

PREPARING TO SELL YOUR HOME

❑ CONSIDER A PRE-SALE INSPECTION.

An inspector will be able to give you a good indication of the trouble areas that will stand out to potential buyers, and you'll be able to make repairs before open houses begin.

❑ ORGANIZE AND CLEAN.

Pare down clutter and pack up your least-used items, such as large blenders and other kitchen tools, out-of-season clothes, toys and seasonal items. Store off-site or in boxes arranged in the garage or basement. Clean the windows, carpets, walls, light fixtures, and baseboards to make the house shine.

❑ GET REPLACEMENT ESTIMATES.

Do you have big-ticket items that will need to be replaced soon? Find out how much it will cost to repair an older roof or replace worn carpeting, even if you don't plan to do so. The figures will help determine if they can afford the home, and they'll be handy when negotiations begin.

❑ LOCATE WARRANTIES.

Gather up the warranties, guarantees, and user manuals for the furnace, washer/dryer, dishwasher, and any other items that will remain with the house. It may seem like a task that can be left until closing, but you don't want to lose paperwork or last-minute scrambling to cause the deal to fall through.


❑ SPRUCE UP CURB APPEAL.

Walk out to the front of your home, close your eyes, and pretend you're the prospective buyer seeing the property for the first time. As you approach the front door, what is your first impression of the property? Do the lawn and bushes look neatly manicured? Is the address clearly visible? What do you see framing the entrance, if anything? Is the walkway free of cracks and impediments? Taking time to inspect and correct the exterior of your home will make all the difference in getting your house sold.

❑ HAVING AN AGENT COME AND PREVIEW YOUR HOME BEFORE YOU ARE READY TO LIST.

I would love to come help you determine the things that can help you present your home in its best light prior to listing. Contact me for more information.

LEAH BISHOP



📞 1{205}283-8193

✉ leahbishoprealtor@gmail.com

📘 facebook.com/leahbishoprealtor/

🌐 linkedin.com/in/leahbishoprealtor

📷 instagram.com/realtor_leah_b