





Week 6: Twisted Dune G.C. **Champion: Charles Raymond Group: SAP America**

Winning Golf traveled to beautiful Twisted Dune G.C. for a special day with SAP America, Winning Golf's 2012 Title Sponsor. SAP host Jim Fields welcomed a wonderful group of contestants to compete in the Cleveland Golf Skills Challenge. After a thrilling SAP Playoff, Charles Raymond defeated Tim McCulloch to take home the Winning Golf trophy.

Week 7: French Creek C.C. **Champion: Jim Fris Group: P.J. Whelihans**

The Winning Golf team headed out to the spectacular French Creek G.C. and a day with Winning Golf sponsor P.J. Whelihans. This fun and talented group tested their short game skills for 5 rounds. After many great highlights, Jim Fris defeated Herb Konrad in the SAP Playoff to take home the title.



Week 8: Bulle Rock C.C. **Champion: Rich Herbster Group: Desmond Hotel & Penn Oaks**

Winning Golf traveled down I-95 to spend the day at breath-taking Bulle Rock C.C. This Pete Dye gem was host to two terrific groups; the Desmond Hotel & Penn Oaks G.C. Twelve talented contestants battled around the green for 5 intense rounds of competition. Finally, after some pressure shots, Rich Herbster defeated Paul Nelson for the 1st place prize.



Week 9: Applecross C.C. **Champion: Mike Hopp Group: SAP America**

Winning Golf ventured out to Chester County and the gorgeous Applecross C.C. This Nicklaus designed masterpiece was host to a first class team from SAP America, Winning Golf's 2012 Title Sponsor. SAP host Ed Larkin and his team provided numerous highlights on the challenging 18th green. In a thrilling SAP "up and in" Playoff, Mike Hopp defeated Mike Ottomanelli to become the Winning Golf **Champion!**

Winning Golf returned to the south Jersey shore and a special day at scenic Twisted Dune G.C. A fun and talented group led by host

Mike Formica competed for 5 rounds in the Cleveland Golf Skills

Challenge. In a thrilling SAP "up and in" Playoff, George Haas got up

and down in 2 strokes to defeat Killian McKelvey to take home the





Week 11: Bulle Rock C.C. **Champion: Henry Higgins Group: SAP America**

Week 10: Twisted Dune G.C.

Champion: George Haas

Group: PCI

championship.

Winning Golf traveled back to the #1 public golf course in the state of Maryland, Bulle Rock C.C. Twelve talented SAP customers led by host Mike Clark competed for 5 thrilling rounds in the Cleveland Golf Skills Challenge. After many great shots around the green, Henry Higgins made a pressure putt to defeat Mike Lee for the crown!

The Delicate Chip Shot by Doug Hendricks

golfprograms 💓

When the pin is at the edge of the green, it requires perfect contact with the ball. To be successful, I make 2 adjustments:

#1. Choke down on the grip- by gripping down to the shaft I increase my feel of the club- head! This grip position also allows me to accelerate through the ball without the fear of hitting it past the hole!

#2. Narrow my stance- here I actually set my feet so there just about touching. This very narrow stance keeps my body from moving which allows me to make crisp contact with the ball!

> Sometimes little shots require little adjustments. Add both of these tips to your set-up and I promise great results in your chipping game!

Winning Golf Partners in 2012

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Winning Golf is proud and thankful to be associated with these "first class" companies!

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