

Buyer / Authenticator

Soho, Origins NYC



Buying Associate and Authenticator
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We are looking for a Buyer and Authenticator to continue the stringent authentication process that is integral to the Origins business. The role of Sneaker Authenticator is centered around inspecting and authenticating designer and streetwear items to ensure they meet the high standards and conditions as set out by us. Buyers are responsible for managing the procurement of these items, researching, evaluating, authenticating, and purchasing.

This role works cross-functionally to ensure we continue to deliver best-in-class products for our customers. As a central component of Origins, the work in this position is fundamental to the success of the business.

How you will contribute:

- A positive, outgoing, high energy personality that is entrepreneurial and sales focused.
- Provide impeccable service to our clients and be a true ambassador of Origins.
- Provide expert knowledge of the brands that we carry.
- Ability to communicate effectively and build strong partnerships with clients, peers, and management.
- Support and follow all company policies and procedures at all times - providing feedback on any updates/changes that might become necessary.

You will need:

- Minimum 1 year of Retail / Buying Experience

- High level of accountability and reliability with willingness to accept feedback. Collaborative spirit and proactive attitude.
- Passion for fashion and street wear industry and high level of personal performance.
- Exceptional organizational skills, follow through and attention to detail
- Commercial awareness and strong business acumen.
- Flexible availability as required – including weekends, holidays, and on rare occasions nights.
- Learn how to use communication and project management tool, Slack as well as our bespoke Origins system.
- Critical thinking. Strong problem-solving attitude.
- Negotiation skills. Ability to work under pressure and say no.
- Strong communication skills, both written and verbal. Experience working in a fast-paced business with the ability to take initiative and to respond quickly and efficiently.
- Able to assess priorities, meet deadlines and work under pressure.
- To be presentable, with a love for the brands that we carry.

In this role you will //

- Have a passion for the industry for both designer and streetwear clothing and sneakers
- Research, selects and purchases quality items. Identify customer preferences, with ability to follow and predict consumer trends.
- Accurately price items with competitors and online
- Receive, arrange, and process inbound inventory
- Continuously research new models and brands of sneakers
- Build relationships with suppliers and negotiate with them effectively for the best price.
- Be presentable, courteous to clients whilst staying firm, with the ability to negotiate professionally, stay calm in high pressure, and say no
- Enter accurate data into the Origins product database, including - Release information, Product SKUs , Production dates, Production notes

- Inspect and process sneakers and other items adhering to strict standards of condition and authenticity
- Proactively work with other team members to improve process
- Support operations team in working with logistics partners this includes but is not limited to: Unloading and loading logistics vehicles Palletising boxes Opening boxes
- Contribute to Origins' authenticity guide and procedures
- Help manage stock levels

Why work with us:

This is an exciting opportunity to contribute to the growing and expanding team at Origins - a fast moving start-up company with big ambitions, that offers possibilities to learn and grow. Our vision is to train our team through the ranks to reach their full potential in a stimulating and fulfilling environment.

Like our client based and the brands we carry, we have a diverse team and welcome individuals of all backgrounds. Qualified applicants will receive consideration for employment without regards to race, color, religion, sex, sexual orientation, gender identity or expression, national or ethnic origin, disability, protected veteran status, or other characteristics protected by applicable law.

Apply:

Please email your CV and covering letter to help@originsnyc.com