

### *A PENNY TO GET YOU THINKING*

If I needed the use of \$1,000,000., and I had to have it by weeks end, I would be stressed. \$1,000,000. is a lot of money. How would I come up with that kind of money to use? But..... if I had \$10,000. I could rent the use of \$1,000,000. for thirty days. The rental cost would be \$10,000. or 12% interest, for the use of the \$1,000,000. for thirty days. But if I didn't have the \$10,000. I could rent \$10,000. for thirty days for a rental charge of \$100. This \$100. would pay for the rent of the \$10,000. so I could then rent the \$1,000,000. And if I did not have the \$100. to be able to pay for the rental cost of the \$10,000. I could rent the \$100.00 at a rental cost of \$1.00 for thirty days use of the \$100.00 that would allow me to pay rent on the \$10,000. that would in turn pay rent on the \$1,000,000. And if I did not have \$1.00, I could rent \$1.00 for the cost of a single penny. This penny would allow me to pay rent on the \$1.00 which would pay for the rental of the \$100.00, which would pay for the use of \$10,000., which pays the cost to borrow the \$1,000,000. so I can have it in hand by weeks end. If I did not have a penny, I am confident with a well articulated question of proposition, I could negotiate the use of this penny permanently without any rental cost whatsoever. The use of a million dollars for a single penny. The next time you walk past a penny laying on the ground, open your mind to the possibilities that exist. The answer is always right in front of you.

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