

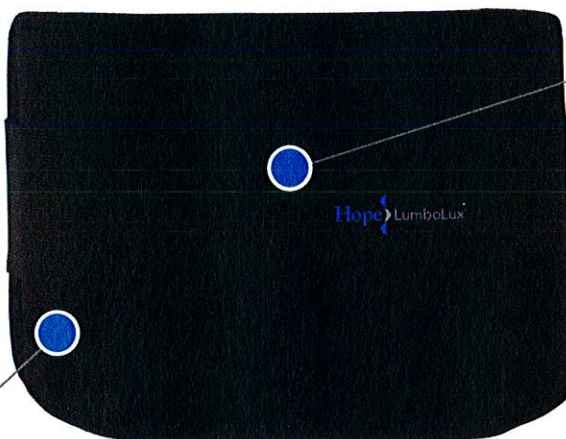
# LumboLux

Basic Lumbar Support

Billable, Soft Corset-Type Brace  
With Elastic Compression

## L0627 PDAC Approved

- LSO with Anterior and Posterior Control Covering from L5 to L1



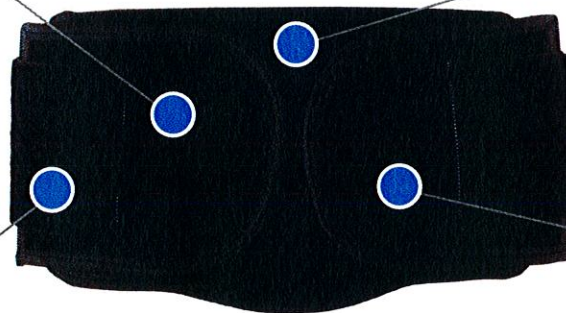
## Rigid Posterior Kydex Panel Inside Pocket

- Removable
- Moldable

Posterior

## Three Anterior and Posterior Height Options

- SH – Short
- ST – Standard
- TL – Tall



## Rigid Anterior Kydex Panel Inside Pocket

- Removable
- Moldable
- Remains Centered on Torso

## Compound Front Closure

- Easy to Don and Doff

Anterior

## Two-Stage Elastic Compression

- Eases Back Pain
- Contours to Each Patient's Torso

Hope Orthopedic

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# LumboLux

Selling Against the Competition

## Competition:



Bauerfeind  
**Lumbo Loc**

Estimated List Price: **\$78\***

\* Source: Bauerfeind Professional Pricing  
January 2012



Corflex  
**Disc Unloader**

Estimated List Price: **\$103.95\***

\* Source: Coreflex Professional Price List



MedSpec  
**Back-in-Black with Dual Panels**

Estimated List Price: **\$79.95\***

\* Source: MedSpec 2012 Price List

|                    | List Price  | L-Code                     | 2012 Medicare Reimbursement Fee Schedule: |
|--------------------|-------------|----------------------------|---|
| <b>LumboLux SH</b> | <b>\$83</b> | <b>L0627</b> PDAC approved | <b>\$340.21 – \$453.62</b>                |
| <b>LumboLux ST</b> | <b>\$83</b> | <b>L0627</b> PDAC approved | <b>\$340.21 – \$453.62</b>                |
| <b>LumboLux TL</b> | <b>\$83</b> | <b>L0627</b> PDAC approved | <b>\$340.21 – \$453.62</b>                |

## LumboLux Part Number Configuration Matrix

| LUMBOLUX | COLOR | SIZE |    |      |    |    |    |    | HEIGHT |        |    | LORDOSIS |
|----------|-------|------|----|------|----|----|----|----|--------|--------|----|----------|
| (LX)     | (BL)  | SM   | MD | (LG) | XL | XX | 3X | 4X | SH*    | (ST**) | TL | (15)     |

\* SH does NOT come in 4X

\* ST is available with Gel Pack

**Example Part Number:**

LX-BL-LG-ST-15

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