

**To:** Ganz Ferrance

**Date:** June 17, 2015 at 3:48:41 PM MDT

Ganz,



If you look closely, you can see the ball leaving the park.....

You hit it out of the park on Monday! It got our meeting off on the right foot, and we just concluded what we would consider our most successful Summit. I know that your talk was key to the atmosphere!

Your talk hit the target perfectly and your ability take the talk in different directions based on questions was clear that we had a PRO talking to us. The buzz over the 3 days was fantastic, and everyone I talked to couldn't say enough. Our staff told me this afternoon that your talk was a key highlight for them.

Thank you for your talk, your support and modelling the character we want to call our people to. I hope we can continue to develop our relationship over the coming days months and years!

Take Care.

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John Liston CLU, CHFC  
VP Business Development

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