predict all of those risk factors or the extent to which any factor or combination of factors may cause actual results, performance or achievements of the Company to be materially different from those expressed or implied in such forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.