

Sales Associate

Soho, Origins NYC



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We are currently seeking multiple Sales Associates who will report to our General Manager. This is a front of house, client relationships role, and is essential for driving our business forward.

How you will contribute:

- A positive, outgoing, high energy personality that is entrepreneurial and sales focused. Assist many customers at a time in a focused and collected manner, in a fast-paced environment.
- Provide impeccable service to our clients and be a true ambassador of Origins.
- Provide expert knowledge of the brands that we carry.
- Ability to communicate effectively and build strong partnerships with clients, peers, and management.
- Meet and exceed daily sales goals, by ensuring the highest level of Customer Service and quality of sales.
- Ensure that client concerns and feedback are handled appropriately and in a timely manner. Partner with management team for exceptional situations as needed.
- Maintain the elegance of the store, ensuring product is positioned as per our visual requirements.
- Support and follow all company policies and procedures at all times - providing feedback on any updates/changes that might become necessary

You will need:

- High level of accountability and reliability with willingness to accept feedback. Collaborative spirit and proactive attitude.

- Passion for fashion and street wear industry and high level of personal performance.
- 1-3 years of Retail Experience, luxury experience is a bonus.
- Exceptional organizational skills, follow through and attention to detail.
- Commercial awareness and strong business acumen.
- Flexible availability as required – including weekends, holidays, and on rare occasions nights.
- Learn how to use communication and project management tool, Slack as well as our bespoke Origins system.
- Experience working in a fast-paced business with the ability to take initiative and to respond quickly and efficiently.
- Strong problem solving attitude.
- Able to assess priorities, meet deadlines and work under pressure.
- Collaborative spirit and proactive attitude.
- Excellent verbal communication skills.
- To be presentable, with a love for the brands that we carry.

Apply:

Please email your CV and covering letter to help@originsnyc.com

Why work with us:

This is an exciting opportunity to contribute to the growing and expanding team at Origins - a fast moving start-up company with big ambitions, that offers possibilities to learn and grow. Our vision is to train our team through the ranks to reach their full potential in a stimulating and fulfilling environment.

Like our client based and the brands we carry, we have a diverse team and welcome individuals of all backgrounds. Qualified applicants will receive consideration for employment without regards to race, color, religion, sex, sexual orientation, gender identity or expression, national or ethnic origin, disability, protected veteran status, or other characteristics protected by applicable law.