

HAWK WARGAMES

NEWSLETTER #3, 06/08/2012



Hi everyone,

There's a few items of news for you all, but I'll start with the most important one:

1) In store availability

There has been an extremely high level of interest and demand for Dropzone Commander, well beyond our initial estimations. As stated in our previous newsletter, we've been suffering from production issues due to the (VERY) late delivery of additional manufacturing tooling, **which finally arrived last Friday!** The fact that this tooling was five weeks overdue has been a massive issue for us at such an early stage and severely disrupted our street launch. Please understand that this has been extremely difficult for us. We've worked our hearts out on Dropzone Commander and have seen its launch disrupted by factors outside our control.

With this new tooling we will double our previous production rate, and be able to get Dropzone Commander out to stores in good numbers at last.

We started shipping to our distributors last week, and hope to clear the remainder of the backlog as soon as possible. However, we will be fully honouring all existing commitments with our distributors before taking on direct trade customers.

IF YOU'VE ORDERED PRODUCTS DIRECT FROM YOUR LOCAL GAMING STORE:

We urge you NOT to cancel you order to order direct from us instead! We are keen to support stores, and have always wanted to - at last we will be able to! If products are not on their way to your store already, they will be soon. Stores are the lifeblood of our hobby, and we will finally be able to serve them properly. Please be patient!

Also, we've been made aware that some stores are actively selling our products with no arrangement with us or our distributors, and no guarantee of getting stock. Obviously, given the situation this is extremely unhelpful to all concerned, and has further increased the strain on us. Please check that your store will be getting stock legitimately before ordering.

IF YOU'RE ORDERING DIRECT FROM US

We will continue taking orders direct from our website, and will generally be fulfilling them on a first come, first serve basis. However, I ask you to bear in mind that we have a backlog of orders (also caused by the late arrival of the manufacturing tooling) and it may take up to 2 weeks to ship your order. This has been stated clearly on our website also. If you've ordered from your LGS and are on a waiting list, you will almost certainly get your products faster than through ordering direct!

2) Roads now available to download!

Our second piece of news is only a small one, but might help you build your battlefields in the meantime! Our free Downloadable Buildings have now been joined by a wide range of Downloadable Roads and intersections (in both A3 and A4 formats), also available from our downloads section: <http://www.hawkwargames.com/pages/downloads>

David J Lewis,

Director

Hawk Wargames



Downloadable Roads (small intersections shown here)

