





If you're a creative and environmentally focused individual seeking to work for a like minded company, this is your opportunity to be a part of a new creative space in one of the most vibrant areas on the west coast - Granville Island in Vancouver, British Columbia.

Photographers Jeremy Koreski & Steve Woods along with circular clothing company ANIÁN are coming together to create a collaborative environment: Wild Space - where photography & fashion of the west coast come together.

We are hiring for retail sales associates & Key Lead positions at our new photography gallery and clothing space located on Granville Island in Vancouver, BC. If you're positive and energetic, have a flair for sales, can connect easily with people from all walks of life, and are proactive and motivated - we might have the perfect position for you.

Granville Island sees tourists and locals from around the world each year, creating the perfect location for us to share our photography and clothing with our guests, creating new relationships and contributing to a locally-minded small businesses environment.

We have full-time and part-time positions available:

Full-time: 31-40 hours per week

Part-time: 20-30 hours per a week, year round.

All candidates must be available to work weekends and all holidays, as these are busy sales days. Must be available to work full days (10am-6pm). We require a full commitment in the busy summer months during the tourism season.

# Qualifications

- 1 year minimum experience in sales for sales associate
- 2 years minimum experience in sales and leadership for Key Leader
- Has motivation and drive for completing sales
- Ability to think quickly and in the moment during busy foot traffic and handle store demands with time sensitivity
- Remember product knowledge and talent for storytelling
- Able to engage anyone in conversation, positive attitude, friendly demeanor, excellent customer service in person or by phone/email
- Responsible, professional, punctual and reliable personality

- Can-do attitude, self-starter, and can troubleshoot independently, but also works well in a team
- Quick learner who can adapt to changing business needs and face new challenges head on
- Strong organization and follow-up skills
- Interest in photography, environmental clothing and the culture we are building
- Tech savvy & comfortable with learning new software, technologies and devices. Knowledge in Shopify is an asset
- Able to commute to Granville island public transit and paid parking is available (at employees own expense)

### **Sales Associate Roles & Responsibilities**

- Create sales of photography prints and clothing available for purchase in the space
- Provide exceptional customer service and expertise to customers with a focus on education of our photographers work and specific circular clothing practices
- Memorization of key information about each photography piece, artist, clothing, and brand story
- Responsible for shop cleanliness, organization, merchandising and shop presentation
- Managing stock levels, pricing products as requires
- Order replenishment stock weekly to the store to ensure items are always in-stock and available
- Keep track of office supplies and submitting order list to manager in a timely manner
- Capturing meaningful customer data for the purpose of connecting with clients, building relationships and personalizing future client communication and ordering needs
- Providing proactive and appropriate follow-up on all sales and client requests
- Ability to fully follow all direction and guidance from store manager without issue
- Attention to details. Taking utmost care in storing, organizing and displaying art pieces and the clothing collections according to company standards
- Processing POS sales, packaging orders, completing returns, generating shipping quotes
- Responding to inquiries via phone and email professionally and politely
- Maintain security standards within the store to ensure safety of merchandise
- Store opening and closing procedures and tasks as per company standards
- Handling payments and cash responsibly and honestly

# **Key Lead Roles & Responsibilities**

- Leader of the sales floor always motivating the team to achieve store sales and customer service standards in a productive and non pressure approach
- Lead and support the daily operations of the store to ensure all tasks are being completed
- Keep the team in a constant state of positivity and productivity
- Support store manager in training new staff members
- Provide positive coaching and constructive feedback to staff members when required
- Ability to fully follow all direction and guidance from store manager without issue

- Working closely with the shop manager on all daily and weekly store operations, customer interactions and areas of excellent and improvements needed.
- Complete sales of photography prints and clothing available for purchase in the space
- Provide exceptional customer service and expertise to customers with a focus on education of our photographers work and specific circular clothing practices
- Memorization of key information about each photography piece, artist, clothing, and brand story
- Responsible for shop cleanliness, organization, merchandising and grounds presentation
- Managing stock levels, pricing products as requires
- Order replenishment stock weekly to the store to ensure items are always in-stock and available.
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## **About Wild Space**

We are a new creative space with photography work by Jeremy Koreski & Steve Woods, along with local circular fashion brand ANIAN to highlight the culture of the west coast through imagery and style. We sell high quality photography prints, and recycled clothing to our like minded clients and guests. All items available in Wild Space can also be found for direct purchase on Jeremy and Steve's websites. Jeremy also has a gallery location in the beautiful Vancouver Island coastal town of Tofino, British Columbia. ANIAN has a wide collection of clothing built to withstand the west coast elements - all available to purchase at their Kitsilano location in Vancouver, Lower Johnston in Victoria or on their website.

Jeremy Koreski: <a href="https://www.jeremykoreskigallery.com">www.jeremykoreskigallery.com</a>
Steve Woods: <a href="https://www.stevewoodsphotography.com">www.stevewoodsphotography.com</a>

ANIAN MFG: www.anianmfg.com

Job type: Full-time & Part-time - 4 vacancies available

Salary: Hourly - based on prior experience

#### **Benefits:**

- Employee discount
- Sales incentives

#### **Schedule:**

- Every weekend
- Weekdays
- Summer months
- Holidays

#### **Education:**

- Post secondary (preferred)
- Postsecondary Fine Arts or Photography (preferred)

#### **Work location:**

- In-person (no remote work option)
- 1531 Johnson street, Vancouver BC (Granville Island)

**Application deadline:** 2024-03-30 **Expected start date:** 2024-04-05

### **HOW TO APPLY**

Apply by submitting your resume to <a href="heather@anianmfg.com">heather@anianmfg.com</a> & telling us about why you want to work for ANIÁN. Please include your availability and available start date.

We thank all applications for taking the time to apply for Wild Space. Due to the large volume of resumes we receive, only those candidates selected for future consideration will be contacted.

Wild Space is an equal opportunity employer and encourages all candidates to apply. We offer a welcoming and inclusive environment in service to one another, our products, the diverse consumers we represent, and the communities we call home.