



## Operations Manager for Fashion Tech Startup

(m/f, Berlin, as soon as possible)

You want to offer women a comfortable alternative through innovative high heels?

Maison Baum is a fast-growing brand for aesthetic, comfortable and sustainable high heels. The shoes are designed in France, made in Portugal and have a patented German comfort insole inside. Our ambition is to revolutionize the shoe market by making it more durable and more focused on the human body.

- Our mission: to allow every woman to explore the magic of their body.

We are now recruiting an Operations Manager to support the growth of our E-shop as well as that of our B2B partners.

The operations manager will report directly to the founder and work essentially on 3 areas of activity:

- accounting and finance
- company operations and logistics
- financial management

### YOUR TASKS:

- Functional end-to-end ownership of international business operations & controlling activities
- Audit and streamline current business activities, create library of best practices and implement processes
- Close monitoring of logistics KPIs (delivery speed, models-in-stock) together with our international partners
- Help with financial analysis to improve our operations and overall profitability
- Support for investor reports and monthly financial statements in accounting
- Follow sales forecasts and anticipate stock restocking with the procurement team
- Control incoming payments and invoices and assist with debt collection and reminders
- You will provide recommendations to optimize each step of the buying process and increase your KPIs (return rate, ABC analysis)
- You will coordinate the implementation of new automations of the supply chain with our web development agency

### YOUR HARD & SOFT SKILLS:

- 1-3+ years of successful work in a similar position
- Rigorous and analytical mind, very comfortable with Excel
- You are well organized, efficient and with a strong work capacity
- Excellent communicator. You like teamwork and are positive about yourself
- Sensitivity to the world of fashion and fitness is a plus

- Strong communication in English and German. French is a plus
- Availability: As of September (flexible) in Berlin

**WE ARE OFFERING YOU:**

- Contract: End-of-study internship or permanent contract, depending on the profile
- Competitive salary and share package according to profile
- A training position at the heart of the company, you will be in contact with our production and distribution partners, exposed to many subjects and issues
- Impact: Growing to improve the lives of millions of women who have been told "beauty knows no pain!"
- Start-up spirit: Hyper dynamic team, many events, open communication, lots of fresh fruit and a sun-flooded office in the heart of Berlin!

You want to turn the shoe industry upside down with us? Send your CV and cover letter to [recruiting@maisonbaum.com](mailto:recruiting@maisonbaum.com), incl. your possible start date and salary expectations. In case of any questions do not hesitate to reach out, Fatou Camara +49 170 330 5834 is happy to help!