

My Discovery Lab Overview

Welcome to My Discovery Lab – bringing exciting Science experiments & STEAM activities into homes through monthly subscription boxes. At My Discovery Lab, we believe that curious brains make magnificent minds, and we're passionate about opening children's eyes to the wonder of science from an early age.

My Discovery Lab has been created by Nichola Fisher, a fully qualified Science teacher and the founder of Rock it Science. Rock it Science was established in 2016 and hosts science-themed birthday parties (<u>www.rockitscienceparties.com</u>), educational workshops, and shows. It also provides inspiring teacher training workshops (<u>www.rockitscienceeducation.com</u>) focusing on STEAM and has signed up to be STEAM CPD providers for BSME.

What is it?

After seeing the success of hands-on learning with Rock it Science, My Discovery Lab is an evolution of that concept and a new way for families to delight and discover together.



Our at-home laboratory boxes are full of cool experiments, exciting activities, and thrilling investigations designed to inspire and amaze. A different theme is covered each month - tailored to age groups 3 to 5 years, 6 to 9 years, and 10 to 14 years – and the box contains everything they need. Activities have been designed to be fun and engaging, as well as tying into the school curriculum, and the principles of STEAM learning underpin all of our experiments. Everything is completely safe and non-toxic; our philosophy is that common household materials make for simple and creative STEAM activities.

The box contains a full-colour booklet with detailed instructions, visuals, and video links but they're so much more than boring instruction manuals! Instead, they help to bring the world of science to life, through the use of age-appropriate characters, challenging activities, fascinating facts, silly jokes, fun puzzles, and other opportunities for exploration (as well as helping to improve literacy skills).

Our boxes

Here's a sneak peek into the contents of the first three boxes:

Box 1 – Blast Off! Figuring out how forces work

Children get to explore the science of rockets and learn how the basic principles of forces apply to the dizzying realms of space discovery.

Box 2 – Slime, Slugs & Wobbly Blobs: Discovering the properties of polymers

It's time to get their hands dirty with home-made slime as they understand how the properties of polymers affect the way different materials behave.

Box 3 – Small Seeds and Mighty Trees: Investigating plant growth

Open their eyes to the magic of possibility when children uncover the power of tiny seeds and what they need to grow.

Other upcoming themes include colour changing chemistry, wild weather experiments, and super construction challenges...

<u>Cost</u>

Subscription packages available will be in 4, 8 or 12 months.

Вох	Cost for 4 months	Cost for 8 months	Cost for 12 months
3-5 years	609dhs	1134dhs	1575dhs
	(145dhs per box + VAT)	(135dhs per box + VAT)	(125dhs per box + VAT)
6-9 years	651dhs	1218dhs	1701dhs
	(155 dhs per box + VAT)	(145dhs per box + VAT)	(135dhs per box + VAT)
10-14 years	651dhs	1218dhs	1701dhs
	(155 dhs per box + VAT)	(145dhs per box + VAT)	(135dhs per box + VAT)

Costs include monthly delivery to schools (as per school term dates) and 5% VAT. For 12-month subscriptions, the summer boxes will be delivered before the end of term.

Cancellation Policy

If parents are not completely satisfied with the first month's box, they can apply to have the remaining subscription refunded. Cancellation will need to be made by email, within 7 days of the first delivery. Boxes bought in pre-paid subscription packages cannot be cancelled or refunded after this time. Should a child move schools then we can arrange for boxes to be delivered to an alternate address or school.

Partnership with schools and nurseries

We are fully committed to working with education providers to spread the word about My Discovery Lab as a fun, curriculum-based concept and a valuable extension to children's learning. Partnership is flexible and we are happy to discuss your requirements. In general, we request the following:

School promotion & logistics:

Launch timings - start of term, September 2018.

- Distribute leaflet promoting subscription boxes (the leaflet will include a unique school code)
- Promote via social media channels and/or school newsletter
- Parents purchase and pay directly via the website (<u>www.mydiscoverylab.com</u>) using the school's promotion code
- All enquiries, purchasing, payment and administration is handled by My Discovery Lab.
- Boxes will be delivered monthly for the school to distribute. Dates will be detailed on the website when purchasing and coincide with the academic calendar. All boxes will be clearly labelled with the child's name, class, and teacher. Schools can ask pupils to collect from the main reception or deliver to the child's classroom. NB. Please let us know if you have any concerns regarding the distribution process.

Our obligation:

- 10% commission paid to schools on all subscription sales made using their unique code. A summary of purchase data will be shared with the school and the corresponding commission for the number of boxes paid at the end of each term.
- Free 4-month subscription provided as a prize to be used at the school's discretion

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www.mydiscoverylab.com