

A TEN YEAR PERSPECTIVE

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My daughter Everest will be ten years old the day after tomorrow. It seems like yesterday that she was born. I feel blessed to be given these last ten years to be her dad and watch her grow. A lot has happened in the last ten years, and at its essence, this very fact is the point of the article. Everest is named after the mountain. A nearly unattainable peak. The highest point on planet earth. Climbing tall mountains does not happen in a day or two. It takes planning, training, persistence, and daily execution. The metaphor is obvious to us closer to sea level. To get to great heights, it will not happen over night, in a week, a year, and maybe not even in several years. However, a ten year perspective can result in some serious headway if we are diligent with the vision over time; if we live each day with urgency and clarity of purpose. I would like to give you a ten year perspective. I would like to share with you what can happen over ten years if each moment is lived on purpose.

In the last ten years, I have:

-moved seven times

Moved every 17 months

-become a father to three children and a grandfather to two
1 child every two years

-started nine business's from scratch

Nearly one business a year

-reach returns has spoken to over 300 groups, produced over 150 educational CD's, taught over 200 seminars, and drafted over 500 pages of educational materials.

-spent over ten million dollars on personal use projects

-Arizona home

-Edmonds home

-Trilogy farm

-Mountain ranch

1 million dollars a year on personal projects

-been to 30 states, 52 cities, and 6 countries

1 new state every 4 months

1 new city every 2.3 months

1 new country every 20 months

-boarded a plane over 1000 times. 500 commercial flights and 500 flying myself.

1 flight every 3.6 days

- achieved my private, instrument, multi-engine, multi-engine instrument, and float aviation ratings.

1 hour a day of studying or flight training 5 days a week

-spent over 700 full days teaching.

1 day teaching every 5

- been on 22 significant vacations with my wife and sometimes kids

2.2 significant vacations a year

-met 15 well known celebrities

1.5 celebrities met per year

-owned 20 vehicles

2 vehicles per year

- purchased 20 buildings made up of 128 units

2 buildings a year. 13 units per year

-sold 18 buildings made up of 59 units

1.8 buildings a year. 6 units per year

What we can learn from these statistics.

-As a whole, we are capable of achieving much more than most do.

-Extraordinary achievement first asks the question, “what do I want?” Then, step by methodical step discipline and dedication is applied to the desire.

-We cannot achieve great things and waste time. There is no room for “vegging out” when it comes to high achievement.

-Small steps add up over time.

-Multiple pursuits require the ability to compartmentalize and focus or nothing gets done in any area.

-Where we are today can look drastically different ten years from today if we choose, prepare, dedicate, and take action consistently.

-Biting off more than you can chew is how high achievers live. “If you want to get something done, assign the task to the busiest person you know.”

As you look forward, start with the question “what do you want?”, and work backwards with a deliberate plan to get there. If you do the weekly math, and multiply that by over 500 weeks, you will see your dreams become a reality before you know it. Ten years goes by so quickly. Be sure you are where you want to be ten years from now by taking action step by step today. As always, it is a privilege to challenge the ceiling of possibility in your life.